## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 9, 2006

# Gray Television, Inc. <br> (Exact Name of Registrant as Specified in Its Charter) 

Georgia
(State or Other Jurisdiction of Incorporation)
1-13796
58-0285030
(Address of Principal Executive Offices)

| $\frac{404-504-9828}{\text { (Registrant's Telephone Number, Including Area Code) }}$ |
| :--- |
| Not Applicable |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$0 \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The information set forth under this Item 2.02 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On May 9, 2006, Gray Television Inc. issued a press release reporting its financial results for the first quarter ended March 31, 2006. A copy of the press release is hereby attached as Exhibit 99 and incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.
(d) Exhibits

99 Press Release issued by Gray Television Inc. on May 9, 2006

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## Gray Television Inc.

By: James C. Ryan
Name: James C. Ryan
Title: Chief Financial Officer and Senior Vice President

ATLANTA, GEORGIA - MAY 9, 2006 . . . GRAY TELEVISION, INC. ("GRAY" OR THE "COMPANY") (NYSE: GTN) today announced results from operations for the three months ("first quarter") ended March 31, 2006 as compared to the three months ended March 31, 2005.

SIGNIFICANT ITEMS TO NOTE FOR THE THREE MONTHS ENDED MARCH 31, 2006:

THREE MONTHS ENDED MARCH 31, 2006
Net local broadcast advertising revenue, excluding political advertising revenue, of $\$ 46.5$ million

Net political advertising revenue of $\$ 1.8$ million

AS OF
MARCH 31, 2006 DECEMBER 31, 2005
,
\$ 7.0 million
$\$ 867.3$ million
\$ 9.3 million
Cash on Hand
Total Debt(1)

COMMENTS ON RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2006:

## Revenues.

- Total broadcasting revenues increased $17 \%$ to $\$ 68.2$ million reflecting, in part, the acquisition of television stations KKCO, Grand Junction, CO on January 31, 2005, WSWG, Albany GA on November 10, 2005, WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total broadcasting net revenue increased $6 \%$ to $\$ 70.8$ million.

Local broadcasting advertising revenues, excluding political advertising revenues, increased $\$ 7.4$ million, or $19 \%$, to $\$ 46.5$ million from $\$ 39.1$ million.

- Since January 1, 2005, the Company has launched eight digital second channels in its existing television markets and acquired the television stations discussed above.
Collectively, these transactions account for approximately $65 \%$, or $\$ 4.8$ million of the Company's overall increase in local broadcasting advertising revenues, excluding political advertising revenues.


## 4370 Peachtree Road, NE * Atlanta, GA 30319

(404) 504-9828 * Fax (404) 261-9607

- For the stations and digital second channels continuously operated since January 1, 2005, local broadcasting advertising revenues, excluding political advertising revenues, increased $7 \%$ or $\$ 2.6$ million due to increased demand for commercial time by local advertisers.
- On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, local broadcasting advertising revenues, excluding political advertising revenues, increased 9\% or $\$ 4.0$ million due to increased demand for commercial time by local advertisers.

National broadcasting advertising revenues increased $13 \%$ or $\$ 1.9$ million to $\$ 17.2$ million from $\$ 15.3$ million.

- The station acquisitions and launch of the digital second channels discussed above collectively account for approximately $\$ 2.1$ million of this increase.
- National advertising revenues, excluding political advertising revenues, for the stations and digital second channels continuously operated since January 1, 2005 were essentially consistent with the same period of the prior year.
- On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, national broadcasting advertising revenues, excluding political advertising revenues, of $\$ 17.8$ million were essentially consistent with the same period of the prior year.
- Political advertising revenues increased to $\$ 1.8$ million from $\$ 0.3$ million reflecting the cyclical influence of the 2006 elections.

During the first quarter of 2006, the Company earned an aggregate total of approximately $\$ 2.9$ million of revenue from the broadcast of the Winter Olympic Games. On a pro forma(1) basis, after giving effect to the acquisition of the television station WNDU discussed above, the aggregate total revenue attributable to the broadcast of the Winter Olympic Games approximated $\$ 3.4$ million. No Olympic Games were broadcast in the first quarter of 2005.

Operating expenses. Operating expenses increased $22 \%$ to $\$ 57.2$ million from $\$ 47.1$ million in the same period of the prior year primarily as the result of the station acquisitions discussed above.

- Broadcasting expenses, before depreciation, amortization and loss on disposal of assets increased $\$ 6.4$ million, or $16 \%$, to $\$ 45.1$ million from $\$ 38.7$ million.
- The station acquisitions and launch of the digital second channels discussed above collectively account for approximately $\$ 4.3$ million of this increase.
- For the stations and second channels continuously operated since January 1, 2005 broadcast expenses increased approximately $6 \%$, or $\$ 2.1$ million. This increase was due to increased payroll costs of $\$ 1.4$ million, including a non-cash charge of
\$144,000 for increased vacation liabilities. Other non-payroll related expenses, including program costs, increased \$681,000.
- On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, broadcast expenses increased approximately $7 \%$ to $\$ 47.2$ million generally reflecting routine increases in payroll related expenses and modest increases in other non-payroll related expenses including program costs.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $36 \%$ to $\$ 3.7$ million in the three months ended March 31,2006 as compared to $\$ 2.7$ million for the same period in 2005. The 2006 period includes an aggregate of approximately $\$ 198,000$ of non-cash expenses recorded in connection with the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standard No. 123, (revised 2005) which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 98,000$ of non-cash expenses associated with restricted stock awards. Excluding non-cash stock based compensation, payroll and benefit costs increased \$197,000. In addition, professional service fees including legal and audit fees increased approximately $\$ 338,000$ over the first quarter of 2005.

## BALANCE SHEET:

Gray's cash balance was $\$ 7.0$ million at March 31,2006 compared to $\$ 9.3$ million at December 31, 2005. The decrease in cash reflects $\$ 18.9$ million of net cash generated by Gray's operations during the first quarter of 2005 compared to $\$ 18.8$ million for the prior year. The 2006 net cash generated from operations was offset in part by the return of capital to Gray's common and preferred shareholders through the payment of $\$ 2.3$ million of dividends. Gray also used a total of $\$ 1.2$ million to purchase and retire a portion of Gray's $9.25 \%$ Senior Subordinated Notes. Total debt outstanding at March 31, 2006 and December 31, 2005 was $\$ 867.3$ million and $\$ 792.5$ million(2), respectively.

## CHANGES IN THE CLASSIFICATION OF CERTAIN ITEMS:

Prior year operating results of the publishing and wireless segments in the accompanying condensed consolidated financial statements have been reclassified to conform to the 2006 presentation which reflects the results of those operations in income from discontinued operations, net of income taxes.

A DETAILED TABLE OF OPERATING RESULTS FOLLOWS ON THE NEXT PAGE.

Gray Television, Inc.
Earnings Release for the three months ended March 31, 2006

| SELECTED OPERATING DATA: | AS REPORTED <br> REE MONTHS ENDED |  |  | PRO FORMA THREE MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | MARCH 31, |  |  |  |  |
|  | 2006 | 2005 | $\begin{gathered} \% \\ \text { CHANGE } \end{gathered}$ | 2006 | 2005 | $\begin{gathered} \% \\ \text { CHANGE } \end{gathered}$ |
| Revenues (less agency commissions) | \$ 68,234 | \$58,309 | 17\% | \$ 70,819 | \$66,631 | 6\% |
| Expenses: |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of |  |  |  |  |  |  |
| Corporate and administrative | 3,743 | 2,744 | 36\% | 3,743 | 2,744 | 36\% |
| Depreciation and amortization of intangible assets | 8,329 | 5,621 | 48\% | 8,997 | 7,579 | 19\% |
| Loss on disposal of assets, net | 82 | 33 | 148\% | 82 | 33 | 148\% |
| Total expenses | 57,218 | 47,092 | 22\% | 60,023 | 54,613 | 10\% |
| Operating income | 11,016 | 11,217 | (2)\% | 10,796 | 12,018 | (10)\% |
| Other income (expense): |  |  |  |  |  |  |
| Miscellaneous income (expense), net | 346 | 295 | 17\% | 346 | 295 | 17\% |
| Interest expense | $(15,466)$ | $(11,113)$ | 39\% | $(15,891)$ | $(14,030)$ | 13\% |
| Losson early extinguishment of debt | (110) | -0- | NA | (110) | -0- | NA |
| Income (loss) from continuing operations before |  |  |  |  |  |  |
| Income tax expense (benefit) | $(1,660)$ | 150 | (1207)\% | $(1,895)$ | (670) | 183\% |
| Income (loss) from continuing operations | $(2,554)$ | 249 | (1126)\% | $(2,964)$ | $(1,047)$ | 183\% |
| Income from operations of discontinued publishing <br> and wire less operations net of income <br> tax expense of \$-0-, \$1, 195, \$-0-, and |  |  |  |  |  |  |
| \$1,195, respectively | -0- | 1,826 | (100)\% | -0- | 1,826 | (100)\% |
| Net income (loss) | $(2,554)$ | 2,075 | (223)\% | $(2,964)$ | 779 | (480)\% |
| Preferred dividends | 815 | 815 | 0 \% | 815 | 815 | 0\% |
| Net income (loss) available to common stockholders | $\$(3,369)$ | \$ 1,260 $=====$ | (367)\% | $\begin{aligned} & \$(3,779) \\ & ======= \end{aligned}$ | $\begin{aligned} & \$ \quad(36) \\ & ====== \end{aligned}$ | 10397\% |
| DILUTED PER SHARE INFORMATION: |  |  |  |  |  |  |
| Loss from continuing operations available to common stockholders | \$ (0.07) | \$ (0.01) |  | \$ (0.08) | \$ (0.04) |  |
| Income from discontinued operations, net of tax | -0- | 0.04 |  | -0- | 0.04 |  |
| Net income (loss) available to common stockholders | \$ (0.07) | \$ 0.03 |  | \$ (0.08) | \$ -0- |  |
| Weighted average shares outstanding | 48,741 | 49,045 | (1)\% | 48,741 | 48,599 | 0\% |
| POLITICAL REVENUE (LESS AGENCY COMMISSION) | \$ 1,776 | \$ 293 | 506\% | \$ 1,856 | \$ 370 | 402\% |
| REVENUE RELATED TO OLYMPIC BROADCAST (LESS AGENCY COMMISSION) | \$ 2,880 | \$ -0- | NA | \$ 3,390 | \$ -0- | NA |

Gray Television, Inc.
Earnings Release for the three months ended March 31, 2006

We currently anticipate that Gray's broadcasting results of operations for the three months ended June 30, 2006 will approximate the ranges presented in the table below. The guidance below for corporate expense for the three months ended June 30, 2006 includes an estimated $\$ 200,000$ of non-cash expense currently anticipated in connection with the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standard No. 123, (revised 2005) which relates to new accounting rules for expensing stock based compensation.


PERATING REVENUES
Revenues (less agency commissions)

OPERATING REVENUES
before depreciation, amortization and other expenses:

Broadcasting operating
expenses $\$ 47.7 \quad+20 \% \quad+6 \%$
$+6 \% \quad \$ 48.0 \quad+21 \%$
+6\%
$\$ 39.6$
$\$ 45.1$
Corporate expense
\$ $3.3+10 \% \quad+10 \%$
\$ 3.4
+13\%
Other Selected Data:
Broadcast political
revenues (less agency
\$ $3.0 \quad 329 \% \quad 173 \%$
\$ 3.5
400\%
218\%
\$ 0.7
\$ 1.1

Pro Forma information presents certain operating results of WSAZ and WNDU as if each station had been acquired on January 1, 2005.

## COMMENTS ON GUIDANCE

The above guidance for broadcasting revenue reflects the cyclical impact of political advertising spending

The above second quarter 2006 guidance for broadcasting revenue also includes the impact of Gray's launch or planned launch of a total of eleven digital second channels in its existing television markets since April 1, 2005 and the acquisition of television stations WSWG, Albany GA on November 10, 2005, WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006. Collectively these transactions account for approximately $\$ 10.7$ million of the overall increase in second quarter broadcast revenue in comparison to the second quarter of 2005 on an "as reported" basis. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total broadcasting net revenue is expected to increase between $3 \%$ and $5 \%$.

For television stations and digital secondary channels continuously operated since April 1, 2005, Gray currently anticipates that its local revenue, excluding political revenue, will increase approximately $5 \%$ over the second quarter of 2005. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU local revenue, excluding political

Gray Television, Inc.
Earnings Release for the three months ended March 31, 2006
revenue, is expected to increase approximately $6 \%$ over the pro forma results for the second quarter of 2005.

For television stations and digital secondary channels continuously operated since April 1, 2005, Gray currently anticipates that its national revenue, excluding political revenue, will be approximately equal to the results from the second quarter of 2005 for those same stations. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU national revenue, excluding political revenue, is expected to approximate the pro forma results for the second quarter of 2005.

The above second quarter 2006 guidance for broadcasting operating expense before depreciation, amortization, and other expenses also includes the current period impact of Gray's launch of digital second channels and the acquisition of several television stations as discussed above. Collectively these transactions account for approximately $\$ 6.6$ million of the overall increase in second quarter broadcast operating expense before depreciation, amortization and other expenses in comparison to the second quarter of 2005 on an "as reported" basis. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total broadcasting operating expense before depreciation, amortization and other expenses is expected to increase approximately 6\%. The launch or planned launch of digital second channels is anticipated to produce approximately $\$ 1.1$ million of incremental expense during the second quarter of 2006 compared to the second quarter of 2005.

For television stations and secondary channels continuously operated since April 1, 2005, Gray currently anticipates that operating expenses before depreciation, amortization and other expenses will increase approximately $4 \%$ from the second quarter of 2005 . This expense increase generally reflects routine increases in payroll and benefit costs.

Also included within the broadcast operating expense estimates presented above, Gray currently estimates that the non-cash $401(k)$ plan expense will approximate $\$ 450,000$ for the three months ended June 30, 2006 compared with $\$ 535,000$ for the same period of 2005.

## CONFERENCE CALL INFORMATION

Gray Television, Inc. will host a conference call to discuss its first quarter operating results on May 9, 2006. The call will begin at 10:00 AM Eastern Time. The live dial-in number is 1-800-406-5356 and the confirmation code is 5591884. The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 5591884 until June 9, 2006.

FOR INFORMATION CONTACT: BOB PRATHER PRESIDENT AND CHIEF OPERATING OFFICER (404) 266-8333

WEB SITE: www.gray.tv
JIM RYAN
SENIOR V. P. AND CHIEF FINANCIAL OFFICER (404) 504-9828

Gray Television, Inc.
Earnings Release for the three months ended March 31, 2006

|  | AS REPORTED THREE MONTHS ENDED MARCH 31, |  |  |  | PRO FORMA(1) <br> THREE MONTHS ENDED <br> MARCH 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Net income (loss) | \$ | $(2,554)$ | \$ | 2,075 | \$ | $(2,964)$ | \$ | 779 |
| Adjustments to reconcile to Adjusted Broadcast Cash Flow: |  |  |  |  |  |  |  |  |
| Depreciation and amortization of intangible assets |  | 8,329 |  | 5,621 |  | 8,997 |  | 7,579 |
| Amortization of stock options and restricted stock awards |  | 198 |  | 98 |  | 198 |  | 98 |
| Loss (gain) on disposal of assets, net |  | 82 |  | 33 |  | 82 |  | 33 |
| Miscellaneous (income) expense, net |  | (346) |  | (295) |  | (346) |  | (295) |
| Interest expense |  | 15,466 |  | 11,113 |  | 15,891 |  | 14,030 |
| Loss on early extinguishment of debt |  | 110 |  | -0- |  | 110 |  | -0- |
| Income tax expense (benefit) |  | $(1,660)$ |  | 150 |  | $(1,895)$ |  | (670) |
| (Income) loss from discontinued operations, net |  | -0- |  | $(1,826)$ |  | -0- |  | $(1,826)$ |
| Amortization of program broadcast rights |  | 3,304 |  | 2,815 |  | 3,304 |  | 2,815 |
| Common Stock contributed to $401(k)$ Plan excluding corporate |  |  |  |  |  |  |  |  |
| Network compensation revenue recognized |  | (220) |  | $(1,643)$ |  | (220) |  | $(1,643)$ |
| Network compensation per network affiliation agreement |  | 524 |  | 2,102 |  | 524 |  | 2,102 |
| Payments on program broadcast obligations |  | $(3,286)$ |  | $(2,815)$ |  | $(3,286)$ |  | $(2,815)$ |
| Adjusted Broadcast Cash Flow |  | 20,520 |  | 17,932 |  | 20,968 |  | 20,691 |

Adjusted Broadcast Cash Flow is non-GAAP term the Company uses as a measure of performance. Adjusted Broadcast Cash Flow is used by the Company to approximate the amount used to calculate key financial performance covenants including, but not limited to, limitations on debt, interest coverage, and fixed charge coverage ratios as defined in the Company's senior credit facility andor subordinated note indenture. Adjusted Broadcast Cash Flow is defined as operating income, plus depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements less payments for program broadcast obligations, less network compensation revenue and less income (loss) from discontinued operations, net of income taxes. Accordingly, the Company has provided a reconciliation of Adjusted Broadcast Cash Flow to net income (loss).

## NOTES

(1) The pro forma presentation gives effect to the results of operations for the acquisition of television stations WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006 as if each station had been acquired on January 1, 2005. Due to the relative size of the acquisition of KKCO, Grand Junction CO and WSWG, Albany Georgia, the results of operations for KKCO and WSWG are included as of their respective acquisition date in both the "As Reported" and "Pro Forma" results.
2) Total debt as of March 31, 2006 and December 31, 2005 does not include $\$ 762,000$ and $\$ 811,000$, respectively, of unamortized debt discount on Gray's 9-1/4\% Senior Subordinated Notes due March 2011

THE COMPANY
Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray operates 36 television stations serving 30 markets. Each of the stations are affiliated with either CBS (17 stations), NBC (10 stations), $A B C$ (8 stations), or Fox (1 station). In addition, Gray currently operates eleven digital multi-cast television channels which are currently affiliated with either UPN or Fox in certain of its existing markets.

The following comments on Gray's current expectations of operating results for the second quarter of 2006 are "forward looking" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and may differ materially from the current expectations discussed in this press release. See Gray's Annual Report on Form 10-K for a discussion of risk factors that may affect its ability to achieve the results contemplated by such forward looking statements.

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Earnings Release for the three months ended March 31, 2006
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