# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 15, 2007

# **Gray Television, Inc.**

(Exact Name of Registrant as Specified in Its Charter)

Georgia (State or Other Jurisdiction of Incorporation)

1-13796 58-0285030
(Commission File Numbers) (IRS Employer Identification No.)

4370 Peachtree Road, Atlanta, Georgia 30319
(Address of Principal Executive Offices) (Zip Code)

404-504-9828

(Registrant's Telephone Number, Including Area Code) Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The information set forth under this Item 2.02 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On March 15, 2007, Gray Television Inc. issued a press release reporting its financial results for the fourth quarter ended December 31, 2006. A copy of the press release is hereby attached as Exhibit 99 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits
- 99 Press Release issued by Gray Television Inc. on March 15, 2007

# **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gray Television Inc.

March 15, 2007 By: /s/ James C. Ryan

Name: James C. Ryan

Title: Chief Financial Officer and Senior Vice President

# **Exhibit Index**

Exhibit No. 99 <u>Description</u>
Press release issued by Gray Television Inc. on March 15, 2007

#### Television, Inc.

#### **NEWS RELEASE**

#### **Gray Reports Operating Results**

#### For the Three Months and Year Ended December 31, 2006

Atlanta, Georgia — March 15, 2007. . . . Gray Television, Inc. ("Gray" or the "Company") (NYSE: GTN) today announced results from operations for the three months ("fourth quarter") and year ended December 31, 2006 as compared to the three months and year ended December 31, 2005.

#### Significant items to note for the period ended December 31, 2006:

Pro forma net revenue increased 26% in the fourth quarter of 2006, to \$101.9 million, compared to \$81.2 million in 2005. For the year ended December 31, 2006, pro forma net revenue increased 13%, to \$334.7 million, compared to \$297.1 million in 2005.

Pro forma Broadcast Cash Flow increased 42%, to \$48.6 million, in the fourth quarter of 2006 compared to \$34.3 million in 2005. For the year ended December 31, 2006, pro forma Broadcast Cash Flow increased 21%, to \$143.8 million, compared to \$119.1 million in 2005. See Page 8 for a reconciliation of this Non-GAAP term to Net Income.

Gray's quarter and year end results benefited from record net political revenue in a non-presidential election year. The Company's strategy of owning strong #1 news stations in a majority of its markets allowed it to capture a majority of the net political revenue spent in those markets.

#### **General Comment on Expansion of Operations:**

Since January 1, 2005, Gray has continued to grow through acquisitions of new stations and the start up of new operations. During the last two years, the Company has completed two "top 100 market" acquisitions with the purchase of WSAZ, Charleston — Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006. These two stations are significant to Gray and have added to Gray's Broadcast Cash Flow from their date of acquisition. Due to their relative significance to Gray's results of operations, Gray's pro forma results have been presented to include the results of WSAZ and WNDU as if each station had been acquired on January 1, 2005.

#### Comments on Results of Operations for the Three Months Ended December 31, 2006:

#### Revenues.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total net revenue for all stations increased 26%, or \$20.7 million, due primarily to increases in political advertising revenues. These increases were partially offset by decreases in local advertising revenues, national advertising revenues and network compensation.

Political advertising revenues increased to \$25.6 million from \$1.7 million reflecting the cyclical influence of the 2006 elections.

Local and national advertising was influenced, in part, by the proportion of the total available advertising time utilized by political announcements.

4370 Peachtree Road, NE \* Atlanta, GA 30319 (404) 504-9828 \* Fax (404) 261-9607

#### Operating expenses.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased approximately 11% to \$53.4 million.

Payroll related expenses increased approximately 4% or \$1.3 million. This increase was due primarily to routine compensation increases at Gray's existing stations, increased incentive compensation and modest staffing increases at each station to support the operation of the new digital second channels.

Non-payroll related expenses increased approximately 21% or \$3.8 million. This increase was largely due to an incremental increase in non-payroll expenses for the digital second channels and an incremental increase in national sales representative commissions on political advertising revenue.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased 67% to \$5.0 million from \$3.0 million due, in part, to an incremental increase in legal fees and consulting expense. In addition, the 2006 period includes an aggregate of approximately \$511,000 of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standards No. 123(R) ("SFAS 123(R)") which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains \$97,000 of non-cash expenses associated with restricted stock awards.

#### Comments on Results of Operations for the Year Ended December 31, 2006:

#### Revenues.

On a pro forma<sup>(1)</sup> basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total net revenue for all stations increased 13%, or \$37.6 million, due primarily to increases in political advertising revenues and local advertising revenues. These increases were partially offset by decreases in national advertising revenues and network compensation.

Political advertising revenues increased to \$42.8 million from \$3.7 million reflecting the cyclical influence of the 2006 elections.

Local and national advertising was influenced, in part, by the proportion of the total available advertising time utilized by political announcements.

#### Operating expenses.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased approximately 6% to \$193.6 million.

Payroll related expenses increased approximately 3% or \$3.4 million. This increase was due primarily to routine compensation increases at Gray's existing stations, increased incentive compensation and modest staffing increases at each station to support the operation of the new digital second channels.

Non-payroll related expenses increased approximately 11% or \$7.3 million. This increase was largely due to an incremental increase in non-payroll expenses for the digital second channels and an incremental increase in national sales representative commissions on political advertising revenue.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased 27% to \$15.1 million from \$11.9 million due, in part, to incremental increases in legal fees,

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

Page 2 of 9

payroll expense and consulting expense. The 2006 period also includes an aggregate of approximately \$1.1 million of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains \$391,000 of non-cash expenses associated with restricted stock awards.

#### **Other Financial Data:**

	2006	2005
	(dollars in	thousands)
Cash	\$ 4,741	\$ 9,315
Total debt(2)	851,654	792,509
Available credit under senior credit facility	97,000	58,500
	Years Ended I	December 31,
	2006	2005
	(dollars in t	housands)

 Z006
 Z005

 (dollars in thousands)
 (dollars in thousands)

 Net cash provided by operating activities
 \$ 79,860
 \$ 50,482

 Net cash used in investing activities
 (129,305)
 (245,925)

 Net cash provided by financing activities
 44,871
 154,192

Gray generated \$79.9 million of net cash from operations during 2006 compared to \$50.5 million for the prior year. The increase was due largely to the addition of WSAZ and WNDU as well as additional advertising revenue at Gray's existing stations.

During 2006, Gray borrowed \$84.9 million to finance the acquisition of WNDU and repaid \$25.8 million for a net increase in debt of \$59.1 million since December 31, 2005.

Gray repurchased 175 shares of Series C Redeemable Serial Preferred Stock for \$1.8 million and repurchased 902,200 shares of common stock for \$5.6 million. The preferred shares were retired and the common stock is held in treasury.

## A Detailed table of operating results follows on the next page.

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

Page 3 of 9

December 31,

# Gray Television, Inc. Selected As Reported and Pro Forma Operating Data (Unaudited) (in thousands except for per share data and percentages)

	As Reported Three Months Ended December 31,		Pro Forma(1) Three Months Ended December 31,			
	2006	2005	% Change	2006	2005	% Change
Revenues (less agency commissions)	\$101,920	\$ 72,975	40%	\$101,920	\$ 81,197	26%
Operating expenses:						
Operating expenses before depreciation, amortization and loss on disposal of						
assets, net:	53,444	43,607	23%	53,444	48,296	11%
Corporate and administrative	4,956	2,964	67%	4,956	2,964	67%
Depreciation and amortization of						
intangible assets	9,698	7,590	28%	9,698	9,172	6%
Loss on disposals of assets, net	528	1,309	(60)%	528	1,309	(60)%
	68,626	55,470	24%	68,626	61,741	11%
Operating income	33,294	17,505	90%	33,294	19,456	71%
Other income (expense):						
Miscellaneous income (expense), net	181	(150)	(221)%	181	(150)	(221)%
Interest expense	(17,123)	(13,002)	32%	(17,123)	(16,202)	6%
Loss on early extinguishment of debt	_	(1,773)	(100)%	_	(1,773)	(100)%
Income from continuing operations before						
income tax expense	16,352	2,580	534%	16,352	1,331	1129%
Income tax expense	7,765	1,450	436%	7,765	519	1396%
Income from continuing operations	8,587	1,130	660%	8,587	812	958%
Loss from operations of discontinued	0,507	1,150	00070	0,507	012	33070
publishing and wireless operations net of income tax expense of \$0, \$810, \$0						
and \$810, respectively	<u> </u>	(4,979)	(100)%		(4,979)	(100)%
Net income (loss)	8,587	(3,849)	(323)%	8,587	(4,167)	(306)%
Preferred dividends (includes accretion of issuance cost of \$21, \$29, \$21, \$29, respectively)	778	814	(4)%	778	814	(4)%
Deemed non-cash preferred stock dividend	770	2,390	(100)%	770	2,390	(100)%
-		2,330	(100)/0		2,330	(100)/0
Net income (loss) available to common stockholders	\$ 7,809	\$ (7,053)	(211)%	\$ 7,809	\$ (7,371)	(206)%
Basic per share information:						
Income (loss) from continuing operations available to common stockholders	\$ 0.16	\$ (0.05)		\$ 0.16	\$ (0.05)	
Loss from discontinued operations, net	Ψ 0.10	Ψ (0.05)		Ψ 0.10	\$ (0.03)	
of tax	_	(0.10)		_	(0.10)	
Net income (loss) available to common						
stockholders	\$ 0.16	<u>\$ (0.15)</u>		\$ 0.16	<u>\$ (0.15)</u>	
Weighted average shares outstanding	48,040	48,630	(1)%	48,040	48,630	(1)%
Diluted per share information:						
Income (loss) from continuing						
operations available to common						
stockholders	\$ 0.16	\$ (0.05)		\$ 0.16	\$ (0.05)	
Loss from discontinued operations, net						
of tax	_	(0.10)		_	(0.10)	
Net income (loss) available to common						
stockholders	\$ 0.16	\$ (0.15)		\$ 0.16	\$ (0.15)	
Weighted average shares outstanding	48,076	48,630	(1)%	48,076	48,630	(1)%
Political revenue (less agency commission)	\$ 25,605	\$ 1,433	1687%	\$ 25,605	\$ 1,713	1395%

Gray Television, Inc. Earnings release for the year ended December 31, 2006

# Gray Television, Inc. Selected As Reported and Pro Forma Operating Data (Unaudited) (in thousands except for per share data and percentages)

	As Reported Years Ended December 31,			Pro Forma(1) Years Ended December 31,			
	2006	2005	% Change	2006	2005	% Change	
Revenues (less agency commissions)	\$332,137	\$ 261,553	27%	\$334,722	\$297,050	13%	
Operating expenses:							
Operating expenses before							
depreciation, amortization and loss							
on disposal of assets, net:	191,502	161,905	18%	193,639	182,936	6%	
Corporate and administrative	15,097	11,896	27%	15,097	11,896	27%	
Depreciation and amortization of							
intangible assets	36,526	25,490	43%	37,194	32,936	13%	
Loss on disposals of assets, net	1,021	1,401	(27)%	1,021	1,401	(27)%	
	244,146	200,692	22%	246,951	229,169	8%	
Operating income	87,991	60,861	45%	87,771	67,881	29%	
Other income (expense):							
Miscellaneous income, net	677	558	21%	677	558	21%	
Interest expense	(66,787)	(46,549)	43%	(67,212)	(59,511)	13%	
Loss on early extinguishment of debt	(347)	(6,543)	(95)%	(347)	(6,543)	(95)%	
Income from continuing operations before							
income tax expense	21,534	8,327	159%	20,889	2,385	776%	
Income tax expense	9,823	3,723	164%	9,588	930	931%	
Income from continuing operations	11,711	4,604	154%	11,301	1,455	677%	
Loss from operations of discontinued publishing and wireless operations net of income tax expense of \$0, \$3,253, \$0							
and \$3,253, respectively	_	(1,242)	(100)%	_	(1,242)	(100)%	
Net income	11,711	3,362	248%	11,301	213	5206%	
Preferred dividends (includes accretion of issuance cost of \$111, \$87, \$111 and \$87, respectively)	3,247	3,258	0%	3,247	3,258	0%	
Deemed non-cash preferred stock	·	·			·		
dividend	_	2,390	(100)%	_	2,390	(100)%	
Net income (loss) available to common			, ,			, ,	
stockholders	\$ 8,464	\$ (2,286)	(470)%	\$ 8,054	\$ (5,435)	(248)%	
Basic per share information:							
Income (loss) from continuing							
operations available to common	Ф 0.45	ф (0.0D)		Φ 0.17	d (0.00)		
stockholders	\$ 0.17	\$ (0.02)		\$ 0.17	\$ (0.08)		
Loss from discontinued operations, net		(0.03)			(0.03)		
of tax		(0.03)			(0.03)		
Net income (loss) available to common	Ф 0.45	ф (0.0 <b>г</b> )		Φ 0.17	ф. (O.11)		
stockholders	\$ 0.17	<u>\$ (0.05)</u>		\$ 0.17	\$ (0.11)		
Weighted average shares outstanding	48,408	48,649	0%	48,408	48,649	0%	
Diluted per share information:							
Income (loss) from continuing							
operations available to common stockholders	\$ 0.17	\$ (0.02)		\$ 0.17	\$ (0.08)		
Loss from discontinued operations, net of tax		(0.03)			(0.03)		
Net income (loss) available to common stockholders	\$ 0.17	\$ (0.05)		\$ 0.17	\$ (0.11)		
Weighted average shares outstanding	48,425	48,649	0%	48,425	48,649	0%	
Political revenue (less agency commission)	\$ 42,682	\$ 2,862	1391%	\$ 42,762	\$ 3,659	1069%	

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

#### **Guidance for the First Quarter of 2007**

We currently anticipate that Gray's broadcasting results of operations for the three months ending March 31, 2007 will approximate the ranges presented in the table below.

Selected operating data:	2007 Guidance Low Range	% Change From Actual 2006	% Change From Pro Forma 2006	2007 Guidance High Range (dollars in t	% Change From Actual 2006	% Change From Pro Forma 2006	Actual 2006	Pro Forma 2006
OPERATING REVENUES:				(donais in t	nousanus)			
Revenues (less agency commissions)	\$ 69,000	1%	(3)%	\$ 69,500	2%	(2)%	\$ 68,234	\$ 70,819
OPERATING EXPENSES:								
(before depreciation, amortization and other expenses)								
Broadcast	\$ 49,000	9%	4%	\$ 49,500	10%	5%	\$ 45,064	\$ 47,201
Corporate	\$ 3,800	2%	2%	\$ 3,900	4%	4%	\$ 3,743	\$ 3,743
OTHER SELECTED DATA:								
Broadcast political revenues (less agency commissions)	\$ 500			\$ 700			\$ 1,776	\$ 1,856
Broadcast Olympic revenues (less agency commissions)	\$ —			\$ —			\$ 2,880	\$ 3,390
Expense for non-cash contributions to 401(k) plan	\$ 525			\$ 575			\$ 573	\$ 573
Expense for corporate non- cash stock based compensation	\$ 490			\$ 510			\$ 198	\$ 198

Pro forma information presented in this guidance section includes operating results of WNDU as if it had been acquired on January 1, 2006.

# **Comments on Guidance**

On a pro forma basis after giving effect to the acquisition of WNDU, the growth in local revenue over the pro forma results for the first quarter of 2006 was not expected to completely off-set the \$3.4 million of pro forma revenue earned from the broadcast of the 2006 Winter Olympics or the approximate \$1.2 million incremental decline in pro forma political revenues.

On a pro forma basis, after giving effect to the acquisition of WNDU, approximately \$1.2 million of the expected increase in broadcast operating expenses for all stations, before depreciation, amortization and loss on disposal of assets is attributable to the incremental costs of the digital second channels discussed above.

# **Changes in the classification of certain items:**

The classification of certain prior year amounts in the accompanying consolidated financial statements have been changed in order to conform to the current year presentation.

## **Conference Call Information**

Gray Television, Inc. will host a conference call to discuss its fourth quarter and year ended operating results on March 15, 2007. The call will begin at 2:00 PM Eastern Time. The live dial-in number is 1-800-946-

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

Page 6 of 9

0716 and the confirmation code is 4477457. The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 4477457 until March 22, 2007.

For information contact: Bob Prather President and Chief Operating Officer (404) 266-8333 Web site: www.gray.tv Jim Ryan Senior V. P. and Chief Financial Officer (404) 504-9828

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

Page 7 of 9

# **Reconciliations:**

Reconciliation of net income (loss) to the Non-GAAP terms:

	As Reported Three Months Ended December 31,		Pro Forma(1) Three Months Ended December 31,	
	2006	2005	2006	2005
Net income (loss)	(in tho \$ 8,587	usands) \$ (3,849)	(in thou \$ 8,587	\$ (4,167)
Adjustments to reconcile to Adjusted Broadcast Cash Flow:	Ψ 0,507	Ψ (5,045)	Ψ 0,507	Ψ (4,107)
Depreciation and amortization of intangible assets	9,698	7,590	9,698	9,172
Amortization of non-cash stock based compensation	511	97	511	97
Loss on disposals of assets, net	528	1,309	528	1,309
Miscellaneous (income) expense, net	(181)	150	(181)	150
Interest expense	17,123	13,002	17,123	16,202
Loss on early extinguishment of debt	_	1,773	_	1,773
Income tax expense	7,765	1,450	7,765	519
Loss from discontinued operations		4,979	_	4,979
Amortization of program broadcast rights	3,803	2,959	3,803	2,959
Common Stock contributed to 401(k) Plan excluding corporate				
401(k) contributions	556	476	556	476
Network compensation revenue recognized	(250)	(1,060)	(250)	(1,060)
Network compensation per network affiliation agreement	539	1,935	539	1,935
Payments for program broadcast rights	(4,482)	(2,880)	(4,482)	(2,880)
Broadcast Cash Flow Less Cash Corporate Expenses	44,197	27,931	44,197	31,464
Corporate and administrative expenses excluding amortization of non-cash				
stock based compensation	4,445	2,867	4,445	2,867
Broadcast Cash Flow	\$ 48,642	\$ 30,798	\$ 48,642	\$ 34,331
	As Dan	autad	Duo Eo	······ a(1)
	As Rep Years I <u>Deceml</u> 2006	Ended ber 31,	Pro Fo Years I ————————————————————————————————————	Ended ber 31,
	Years I December 2006	Ended per 31, 2005 ssands)	Years I December 2006 (in thou	Ended ber 31, 2005 ssands)
Net income	Years I December 2006	Ended per 31, 	Years I December 2006	Ended ber 31,
Adjustments to reconcile to Adjusted Broadcast Cash Flow:	Years I December 2006 (in thou	Ended per 31,	Years I December 2006 (in thout \$ 11,301	Ended ber 31, 2005 sands) \$ 213
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets	Years I December 2006 (in thou \$ 11,711	Ended ber 31, 2005 sands) \$ 3,362	Years I December 2006 (in thou \$ 11,301	Ended ber 31, 2005  sands) \$ 213
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation	Years I December 12006 (in thou \$ 11,711 36,526 1,092	Ended ber 31,  2005  ssands)  \$ 3,362  25,490  391	Years I December 2006 (in thou \$ 11,301	Ended ber 31,  2005  sands) \$ 213  32,936  391
Adjustments to reconcile to Adjusted Broadcast Cash Flow: Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net	Years I December 1000    \$ 11,711    36,526   1,092   1,021	2005 sands) \$ 3,362  25,490 391 1,401	Years I December 1,092 1,021	Ended ber 31,  2005 Isands) \$ 213  32,936 391 1,401
Adjustments to reconcile to Adjusted Broadcast Cash Flow: Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net	Years I December 100   2006	2005 sands) \$ 3,362  25,490 391 1,401 (558)	Years I December 12006 (in thou \$ 11,301    37,194   1,092   1,021   (677)	Ended ber 31,  2005  Isands) \$ 213  32,936  391  1,401  (558)
Adjustments to reconcile to Adjusted Broadcast Cash Flow: Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net Interest expense	Years I December 1000   2006	Ended ber 31,  2005  ssands)  \$ 3,362  25,490  391  1,401  (558)  46,549	Years I December 12006 (in thou \$ 11,301    37,194   1,092   1,021   (677)   67,212	Ended ber 31, 2005 Isands) \$ 213  \$ 32,936
Adjustments to reconcile to Adjusted Broadcast Cash Flow: Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net Interest expense Loss on early extinguishment of debt	Years I December 1000   2006	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543	Years I December 12006 (in thou \$ 11,301    37,194   1,092   1,021   (677)   67,212   347	Ended ber 31,  2005  Isands) \$ 213  32,936  391  1,401  (558)  59,511  6,543
Adjustments to reconcile to Adjusted Broadcast Cash Flow: Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net Interest expense Loss on early extinguishment of debt Income tax expense	Years I December 1000   2006	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723	Years I December 12006 (in thou \$ 11,301    37,194   1,092   1,021   (677)   67,212	Ended ber 31, 2005 Isands) \$ 213  \$ 32,936
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations	Years December 100 December 11,711 36,526 1,092 1,021 (677) 66,787 347 9,823 —	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242	Years I December 1,000 1	Ended ber 31,  2005 Isands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights	Years I December 1000   2006	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723	Years I December 12006 (in thou \$ 11,301    37,194   1,092   1,021   (677)   67,212   347	Ended ber 31, 2005 Isands) \$ 213  \$ 32,936
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate	Years December 100 December 100 December 11,711 36,526 1,092 1,021 (677) 66,787 347 9,823 — 14,234	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577	Years I December 1 December 2006 (in thouse \$ 11,301 \$ 37,194 \$ 1,092 \$ 1,021 \$ (677) \$ 67,212 \$ 347 \$ 9,588 \$ \$ \$ \$ 14,234 \$ \$ \$ 14,234 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Ended ber 31,  2005  Isands)  32,936  391  1,401  (558)  59,511  6,543  930  1,242  11,577
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate  401(k) contributions	Years I December 100 December 11,711 36,526 1,092 1,021 (677) 66,787 347 9,823 — 14,234 2,234	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577  1,912	Years I December 1 December 2006 (in thouse \$ 11,301	Ended ber 31,  2005  Isands)  \$ 213  32,936  391  1,401  (558)  59,511  6,543  930  1,242  11,577  1,912
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate  401(k) contributions  Network compensation revenue recognized	Years In December 12006  (in thouse \$ 11,711  36,526  1,092  1,021  (677)  66,787  347  9,823  —  14,234  2,234  (1,089)	Ended ber 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577  1,912  (5,095)	Years I December 1 December 2006 (in thouse \$ 11,301 \$ 11,301 \$ 37,194 \$ 1,092 \$ 1,021 \$ (677) \$ 67,212 \$ 347 \$ 9,588 \$	Ended ber 31,  2005  ssands)  \$ 213  32,936  391  1,401  (558)  59,511  6,543  930  1,242  11,577  1,912  (5,095)
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate  401(k) contributions  Network compensation revenue recognized  Network compensation per network affiliation agreement	Years I December 100 December 11,711 36,526 1,092 1,021 (677) 66,787 347 9,823 — 14,234 2,234 (1,089) 2,216	Ended ber 31,  2005 sands) \$ 3,362  25,490 391 1,401 (558) 46,549 6,543 3,723 1,242 11,577  1,912 (5,095) 8,031	Years I December 12006 (in thouse \$ 11,301 \$ 11,301 \$ 37,194 \$ 1,092 \$ 1,021 \$ (677) \$ 67,212 \$ 347 \$ 9,588 \$ — 14,234 \$ 2,234 \$ (1,089) \$ 2,216	Ended ber 31,  2005  sands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242 11,577  1,912 (5,095) 8,031
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate  401(k) contributions  Network compensation revenue recognized  Network compensation per network affiliation agreement  Payments for program broadcast rights	Years December 12006 (in thouse \$ 11,711  36,526 1,092 1,021 (677) 66,787 347 9,823 ————————————————————————————————————	Ended per 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577  1,912  (5,095)  8,031  (11,452)	Years I December 12006 (in thouse \$ 11,301  37,194 1,092 1,021 (677) 67,212 347 9,588 ———————————————————————————————————	Ended ber 31,  2005  sands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242 11,577  1,912 (5,095) 8,031 (11,452)
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net Interest expense Loss on early extinguishment of debt Income tax expense Loss from discontinued operations Amortization of program broadcast rights Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions Network compensation revenue recognized Network compensation per network affiliation agreement Payments for program broadcast rights  Broadcast Cash Flow Less Cash Corporate Expenses	Years I December 100 December 11,711 36,526 1,092 1,021 (677) 66,787 347 9,823 — 14,234 2,234 (1,089) 2,216	Ended ber 31,  2005 sands) \$ 3,362  25,490 391 1,401 (558) 46,549 6,543 3,723 1,242 11,577  1,912 (5,095) 8,031	Years I December 12006 (in thouse \$ 11,301 \$ 11,301 \$ 37,194 \$ 1,092 \$ 1,021 \$ (677) \$ 67,212 \$ 347 \$ 9,588 \$ — 14,234 \$ 2,234 \$ (1,089) \$ 2,216	Ended ber 31,  2005  sands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242 11,577  1,912 (5,095) 8,031
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets  Amortization of non-cash stock based compensation  Loss on disposals of assets, net  Miscellaneous (income) expense, net  Interest expense  Loss on early extinguishment of debt  Income tax expense  Loss from discontinued operations  Amortization of program broadcast rights  Common Stock contributed to 401(k) Plan excluding corporate  401(k) contributions  Network compensation revenue recognized  Network compensation per network affiliation agreement  Payments for program broadcast rights  Broadcast Cash Flow Less Cash Corporate Expenses  Corporate and administrative expenses excluding amortization of non-cash	Years December 12006 (in thousand the second	Ended per 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577  1,912  (5,095)  8,031  (11,452)  93,116	Years I December 12006 (in thouse \$ 11,301  37,194 1,092 1,021 (677) 67,212 347 9,588 ———————————————————————————————————	Ended ber 31,  2005  sands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242 11,577  1,912 (5,095) 8,031 (11,452) 107,582
Adjustments to reconcile to Adjusted Broadcast Cash Flow:  Depreciation and amortization of intangible assets Amortization of non-cash stock based compensation Loss on disposals of assets, net Miscellaneous (income) expense, net Interest expense Loss on early extinguishment of debt Income tax expense Loss from discontinued operations Amortization of program broadcast rights Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions Network compensation revenue recognized Network compensation per network affiliation agreement Payments for program broadcast rights  Broadcast Cash Flow Less Cash Corporate Expenses	Years December 12006 (in thouse \$ 11,711  36,526 1,092 1,021 (677) 66,787 347 9,823 ————————————————————————————————————	Ended per 31,  2005  sands)  \$ 3,362  25,490  391  1,401  (558)  46,549  6,543  3,723  1,242  11,577  1,912  (5,095)  8,031  (11,452)	Years I December 12006 (in thouse \$ 11,301  37,194 1,092 1,021 (677) 67,212 347 9,588 ———————————————————————————————————	Ended ber 31,  2005  sands) \$ 213  32,936 391 1,401 (558) 59,511 6,543 930 1,242 11,577  1,912 (5,095) 8,031 (11,452)

Gray Television, Inc. Earnings release for the year ended December 31, 2006

Page 8 of 9

#### **Non-GAAP Terms**

This press release includes the non-GAAP financial measure of Broadcast Cash Flow and Broadcast Cash Flow Less Cash Corporate Expenses. These non-GAAP amounts are used by the Company to approximate the amount used to calculate key financial performance covenants including, but not limited to, limitations on debt, interest coverage, and fixed charge coverage ratios as defined in the Company's senior credit facility and/or senior subordinated note indenture. Broadcast Cash Flow is defined as operating income, plus corporate expense, depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements less payments for program broadcast obligations, less network compensation revenue and less income (loss) from discontinued operations, net of income taxes. Corporate expenses (excluding depreciation, amortization and non-cash stock based compensation) are deducted from Broadcast Cash Flow to calculate "Broadcast Cash Flow Less Cash Corporate Expenses". These non-GAAP terms are used in addition to and in conjunction with results presented in accordance with GAAP and should be considered as supplements to, and not as substitutes for, net income (loss) calculated in accordance with GAAP.

#### Notes

- (1) The pro forma presentation gives effect to the results of operations for the acquisition of television stations WSAZ, Charleston Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006 as if each station had been acquired on January 1, 2005. Due to the relative size of the acquisition of KKCO, Grand Junction, CO and WSWG, Albany, GA, the results of operations for KKCO and WSWG are included as of their respective acquisition date in both the "As Reported" and "Pro Forma" results.
- (2) Total debt as of December 31, 2006 and December 31, 2005 does not include \$653,000 and \$811,000, respectively, of unamortized debt discount on Gray's 9<sup>1</sup>/<sub>4</sub>% Senior Subordinated Notes due 2011. The decrease is due to the amortization of the discount.

#### **The Company**

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray currently operates 36 television stations serving 30 markets. Each of the stations are affiliated with either CBS (17 stations), NBC (10 stations), ABC (8 stations) or FOX (1 station). In addition, Gray currently operates 36 digital second channels including 1 ABC, 5 Fox, 7 CW and 15 MyNetworkTV affiliates plus 6 local news/weather channels and 2 "independent" channels in certain of its existing markets. Gray intends to start an additional 4 digital second channels during 2007 including 1 CW affiliate, 1 MyNetworkTV affiliate and 2 local news/weather channels.

## Cautionary Statements for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act

The comments on Gray's current expectations of operating results for the first quarter of 2007 and other future events are "forward looking statements" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and uncertainties and may differ materially from the current expectations discussed in this press release. All information set forth in this release and its attachments is as of March 15, 2007. Gray does not intend, and undertakes no duty, to update this information to reflect future events or circumstances. Information about potential factors that could affect Gray's business and financial results and cause actual results to differ materially from those in the forward-looking statements is included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Gray's Annual Report on Form 10-K for the year ended December 31, 2006 which is on file with the SEC and available at the SEC's website at www.sec.gov.

Gray Television, Inc.

Earnings release for the year ended December 31, 2006

Page 9 of 9