# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D. C. 20549 

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 15, 2007

## Gray Television, Inc.

(Exact Name of Registrant as Specified in Its Charter)
Georgia
(State or Other Jurisdiction of Incorporation)


## Item 2.02 Results of Operations and Financial Condition.

The information set forth under this Item 2.02 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.
On March 15, 2007, Gray Television Inc. issued a press release reporting its financial results for the fourth quarter ended December 31, 2006. A copy of the press release is hereby attached as Exhibit 99 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99 Press Release issued by Gray Television Inc. on March 15, 2007

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gray Television Inc.
March 15, 2007
By: /s/ James C. Ryan
Name: James C. Ryan
Title: Chief Financial Officer and Senior Vice President

## Exhibit Index

## NEWS RELEASE

## Gray Reports Operating Results

## For the Three Months and Year Ended December 31, 2006

Atlanta, Georgia - March 15, 2007. . . Gray Television, Inc. ("Gray" or the "Company") (NYSE: GTN) today announced results from operations for the three months ("fourth quarter") and year ended December 31, 2006 as compared to the three months and year ended December 31, 2005.

## Significant items to note for the period ended December 31, 2006:

Pro forma net revenue increased $26 \%$ in the fourth quarter of 2006, to $\$ 101.9$ million, compared to $\$ 81.2$ million in 2005. For the year ended December 31, 2006, pro forma net revenue increased $13 \%$, to $\$ 334.7$ million, compared to $\$ 297.1$ million in 2005.

Pro forma Broadcast Cash Flow increased $42 \%$, to $\$ 48.6$ million, in the fourth quarter of 2006 compared to $\$ 34.3$ million in 2005. For the year ended December 31, 2006, pro forma Broadcast Cash Flow increased 21\%, to $\$ 143.8$ million, compared to $\$ 119.1$ million in 2005. See Page 8 for a reconciliation of this Non-GAAP term to Net Income.

Gray's quarter and year end results benefited from record net political revenue in a non-presidential election year. The Company's strategy of owning strong \#1 news stations in a majority of its markets allowed it to capture a majority of the net political revenue spent in those markets.

## General Comment on Expansion of Operations:

Since January 1, 2005, Gray has continued to grow through acquisitions of new stations and the start up of new operations. During the last two years, the Company has completed two "top 100 market" acquisitions with the purchase of WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006. These two stations are significant to Gray and have added to Gray's Broadcast Cash Flow from their date of acquisition. Due to their relative significance to Gray's results of operations, Gray's pro forma results have been presented to include the results of WSAZ and WNDU as if each station had been acquired on January 1, 2005.

## Comments on Results of Operations for the Three Months Ended December 31, 2006:

Revenues.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total net revenue for all stations increased $26 \%$, or $\$ 20.7$ million, due primarily to increases in political advertising revenues. These increases were partially offset by decreases in local advertising revenues, national advertising revenues and network compensation.

Political advertising revenues increased to $\$ 25.6$ million from $\$ 1.7$ million reflecting the cyclical influence of the 2006 elections.
Local and national advertising was influenced, in part, by the proportion of the total available advertising time utilized by political announcements.

## Operating expenses

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased approximately $11 \%$ to $\$ 53.4$ million.

Payroll related expenses increased approximately $4 \%$ or $\$ 1.3$ million. This increase was due primarily to routine compensation increases at Gray's existing stations, increased incentive compensation and modest staffing increases at each station to support the operation of the new digital second channels.

Non-payroll related expenses increased approximately $21 \%$ or $\$ 3.8$ million. This increase was largely due to an incremental increase in non-payroll expenses for the digital second channels and an incremental increase in national sales representative commissions on political advertising revenue.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $67 \%$ to $\$ 5.0$ million from $\$ 3.0$ million due, in part, to an incremental increase in legal fees and consulting expense. In addition, the 2006 period includes an aggregate of approximately $\$ 511,000$ of noncash expenses recorded in connection with restricted stock awards and the Company’s adoption on January 1, 2006 of Statement of Financial Accounting Standards No. 123(R) ("SFAS 123(R)") which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 97,000$ of non-cash expenses associated with restricted stock awards.

## Comments on Results of Operations for the Year Ended December 31, 2006:

## Revenues.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total net revenue for all stations increased $13 \%$, or $\$ 37.6$ million, due primarily to increases in political advertising revenues and local advertising revenues. These increases were partially offset by decreases in national advertising revenues and network compensation.

Political advertising revenues increased to $\$ 42.8$ million from $\$ 3.7$ million reflecting the cyclical influence of the 2006 elections.
Local and national advertising was influenced, in part, by the proportion of the total available advertising time utilized by political announcements.

## Operating expenses.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased approximately $6 \%$ to $\$ 193.6$ million.

Payroll related expenses increased approximately 3\% or $\$ 3.4$ million. This increase was due primarily to routine compensation increases at Gray's existing stations, increased incentive compensation and modest staffing increases at each station to support the operation of the new digital second channels.

Non-payroll related expenses increased approximately $11 \%$ or $\$ 7.3$ million. This increase was largely due to an incremental increase in non-payroll expenses for the digital second channels and an incremental increase in national sales representative commissions on political advertising revenue.
Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $27 \%$ to $\$ 15.1$ million from $\$ 11.9$ million due, in part, to incremental increases in legal fees,

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payroll expense and consulting expense. The 2006 period also includes an aggregate of approximately $\$ 1.1$ million of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 391,000$ of non-cash expenses associated with restricted stock awards.

## Other Financial Data:



Gray generated $\$ 79.9$ million of net cash from operations during 2006 compared to $\$ 50.5$ million for the prior year. The increase was due largely to the addition of WSAZ and WNDU as well as additional advertising revenue at Gray's existing stations.

During 2006, Gray borrowed $\$ 84.9$ million to finance the acquisition of WNDU and repaid $\$ 25.8$ million for a net increase in debt of $\$ 59.1$ million since December 31, 2005.

Gray repurchased 175 shares of Series C Redeemable Serial Preferred Stock for $\$ 1.8$ million and repurchased 902,200 shares of common stock for $\$ 5.6$ million. The preferred shares were retired and the common stock is held in treasury.

## A Detailed table of operating results follows on the next page.

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## Gray Television, Inc.

## Selected As Reported and Pro Forma Operating Data (Unaudited)

(in thousands except for per share data and percentages)

|  | As Reported Three Months Ended December 31, |  |  |  | Pro Forma(1) Three Months Ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ | 2006 | 2005 | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| Revenues (less agency commissions) | \$101,920 |  | \$ 72,975 | 40\% | \$101,920 | \$ 81,197 | 26\% |
| Operating expenses: |  |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: | 53,444 |  | 43,607 | 23\% | 53,444 | 48,296 | 11\% |
| Corporate and administrative | 4,956 |  | 2,964 | 67\% | 4,956 | 2,964 | 67\% |
| Depreciation and amortization of intangible assets | 9,698 |  | 7,590 | 28\% | 9,698 | 9,172 | 6\% |
| Loss on disposals of assets, net | 528 |  | 1,309 | (60)\% | 528 | 1,309 | (60)\% |
|  | 68,626 |  | 55,470 | 24\% | 68,626 | 61,741 | 11\% |
| Operating income | 33,294 |  | 17,505 | 90\% | 33,294 | 19,456 | 71\% |
| Other income (expense): |  |  |  |  |  |  |  |
| Miscellaneous income (expense), net | 181 |  | (150) | (221)\% | 181 | (150) | (221)\% |
| Interest expense | $(17,123)$ |  | $(13,002)$ | 32\% | $(17,123)$ | $(16,202)$ | 6\% |
| Loss on early extinguishment of debt | - |  | $(1,773)$ | (100)\% | - | $(1,773)$ | (100)\% |
| Income from continuing operations before income tax expense | 16,352 |  | 2,580 | 534\% | 16,352 | 1,331 | 1129\% |
| Income tax expense | 7,765 |  | 1,450 | 436\% | 7,765 | 519 | 1396\% |
| Income from continuing operations | 8,587 |  | 1,130 | 660\% | 8,587 | 812 | 958\% |
| Loss from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 810, \$ 0$ and $\$ 810$, respectively | - |  | $(4,979)$ | (100)\% | - | $(4,979)$ | (100)\% |
| Net income (loss) <br> Preferred dividends (includes accretion of issuance cost of $\$ 21, \$ 29, \$ 21, \$ 29$, respectively) | 8,587 |  | $(3,849)$ | (323)\% | 8,587 | $(4,167)$ | (306)\% |
|  | 778 |  | 814 | (4)\% | 778 | 814 | (4)\% |
| Deemed non-cash preferred stock dividend | - |  | 2,390 | (100)\% | - | 2,390 | (100)\% |
| Net income (loss) available to common stockholders | $\underline{\underline{\$ 7,809}}$ |  | \$ (7,053) | (211)\% | \$ 7,809 | $\underline{\text { \$ (7,371) }}$ | (206)\% |
| Basic per share information: |  |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders | \$ 0.16 |  | \$ (0.05) |  | \$ 0.16 | \$ (0.05) |  |
| Loss from discontinued operations, net of tax | - |  | (0.10) |  | - | (0.10) |  |
| Net income (loss) available to common stockholders | \$ 0.16 |  | \$ (0.15) |  | \$ 0.16 | \$ (0.15) |  |
| Weighted average shares outstanding | 48,040 |  | 48,630 | (1)\% | 48,040 | 48,630 | (1)\% |
| Diluted per share information: |  |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders | \$ 0.16 |  | \$ (0.05) |  | \$ 0.16 | \$ (0.05) |  |
| Loss from discontinued operations, net of tax | - |  | (0.10) |  | - | (0.10) |  |
| Net income (loss) available to common stockholders | \$ 0.16 |  | \$ (0.15) |  | \$ 0.16 | \$ (0.15) |  |
| Weighted average shares outstanding | 48,076 |  | 48,630 | (1)\% | 48,076 | 48,630 | (1)\% |
| Political revenue (less agency commission) | \$ 25,605 |  | \$ 1,433 | 1687\% | \$ 25,605 | \$ 1,713 | 1395\% |

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## Selected As Reported and Pro Forma Operating Data (Unaudited)

(in thousands except for per share data and percentages)

|  | As Reported Years Ended December 31, |  |  | Pro Forma(1) Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ | 2006 | 2005 | $\begin{gathered} \hline \text { \% } \\ \text { Change } \end{gathered}$ |
| Revenues (less agency commissions) | $\overline{\$ 332,137}$ | $\overline{\$ 261,553}$ | 27\% | $\overline{\$ 334,722}$ | $\overline{\$ 297,050}$ | 13\% |
| Operating expenses: |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: | 191,502 | 161,905 | 18\% | 193,639 | 182,936 | 6\% |
| Corporate and administrative | 15,097 | 11,896 | 27\% | 15,097 | 11,896 | 27\% |
| Depreciation and amortization of intangible assets | 36,526 | 25,490 | 43\% | 37,194 | 32,936 | 13\% |
| Loss on disposals of assets, net | 1,021 | 1,401 | (27)\% | 1,021 | 1,401 | (27)\% |
|  | 244,146 | 200,692 | 22\% | 246,951 | 229,169 | 8\% |
| Operating income | 87,991 | 60,861 | 45\% | 87,771 | 67,881 | 29\% |
| Other income (expense): |  |  |  |  |  |  |
| Miscellaneous income, net | 677 | 558 | 21\% | 677 | 558 | 21\% |
| Interest expense | $(66,787)$ | $(46,549)$ | 43\% | $(67,212)$ | $(59,511)$ | 13\% |
| Loss on early extinguishment of debt | (347) | $(6,543)$ | (95)\% | (347) | $(6,543)$ | (95)\% |
| Income from continuing operations before income tax expense | 21,534 | 8,327 | 159\% | 20,889 | 2,385 | 776\% |
| Income tax expense | 9,823 | 3,723 | 164\% | 9,588 | 930 | 931\% |
| Income from continuing operations | 11,711 | 4,604 | 154\% | 11,301 | 1,455 | 677\% |
| Loss from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 3,253$, $\$ 0$ and $\$ 3,253$, respectively | - | $(1,242)$ | (100)\% | - | $(1,242)$ | (100)\% |
| Net income | 11,711 | 3,362 | 248\% | 11,301 | 213 | 5206\% |
| Preferred dividends (includes accretion of issuance cost of \$111, \$87, \$111 and $\$ 87$, respectively) | 3,247 | 3,258 | 0\% | 3,247 | 3,258 | 0\% |
| Deemed non-cash preferred stock dividend | - | 2,390 | (100)\% | - | 2,390 | (100)\% |
| Net income (loss) available to common stockholders | \$ 8,464 | \$ (2,286) | (470)\% | \$ 8,054 | \$ (5,435) | (248)\% |
| Basic per share information: |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders | \$ 0.17 | \$ (0.02) |  | \$ 0.17 | \$ (0.08) |  |
| Loss from discontinued operations, net of tax | - | (0.03) |  | - | (0.03) |  |
| Net income (loss) available to common stockholders | \$ 0.17 | \$ (0.05) |  | \$ 0.17 | \$ (0.11) |  |
| Weighted average shares outstanding | 48,408 | 48,649 | 0\% | 48,408 | 48,649 | 0\% |
| Diluted per share information: |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders | \$ 0.17 | \$ (0.02) |  | \$ 0.17 | \$ (0.08) |  |
| Loss from discontinued operations, net of tax | - | (0.03) |  | - | (0.03) |  |
| Net income (loss) available to common stockholders | \$ 0.17 | \$ (0.05) |  | \$ 0.17 | \$ (0.11) |  |
| Weighted average shares outstanding | 48,425 | 48,649 | 0\% | 48,425 | 48,649 | 0\% |
| Political revenue (less agency commission) | \$ 42,682 | \$ 2,862 | 1391\% | \$ 42,762 | \$ 3,659 | 1069\% |

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## Guidance for the First Quarter of 2007

We currently anticipate that Gray’s broadcasting results of operations for the three months ending March 31, 2007 will approximate the ranges presented in the table below.

| Selected operating data: |  | 2007 <br> Guidance <br> Low <br> Range | \% Change From Actual 2006 | \% <br> Change <br> From <br> Pro Forma <br> 2006 |  | 2007 <br> Guidance <br> High <br> Range | \% Change From Actual 2006 | \% Change From Pro Forma 2006 |  | $\begin{gathered} \text { Actual } \\ 2006 \\ \hline \end{gathered}$ |  | o Forma 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (dollars in thousands) |  |  |  |  |  |  |  |
| OPERATING REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues (less agency commissions) |  | 69,000 | 1\% | (3)\% |  | 69,500 | 2\% | (2)\% | \$ | 68,234 |  | 70,819 |
| OPERATING EXPENSES: (before depreciation, amortization and other expenses) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Broadcast |  | 49,000 | 9\% | 4\% |  | 49,500 | 10\% | 5\% | \$ | 45,064 |  | 47,201 |
| Corporate | \$ | 3,800 | 2\% | 2\% | \$ | 3,900 | 4\% | 4\% | \$ | 3,743 | \$ | 3,743 |
| OTHER SELECTED DATA: |  |  |  |  |  |  |  |  |  |  |  |  |
| Broadcast political revenues (less agency commissions) | \$ | 500 |  |  | \$ | 700 |  |  | \$ | 1,776 | \$ | 1,856 |
| Broadcast Olympic revenues (less agency commissions) | \$ | - |  |  | \$ | - |  |  | \$ | 2,880 | \$ | 3,390 |
| Expense for non-cash contributions to 401(k) plan | \$ | 525 |  |  | \$ | 575 |  |  | \$ | 573 | \$ | 573 |
| Expense for corporate noncash stock based compensation | \$ | 490 |  |  | \$ | 510 |  |  | \$ | 198 | \$ | 198 |

Pro forma information presented in this guidance section includes operating results of WNDU as if it had been acquired on January $1,2006$.

## Comments on Guidance

On a pro forma basis after giving effect to the acquisition of WNDU, the growth in local revenue over the pro forma results for the first quarter of 2006 was not expected to completely off-set the $\$ 3.4$ million of pro forma revenue earned from the broadcast of the 2006 Winter Olympics or the approximate $\$ 1.2$ million incremental decline in pro forma political revenues.

On a pro forma basis, after giving effect to the acquisition of WNDU, approximately $\$ 1.2$ million of the expected increase in broadcast operating expenses for all stations, before depreciation, amortization and loss on disposal of assets is attributable to the incremental costs of the digital second channels discussed above.

## Changes in the classification of certain items:

The classification of certain prior year amounts in the accompanying consolidated financial statements have been changed in order to conform to the current year presentation.

## Conference Call Information

Gray Television, Inc. will host a conference call to discuss its fourth quarter and year ended operating results on March 15, 2007. The call will begin at 2:00 PM Eastern Time. The live dial-in number is 1-800-946-

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0716 and the confirmation code is 4477457 . The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 4477457 until March 22, 2007.

## For information contact:

## Bob Prather

President and Chief Operating Officer (404) 266-8333

Web site: www.gray.tv
Jim Ryan
Senior V. P. and Chief Financial Officer
(404) 504-9828

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## Reconciliations:

Reconciliation of net income (loss) to the Non-GAAP terms:

|  | As Reported <br> Three Months Ended December 31, |  | Pro Forma(1) Three Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
|  | (in thousands) |  |  |  |
| Net income (loss) | \$ 8,587 | \$ $(3,849)$ | \$ 8,587 | \$ $(4,167)$ |
| Adjustments to reconcile to Adjusted Broadcast Cash Flow: |  |  |  |  |
| Depreciation and amortization of intangible assets | 9,698 | 7,590 | 9,698 | 9,172 |
| Amortization of non-cash stock based compensation | 511 | 97 | 511 | 97 |
| Loss on disposals of assets, net | 528 | 1,309 | 528 | 1,309 |
| Miscellaneous (income) expense, net | (181) | 150 | (181) | 150 |
| Interest expense | 17,123 | 13,002 | 17,123 | 16,202 |
| Loss on early extinguishment of debt | - | 1,773 | - | 1,773 |
| Income tax expense | 7,765 | 1,450 | 7,765 | 519 |
| Loss from discontinued operations | - | 4,979 | - | 4,979 |
| Amortization of program broadcast rights | 3,803 | 2,959 | 3,803 | 2,959 |
| Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions | 556 | 476 | 556 | 476 |
| Network compensation revenue recognized | (250) | $(1,060)$ | (250) | $(1,060)$ |
| Network compensation per network affiliation agreement | 539 | 1,935 | 539 | 1,935 |
| Payments for program broadcast rights | $(4,482)$ | $(2,880)$ | $(4,482)$ | $(2,880)$ |
| Broadcast Cash Flow Less Cash Corporate Expenses | 44,197 | 27,931 | 44,197 | 31,464 |
| Corporate and administrative expenses excluding amortization of non-cash stock based compensation | 4,445 | 2,867 | 4,445 | 2,867 |
| Broadcast Cash Flow | \$ 48,642 | \$ 30,798 | \$ 48,642 | \$ 34,331 |
|  | As Reported Years Ended December 31, |  | Pro Forma(1) Years Ended December 31, |  |
|  | (in thousands) | 2005 | 2006 (in | 2005 |
| Net income | \$ 11,711 | \$ 3,362 | \$ 11,301 | \$ 213 |
| Adjustments to reconcile to Adjusted Broadcast Cash Flow: |  |  |  |  |
| Depreciation and amortization of intangible assets | 36,526 | 25,490 | 37,194 | 32,936 |
| Amortization of non-cash stock based compensation | 1,092 | 391 | 1,092 | 391 |
| Loss on disposals of assets, net | 1,021 | 1,401 | 1,021 | 1,401 |
| Miscellaneous (income) expense, net | (677) | (558) | (677) | (558) |
| Interest expense | 66,787 | 46,549 | 67,212 | 59,511 |
| Loss on early extinguishment of debt | 347 | 6,543 | 347 | 6,543 |
| Income tax expense | 9,823 | 3,723 | 9,588 | 930 |
| Loss from discontinued operations | - | 1,242 | - | 1,242 |
| Amortization of program broadcast rights | 14,234 | 11,577 | 14,234 | 11,577 |
| Common Stock contributed to 401(k) Plan excluding corporate |  |  |  |  |
| Network compensation revenue recognized | $(1,089)$ | $(5,095)$ | $(1,089)$ | $(5,095)$ |
| Network compensation per network affiliation agreement | 2,216 | 8,031 | 2,216 | 8,031 |
| Payments for program broadcast rights | $(14,839)$ | $(11,452)$ | $(14,839)$ | $(11,452)$ |
| Broadcast Cash Flow Less Cash Corporate Expenses | 129,386 | 93,116 | 129,834 | 107,582 |
| Corporate and administrative expenses excluding amortization of non-cash stock based compensation | 14,005 | 11,505 | 14,005 | 11,505 |
| Broadcast Cash Flow | \$143,391 | \$104,621 | \$143,839 | \$ 119,087 |

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## Non-GAAP Terms

This press release includes the non-GAAP financial measure of Broadcast Cash Flow and Broadcast Cash Flow Less Cash Corporate Expenses. These nonGAAP amounts are used by the Company to approximate the amount used to calculate key financial performance covenants including, but not limited to, limitations on debt, interest coverage, and fixed charge coverage ratios as defined in the Company's senior credit facility and/or senior subordinated note indenture. Broadcast Cash Flow is defined as operating income, plus corporate expense, depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements less payments for program broadcast obligations, less network compensation revenue and less income (loss) from discontinued operations, net of income taxes. Corporate expenses (excluding depreciation, amortization and non-cash stock based compensation) are deducted from Broadcast Cash Flow to calculate "Broadcast Cash Flow Less Cash Corporate Expenses". These non-GAAP terms are used in addition to and in conjunction with results presented in accordance with GAAP and should be considered as supplements to, and not as substitutes for, net income (loss) calculated in accordance with GAAP.

## Notes

(1) The pro forma presentation gives effect to the results of operations for the acquisition of television stations WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006 as if each station had been acquired on January 1, 2005. Due to the relative size of the acquisition of KKCO, Grand Junction, CO and WSWG, Albany, GA, the results of operations for KKCO and WSWG are included as of their respective acquisition date in both the "As Reported" and "Pro Forma" results.
(2) Total debt as of December 31, 2006 and December 31, 2005 does not include $\$ 653,000$ and $\$ 811,000$, respectively, of unamortized debt discount on Gray's $9^{1 / 4} \%$ Senior Subordinated Notes due 2011. The decrease is due to the amortization of the discount.

## The Company

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray currently operates 36 television stations serving 30 markets. Each of the stations are affiliated with either CBS ( 17 stations), NBC ( 10 stations), ABC ( 8 stations) or FOX (1 station). In addition, Gray currently operates 36 digital second channels including 1 ABC, 5 Fox, 7 CW and 15 MyNetworkTV affiliates plus 6 local news/weather channels and 2 "independent" channels in certain of its existing markets. Gray intends to start an additional 4 digital second channels during 2007 including 1 CW affiliate, 1 MyNetworkTV affiliate and 2 local news/weather channels.

## Cautionary Statements for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act

The comments on Gray's current expectations of operating results for the first quarter of 2007 and other future events are "forward looking statements" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and uncertainties and may differ materially from the current expectations discussed in this press release. All information set forth in this release and its attachments is as of March 15 , 2007. Gray does not intend, and undertakes no duty, to update this information to reflect future events or circumstances. Information about potential factors that could affect Gray's business and financial results and cause actual results to differ materially from those in the forward-looking statements is included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Gray's Annual Report on Form 10-K for the year ended December 31, 2006 which is on file with the SEC and available at the SEC's website at www.sec.gov.

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