## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934
## GRAY TELEVISION, INC.

(Exact Name of Registrant as Specified in its Charter)

| Georgia | 0-13796 | 58-0285030 |
| :---: | :---: | :---: |
| (State or Other Jurisdiction of Incorporation) | (Commission File Number) | (IRS Employer Identification No.) |
| 4370 Peachtree Road, Atlanta, Georgia |  | 30319 |
| (Address of Principal Executive Offices) |  | (Zip Code) |
| Registrant's telephone number, including area code |  |  |

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## Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(c) Exhibits
99.1 Press Release of Gray Television, Inc. issued August 12, 2003.

## Item 12. Results of Operations and Financial Condition

The information set forth under this Item 12 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On August 12, 2003, Gray Television, Inc. issued a press release reporting its financial results for the second quarter ended June 30, 2003. A copy of the press release is hereby attached as Exhibit 99.1 and incorporated herein by reference.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRAY TELEVISION, INC (Registrant)
/s/ James C. Ryan
James C. Ryan, Senior Vice President and Chief Financial Officer

## EXHIBIT INDEX

## NEWS RELEASE

GRAY REPORTS OPERATING RESULTS
FOR THE THREE MONTHS AND SIX MONTHS ENDED JUNE 30, 2003

ATLANTA, GEORGIA - AUGUST 12, 2003 . . . GRAY TELEVISION, INC. (THE "COMPANY") (NYSE: GTN) today announced its results for the three months ("second quarter") and six months ("first half") ended June 30, 2003.

The operating results for the second quarter of 2003 were within the guidance ranges previously issued by the Company.

The Company's reported results for 2003 reflect the impact of the acquisition of Stations Holding Company, Inc., on October 25 2002, comprising 15 network affiliated television stations serving 13 television markets and the acquisition on December 18, 2002 of KOLO-TV, the ABC affiliate serving Reno, Nevada. Both acquisitions are collectively referred to as the "2002 Acquisitions". The Company has also provided information on its operating results on a "pro forma" basis which gives effect to the 2002 Acquisitions as if they had occurred on January 1, 2002 (see Note 1).

## SECOND QUARTER OF 2003 COMPARED TO THE SECOND QUARTER OF 2002

Revenues. Total revenues for the three months ended June 30, 2003 increased $80 \%$ to $\$ 76.6$ million as compared to the corresponding period of the prior year primarily reflecting the impact of the 2002 Acquisitions. Broadcasting revenues increased 115\% to $\$ 63.6$ million. The stations acquired in 2002 had revenue of $\$ 33.6$ million in the second quarter of 2003. For the television stations that were owned continuously for the quarters ended June 30, 2003 and 2002, total revenue increased $1 \%$ while political revenue decreased $\$ 525,000$. On a pro forma basis, total broadcasting revenues increased $2 \%$ from the pro forma results of the second quarter of 2002. Broadcasting local and national revenues increased $5 \%$ and $7 \%$ respectively from the pro forma results of 2002 while political advertising revenue decreased $\$ 1.3$ million from the pro forma results for the second quarter of 2002 .

Operating expenses. Operating expenses increased $78 \%$ to $\$ 54.3 \mathrm{million}$ primarily reflecting the impact of the 2002 Acquisitions. Broadcasting expenses, before depreciation and amortization, increased $117 \%$ to $\$ 35.7$ million. The stations acquired in 2002 had broadcast expense of $\$ 19.0$ million in the second quarter of 2003. For the television stations that were owned continuously for the quarters ended June 30, 2003 and 2002, broadcast expenses increased only $1 \%$ from the prior period. On a pro forma basis, broadcasting operating expenses before depreciation and amortization of $\$ 35.7$ million were consistent with the pro forma results of the prior year.

Revenues. Total revenues for the six months ended June 30, 2003 increased $76 \%$ to $\$ 141.6$ million as compared to the same period of the prior year primarily reflecting the impact of the 2002 Acquisitions. Broadcasting revenues increased $111 \%$ to $\$ 116.2$ million. The stations acquired in 2002 had revenue of $\$ 61.0$ million in the first half of 2003. For the television stations that were owned continuously for the six month periods ended June 30, 2003 and 2002, total revenue was consistent between the periods while political revenue decreased $\$ 924,000$. The Company earned approximately $\$ 411,000$ of broadcast revenues from advertising associated with telecasts of the 2002 Winter Olympics during the first six months of 2002 while there was no similar event broadcast during 2003. On a pro forma basis total broadcasting revenues increased $1 \%$ to $\$ 116.2$ million from the pro forma results for the first half of 2002. Broadcasting local and national revenue increased $3 \%$ and $4 \%$ respectively from the pro forma results of 2002 while political advertising revenue decreased $\$ 1.5$ million from the pro forma results for the first six months of 2002. The Company earned approximately $\$ 2.2$ million of pro forma broadcast revenues from advertising associated with telecasts of the 2002 Winter Olympics during the first six months of 2002 while there was no similar event broadcast during 2003.

Operating expenses. Operating expenses increased 80\% to $\$ 107.6$ million primarily reflecting the impact of the 2002 Acquisitions. Broadcasting expenses, before depreciation and amortization, increased $121 \%$ to $\$ 70.6$ million. The stations acquired in 2002 had broadcast expense of $\$ 37.5$ million in the first six months of 2003. For the television stations that were owned continuously for the six month periods ended June 30,2003 and 2002 , broadcast expenses increased $4 \%$. On a pro forma basis broadcasting operating expenses before depreciation and amortization increased 1\%, to $\$ 70.6$ million, from the pro forma results for the first half of 2002.

BALANCE SHEET
Total debt outstanding at June 30, 2003 was $\$ 656.4$ million compared to $\$ 658.2$ million at December 31, 2002. The Company's cash balance was $\$ 14.8$ million at June 30, 2003 compared to $\$ 12.9$ million at December 31, 2002

The Company currently anticipates that its results of operations for the three months ended September 30, 2003 will approximate the ranges presented in the table below.

| Dollars in Millions |  | THREE MONTHS ENDED SEPTEMBER 30, 2003 ESTIMATED RANGE LOW <br> HIGH |  |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING REVENUES |  |  |  |  |
| Broadcasting (less agency commissions) | \$ | 59.0 | \$ | 60.0 |
| Publishing |  | 10.8 |  | 11.1 |
| Paging |  | 1.9 |  | 2.1 |
| TOTAL OPERATING REVENUES |  | 71.7 |  | 73.2 |
| OPERATING EXPENSES |  |  |  |  |
| Operating expenses before depreciation and amortization |  |  |  |  |
| Broadcasting (less agency commissions) |  | 35.8 |  | 36.0 |
| Publishing |  | 8.0 |  | 8.1 |
| Paging |  | 1.4 |  | 1.5 |
| Corporate |  | 1.3 |  | 1.5 |
| Depreciation and amortization |  | 6.9 |  | 7.1 |
| TOTAL OPERATING EXPENSES |  | 53.4 |  | 54.2 |
| OPERATING INCOME | \$ | 18.3 | \$ | 19.0 |

FOR INFORMATION CONTACT:
BOB PRATHER
PRESIDENT AND CHIEF OPERATING OFFICER (404) 266-8333

JIM RYAN
SENIOR V. P. AND CHIEF FINANCIAL OFFICER
(404) 504-9828

WEB SITE: www.graytvinc.com

## CONFERENCE CALL INFORMATION

Gray Television, Inc. will host a conference call to discuss its second quarter operating results on Tuesday August 12, 2003. The call will begin at 11:00 a.m. Eastern Time. The live dial-in number is (877) 888-4605. The call will be webcast live and available for replay at www.graytvinc.com. The taped replay of the conference call will be available at (866) 518-1010 until August 19, 2003.

THE COMPANY
Gray Television, Inc. is a communications company headquartered in Atlanta, Georgia, and currently owns 29 television stations serving 25 television markets. The stations include 15 CBS affiliates, seven NBC affiliates and seven ABC affiliates. Gray Television, Inc. has 22 stations ranked \#1 in local news audience and 22 stations ranked \#1 in overall audience within their respective markets based on the results of the Nielsen November 2002 ratings reports. The TV station group reaches approximately $5.3 \%$ of total U.S. TV households. The Company also owns four daily newspapers, three in Georgia and one in Indiana

Gray Television, Inc.
Earnings Release for the Three Months and Six Months Ended June 30, 2003

## GRAY TELEVISION, INC.

(IN THOUSANDS, EXCEPT PER SHARE DATA AND PERCENTAGES)

| SELECTED UNAUDITED OPERATING DATA: | AS REPORTED(1) THREE MONTHS ENDED JUNE 30, |  |  |  |  | PRO FORMA(1) THREE MONTHS ENDED JUNE 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 |  | 2002 | \% CHANGE |  | 2002 | \% CHANGE |
| OPERATING REVENUES |  |  |  |  |  |  |  |  |
| Broadcasting (less agency commissions) | \$ | 63,551 | \$ | 29,553 | 115\% | \$ | 62,293 | 2\% |
| Publishing |  | 11,143 |  | 11,073 | 1\% |  | 11,073 | 1\% |
| Paging |  | 1,953 |  | 2,074 | (6)\% |  | 2,074 | (6)\% |
| TOTAL OPERATING REVENUES |  | 76,647 |  | 42,700 | 80\% |  | 75,440 | 2\% |
| OPERATING EXPENSES |  |  |  |  |  |  |  |  |
| Operating expenses before depreciation and amortization |  |  |  |  |  |  |  |  |
| Broadcasting |  | 35,744 |  | 16,494 | 117\% |  | 35,844 | (0)\% |
| Publishing |  | 7,933 |  | 7,769 | 2\% |  | 7,769 | 2\% |
| Paging |  | 1,381 |  | 1,371 | 1\% |  | 1,371 | 1\% |
| Corporate and administrative |  | 2,107 |  | 1,116 | 89\% |  | 1,972 | 7\% |
| Depreciation and amortization |  | 7,117 |  | 3,700 | 92\% |  | 5,562 | 28\% |
| TOTAL OPERATING EXPENSES |  | 54,282 |  | 30,450 | 78\% |  | 52,518 | 3\% |
| Operating income |  | 22,365 |  | 12,250 | 83\% |  | 22,922 | (2)\% |
| Miscellaneous income, net |  | 51 |  | 59 | (14)\% |  | 59 | (14)\% |
| Appreciation in value of derivatives, net |  | -0- |  | 341 | (100)\% |  | 341 | (100)\% |
| Interest expense |  | $(10,972)$ |  | $(7,901)$ | 39\% |  | $(12,367)$ | (11)\% |
| INCOME BEFORE INCOME TAXES |  | 11,444 |  | 4,749 | 141\% |  | 10,955 | 4\% |
| Income tax expense |  | 4,412 |  | 1,662 | 165\% |  | 4,020 | 10\% |
| NET INCOME |  | 7,032 |  | 3,087 | 128\% |  | 6,935 | 1\% |
| Preferred dividends |  | 821 |  | 649 | 27\% |  | 649 | 27\% |
| Preferred dividends associated with the redemption of preferred stock |  | -0- |  | 3,969 | (100)\% |  | 3,969 | (100)\% |
| NET INCOME (LOSS) AVAILABLE |  |  |  |  |  |  |  |  |
| TO COMMON STOCKHOLDERS | \$ | 6,211 | \$ | $(1,531)$ | NA | \$ | 2,317 | 168\% |
| DILUTED PER SHARE INFORMATION: |  |  |  |  |  |  |  |  |
| Net income (loss) per share available to common stockholders | \$ | 0.12 | \$ | (0.10) | NA | \$ | 0.05 | 165\% |
| Weighted average shares outstanding |  | 50,697 |  | 15,676 | 223\% |  | 50,176 | 1\% |
| OTHER SELECTED DATA |  |  |  |  |  |  |  |  |
| POLITICAL REVENUE | \$ | 1,552 | \$ | 1,428 | 9\% | \$ | 2,885 | (46)\% |
| SELECTED BALANCE SHEET DATA: |  | $\begin{aligned} & \text { JUNE 30, } \\ & 2003 \end{aligned}$ |  | $\begin{aligned} & \text { EC. } 31, \\ & 2002 \end{aligned}$ |  |  |  |  |
| Cash and cash equivalents | \$ | 14,769 | \$ | 12,915 |  |  |  |  |
| Total Debt (2) |  | 656,435 |  | 658,220 |  |  |  |  |
| Total debt net of cash |  | 641,666 |  | 645,305 |  |  |  |  |

Gray Television, Inc.
Earnings Release for the Three Months and Six Months Ended June 30, 2003

SELECTED UNAUDITED OPERATING DATA:

OPERATING REVENUES
Broadcasting (less agency commissions)
Publishing
Paging
TOTAL OPERATING REVENUES
OPERATING EXPENSES
Operating expenses before depreciation and amortization Broadcasting
Publishing
Paging
Corporate and administrative
Depreciation and amortization
TOTAL OPERATING EXPENSES

Operating income
Miscellaneous income, net
Appreciation in value of derivatives, net
Interest expense
Loss on early extinguishment of debt
INCOME (LOSS) BEFORE INCOME TAXES AND
CUMULATIVE EFFECT OF ACCOUNTING CHANGE
Income tax expense (benefit)
NET INCOME (LOSS) BEFORE CUMULATIVE
EFFECT OF ACCOUNTING CHANGE
Cumulative effect of accounting change, net of $\$ 8,873$ income tax benefit

NET INCOME (LOSS)
Preferred dividends
Preferred dividends associated with the redemption of preferred stock

NET INCOME (LOSS) AVAILABLE
TO COMMON STOCKHOLDERS

DILUTED PER SHARE INFORMATION:
Net income (loss) before cumulative effect of
accounting change available to common stockholders Cumulative effect of accounting change, net of income taxes Net income (loss) per share available to common stockholders Weighted average shares outstanding

OTHER SELECTED DATA
POLITICAL REVENUE

| AS REPORTED(1) |  |
| :---: | :---: |
| SIX MONTHS ENDED |  |
| JUNE 30, |  |


| $\$ 116,152$ | $\$$ | 55,006 |
| ---: | ---: | :---: |
| 21,540 | 21,216 | $111 \%$ |
| 3,930 | 4,083 | $2 \%$ |
| ------ | ------ | $(4) \%$ |
| 141,622 | 80,305 | $76 \%$ |
| ------- | ------- |  |

$\$ 115,455$
21,216
4,083
------
140,754

| 70,642 | 31,975 |
| :---: | :---: |
| 15,688 | 15,420 |
| 2,850 | 2,754 |
| 4,243 | 2,116 |
| 14,169 | 7,433 |
| 107,592 | 59,698 |
| 34, 030 | 20,607 |
| 116 | 97 |
| -0- | 730 |
| $(22,242)$ | $(16,866)$ |
| -0- | $(11,275)$ |

$121 \%$
$2 \%$
$3 \%$
$101 \%$
$91 \%$

$80 \%$

$65 \%$
$20 \%$
$(100) \%$
$32 \%$
$(100) \%$

69, 774
15,420
2,754
3,932
11,156

103, 036
(1)

SIX MONTHS ENDED JUNE 30,

|  | \% |
| :---: | :---: |
| 2002 | CHANGE |



1\%
$1 \%$
$2 \%$
$3 \%$
$8 \%$
$27 \%$
$4 \%$
$(10) \%$
$20 \%$
$(100) \%$
$(14) \%$
$(100)$

Gray Television, Inc.
Earnings Release for the Three Months and Six Months Ended June 30, 2003

NOTES:
Note 1. "As Reported (1)" and "Pro forma"
Information in this earnings release has been presented under two different methods: as reported and pro forma. The as reported basis of presentation gives effect to the acquisitions as of their respective acquisition dates. The pro forma presentation gives effect to the acquisitions of Stations Holding Company, Inc. which occurred on October 25, 2002 and KOLO-TV which occurred on December 18, 2002 as if each had occurred on January 1, 2002. Accordingly, the pro forma presentation combines the Company's historical results of operations with the respective acquired operation's historical pre-acquisition operating results. Certain amounts of corporate overhead were eliminated in the pro forma presentation. Depreciation and amortization expense in the pro forma presentation give effect to accounting for the respective acquisitions. Pro forma income tax expense or benefit assumes an effective tax rate of $38 \%$ on the pro forma incremental net pre-tax income or loss. Pro forma interest expense and shares outstanding give effect to the Company's issuance of additional debt and common equity to finance, in part, the acquisitions. An unaudited reconciliation between the as reported and the pro forma condensed consolidated statements of operations for the three months and six months ended June 30, 2002 follows:

THREE MONTHS ENDED JUNE 30, 2002

| AS REPORTED |  | CT ITIONS | EFFECT OF | FORMA |
| :---: | :---: | :---: | :---: | :---: |
| \$ 29,553 | \$ | 32,740 | \$ | 62,293 |
| 11,073 |  | -0- |  | 11,073 |
| 2,074 |  | -0- |  | 2,074 |
| 42,700 |  | 32,740 |  | 75,440 |
| 16,494 |  | 19,350 |  | 35,844 |
| 7,769 |  | -0- |  | 7,769 |
| 1,371 |  | -0- |  | 1,371 |
| 1,116 |  | 856 |  | 1,972 |
| 3,700 |  | 1,862 |  | 5,562 |
| 30,450 |  | 22,068 |  | 52,518 |
| 12,250 |  | 10,672 |  | 22,922 |
| 59 |  | -0- |  | 59 |
| 341 |  | -0- |  | 341 |
| $(7,901)$ |  | $(4,466)$ |  | $(12,367)$ |
| 4,749 |  | 6,206 |  | 10,955 |
| 1,662 |  | 2,358 |  | 4,020 |
| 3,087 |  | 3,848 |  | 6,935 |
| 4,618 |  | -0- |  | 4,618 |
| \$ $(1,531)$ | \$ | 3,848 | \$ | 2,317 |
| 15,676 |  | 34,500 |  | 50,176 |


| $\$$ | 16,880 |
| ---: | ---: |
| 8,891 |  |
| 1,340 |  |
| 1,428 |  |
| 1,014 |  |
| ------ |  |
| $\$ \quad 29,553$ |  |
| $=====$ |  |


| \$ | 19,795 |
| :---: | :---: |
|  | 9,313 |
|  | 814 |
|  | 1,456 |
|  | 1,362 |
| \$ | 32,740 |

Gray Television, Inc.
Earnings Release for the Three Months and Six Months Ended June 30, 2003

| AS | EFFECT OF |  |
| :---: | :---: | :---: |
| REPORTED | ACQUISITIONS | PRO FORMA |


| Operating revenues |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadcasting (less agency commissions) | \$ | 55,006 | \$ | 60,449 | \$ | 115,455 |
| Publishing |  | 21,216 |  | -0- |  | 21,216 |
| Paging |  | 4, 083 |  | -0- |  | 4, 083 |
| Total operating revenues |  | 80,305 |  | 60,449 |  | 140,754 |
| Operating expenses before depreciation and amortization |  |  |  |  |  |  |
| Broadcasting |  | 31,975 |  | 37,799 |  | 69,774 |
| Publishing |  | 15,420 |  | -0- |  | 15,420 |
| Paging |  | 2,754 |  | -0- |  | 2,754 |
| Corporate and administrative |  | 2,116 |  | 1,816 |  | 3,932 |
| Depreciation and amortization |  | 7,433 |  | 3,723 |  | 11,156 |
| Total operating expenses |  | 59,698 |  | 43,338 |  | 103,036 |
| Operating income |  | 20,607 |  | 17,111 |  | 37,718 |
| Miscellaneous income, net |  | 97 |  | -0- |  | 97 |
| Appreciation in value of derivatives, net |  | 730 |  | -0- |  | 730 |
| Interest expense |  | $(16,866)$ |  | $(8,883)$ |  | $(25,749)$ |
| Loss on early extinguishment of debt |  | $(11,275)$ |  | -0- |  | $(11,275)$ |
| Income (loss) before income tax and cumulative effect of accounting change |  | $(6,707)$ |  | 8,228 |  | 1,521 |
| Income tax expense (benefit) |  | $(2,341)$ |  | 3,126 |  | 785 |
| Net income (loss) before cumulative effect of accounting change |  | $(4,366)$ |  | 5,102 |  | 736 |
| Cumulative effect of accounting change, net of $\$ 8,873$ income tax benefit |  | $(30,592)$ |  | -0- |  | $(30,592)$ |
| Net income (loss) |  | $(34,958)$ |  | 5,102 |  | $(29,856)$ |
| Preferred dividends |  | 4,772 |  | -0- |  | 4,772 |
| Net income (loss) available to common stockholders | \$ | $(39,730)$ | \$ | 5,102 |  | $(34,628)$ |
| Basic and diluted weighted average shares outstanding |  | 15,662 |  | 34,500 |  | 50,162 |
| Other Selected Data: |  |  |  |  |  |  |
| Broadcast Revenue |  |  |  |  |  |  |
| Local | \$ | 31,913 | \$ | 37,323 | \$ | 69,236 |
| National |  | 16,013 |  | 17, 056 |  | 33, 069 |
| Network compensation |  | 2,613 |  | 1,795 |  | 4,408 |
| Political |  | 2,189 |  | 1,603 |  | 3,792 |
| Other |  | 2,278 |  | 2,672 |  | 4,950 |
| Total Broadcast Revenue | \$ | 55,006 | \$ | 60,449 |  | 115,455 |

Note 2. Debt

Total debt as of June 30, 2003 and December 31, 2002 does not include $\$ 1.3$ million of unamortized debt discount on the Company's $91 / 4 \%$ Senior Subordinated Notes due March 2011.

CAUTIONARY STATEMENTS FOR PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT

The preceding comments on Gray's current expectations of operating results for the third quarter of 2003 are "forward looking" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and may differ materially from the current expectations discussed in this press release. See the Company's annual report on Form 10K for a discussion of risk factors that may affect the Company.

Gray Television, Inc.
Earnings Release for the Three Months and Six Months Ended June 30, 2003

