# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D. C. 20549 

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) November 8, 2006

## Gray Television, Inc.

(Exact Name of Registrant as Specified in Its Charter)
Georgia
(State or Other Jurisdiction of Incorporation)

| $1-13796$ | $58-0285030$ |
| :---: | :---: |
| (Commission File Numbers) | (IRS Employer Identification No.) |
| 4370 Peachtree Road, Atlanta, Georgia | 30319 |
| (Address of Principal Executive Offices) | (Zip Code) |

$\frac{404-504-9828}{\text { (Registrant's Telephone Number, Including Area Code) }}$
$\frac{\text { Not Applicable }}{\text { (Former Name or Former Address, if Changed Since Last Report) }}$

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The information set forth under this Item 2.02 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On November 8, 2006, Gray Television, Inc. ("Gray") issued a press release reporting its financial results for the third quarter ended September 30, 2006. The Comments on Guidance section of the release contained an error concerning Gray's projected fourth quarter local and national advertising revenues.

Also on November 8, 2006, Gray issued a second press release which identified the erroneous text in the earlier press release and provided the corrected text. In an effort to highlight the erroneous text and the correction, this second release did not contain all text from the earlier press release.

Gray has posted the corrected full text version of the erroneous release to its website at www.gray.tv. By posting the corrected full text to Gray's website, the public will be able to access a single document for all information as corrected.

A copy of the full text corrected press release as posted to Gray's website is hereby attached as Exhibit 99.1 and incorporated herein by reference.
A copy of the initial press release is hereby attached as Exhibit 99.2 and incorporated herein by reference.
A copy of the correcting press release is hereby attached as Exhibit 99.3 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Corrected full text of press release as posted to Gray's website on November 9. 2006.
99.2 Press release issued by Gray with error on November 8, 2006
99.3 Correcting press release issued by Gray on November 8, 2006.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gray Television Inc.
November 8, 2006
By: James C. Ryan
Name: James C. Ryan
Title: Chief Financial Officer
and Senior Vice President

## Exhibit Index

Exhibit No. Description
99.1 Corrected full text of press release as posted to Gray's website on November 9, 2006
99.2 Press release issued by Gray with error on November 8, 2006
99.3 Correcting press release issued by Gray on November 8, 2006

## Gray

Television, Inc.

## NEWS RELEASE

## Gray Reports Operating Results

For the Three Months and Nine Months Ended September 30, 2006
Atlanta, Georgia - November 8, 2006. . . Gray Television, Inc. ("Gray" or the "Company") (NYSE: GTN) today announced results from operations for the three months ("third quarter") and nine months ended September 30, 2006 as compared to the three months and nine months ended September 30, 2005.

## Significant items to note for the period ended September 30, 2006:

## Pro Forma(1) Adjusted Broadcast Cash Flow

See Page 10 for a reconciliation of this Non-GAAP term to Net Income

Pro Forma(1) Adjusted Broadcast Cash Flow for the three months ended September 30, 2006 of $\$ 30.8$ million

Pro Forma(1) Adjusted Broadcast Cash Flow for the nine months ended September 30, 2006 of $\$ 85.6$ million
"As Reported" Operating Results for the
Three Months Ended September 30, 2006
Net local broadcast advertising revenue, excluding political advertising revenue, of $\$ 47.7$ million

Net national broadcast advertising revenue, excluding political advertising revenue, of $\$ 19.5$ million

Net political advertising revenue of $\$ 10.6$ million
"As Reported" Operating Results for the
Nine Months Ended September 30, 2006
Net local broadcast advertising revenue, excluding political advertising revenue, of $\$ 146.9$ million

Net national broadcast advertising revenue, excluding political advertising revenue, of $\$ 58.1$ million

Net political advertising revenue of $\$ 17.1$ million

|  | $\frac{\text { September 30, 2006 }}{}$December 31, 2005 <br> Cash on Hand <br> Total Debt $(2)$$\quad \$ 9.2$ million |
| :--- | ---: |
| $\$ 856.0$ million |  |

## General Comment on Expansion of Operations:

Since January 1, 2005, the Company has:
Acquired the following television stations:
KKCO, Grand Junction, CO on January 31, 2005;
WSWG, Albany, GA on November 10, 2005;
WSAZ, Charleston - Huntington, WV on November 30, 2005 and
WNDU, South Bend, IN on March 3, 2006.
Expanded its operations in the Charlottesville, Virginia market to include ABC and FOX affiliations in addition to the previously existing CBS affiliation and

Launched or re-branded 24 digital second channels in its existing television markets as affiliates of either the MyNetworkTV, CW or FOX networks and launched 4 digital local news/weather channels in our existing markets.

Collectively, these recently acquired stations, the Charlottesville, Virginia network affiliations and the recently launched/re-branded digital second channels are referred to as our "expanded channels".

## Comments on Results of Operations for the Three Months Ended:

Revenues.
Total revenues increased $\$ 18.3$ million, or $29 \%$, to $\$ 80.6$ million reflecting, in part, the acquisition of television stations and expansion of operations discussed above. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total net revenue increased $13 \%$.

Local advertising revenues for all stations, excluding political advertising revenues, increased $\$ 5.8$ million, or $14 \%$, to $\$ 47.7$ million from $\$ 41.9$ million.
The expanded channels described above account for approximately $\$ 6.4$ million of the Company's overall increase in local advertising revenues, excluding political advertising revenues.

Excluding the results of the expanded channels, local advertising revenues, excluding political advertising revenues, decreased approximately $1 \%$ or \$534,000 due to decreased demand for commercial time by local advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, local advertising revenues for all stations, excluding political advertising revenues, increased $1 \%$ or approximately $\$ 358,000$.

National advertising revenues for all stations increased $13 \%$, or $\$ 2.3$ million, to $\$ 19.5$ million from $\$ 17.2$ million.
The expanded channels described above account for approximately $\$ 2.6$ million of the Company's overall increase in national advertising revenues, excluding political advertising revenues.

Gray Television, Inc.
Earnings release for the nine months ended September 30, 2006
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Excluding the results of the expanded channels, national advertising revenues, excluding political advertising revenues, decreased approximately $1 \%$ or \$252,000 due to decreased demand for commercial time by national advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, national advertising revenues for all stations, excluding political advertising revenues, decreased $2 \%$ or approximately $\$ 421,000$.
Political advertising revenues increased to $\$ 10.6$ million from $\$ 448,000$ reflecting the cyclical influence of the 2006 elections.
Operating expenses.
Operating expenses increased $22 \%$ to $\$ 60.6$ million from $\$ 49.8$ million in the same period of the prior year primarily as the result of the expanded channels discussed above.

Broadcasting expenses for all stations, before depreciation, amortization and loss on disposal of assets increased $\$ 7.5$ million, or $19 \%$, to $\$ 47.5$ million from $\$ 40.0$ million.

The expanded channels described above account for approximately $82 \%$ or $\$ 6.1$ million of this increase.
Excluding the results of the expanded channels, broadcast expenses increased approximately $3 \%$, or $\$ 1.3$ million. Payroll related expenses increased approximately $\$ 162,000$. Other non-payroll related expenses increased $\$ 1.2$ million and this increase was due partially to increased national sales representative commissions of $\$ 430,000$ on the sale of net political advertising revenue.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, broadcast expenses increased approximately $5 \%$ to $\$ 47.5$ million. Payroll related expenses increased approximately $1 \%$ or $\$ 173,000$. Non-payroll related expenses increased approximately $\$ 2.0$ million including approximately $\$ 570,000$ of national sales representative commissions on the sale of net political revenue.
Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $10 \%$ to $\$ 3.5$ million from $\$ 3.2$ million. The 2006 period includes an aggregate of approximately $\$ 191,000$ of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standards No. 123(R) ("SFAS 123(R)") which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 98,000$ of non-cash expenses associated with restricted stock awards.

## Comments on Results of Operations for the Nine Months Ended:

## Revenues.

Total revenues increased $\$ 41.6$ million, or $22 \%$, to $\$ 230.2$ million reflecting, in part, the acquisition of television stations and expansion of operations discussed above. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total net revenue increased 8\%.

Local advertising revenues for all stations, excluding political advertising revenues, increased $\$ 20.9$ million, or $17 \%$, to $\$ 146.9$ million from $\$ 126.0$ million.

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The expanded channels described above account for approximately $\$ 18.5$ million of the Company's overall increase in local advertising revenues, excluding political advertising revenues.
Excluding the results of the expanded channels, local advertising revenues, excluding political advertising revenues, increased approximately $2 \%$ or $\$ 2.4$ million due to increased demand for commercial time by local advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, local advertising revenues for all stations, excluding political advertising revenues, increased $4 \%$ or $\$ 6.1$ million due to increased demand for commercial time by local advertisers.
National advertising revenues for all stations increased $13 \%$ or $\$ 6.8$ million to $\$ 58.1$ million from $\$ 51.3$ million.
The expanded channels described above account for approximately $\$ 7.8$ million of the Company's overall increase in national advertising revenues, excluding political advertising revenues.
Excluding the results of the expanded channels, national advertising revenues, excluding political advertising revenues, decreased approximately $2 \%$ or \$960,000 due to decreased demand for commercial time by national advertisers.
On a pro forma ${ }^{(1)}$ basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, national advertising revenues for all stations, excluding political advertising revenues, decreased $2 \%$ or $\$ 1.1$ million.
Political advertising revenues for all stations increased to $\$ 17.1$ million from $\$ 1.4$ million reflecting the cyclical influence of the 2006 elections.
During the first quarter of 2006, the Company earned an aggregate total of approximately $\$ 2.9$ million of revenue from the broadcast of the Winter Olympic Games. On a pro forma(1) basis, after giving effect to the acquisition of the television station WNDU discussed above, the aggregate total revenue attributable to the broadcast of the Winter Olympic Games approximated $\$ 3.4$ million. No Olympic Games were broadcast in the first quarter of 2005.

## Operating expenses.

Operating expenses increased $21 \%$ to $\$ 175.5$ million from $\$ 145.2$ million in the same period of the prior year primarily as the result of the expanded channels discussed above.

Broadcasting expenses for all stations, before depreciation, amortization and loss on disposal of assets increased $\$ 19.8$ million, or $17 \%$, to $\$ 138.1$ million from $\$ 118.3$ million.

The expanded channels discussed above collectively account for approximately $83 \%$ or $\$ 16.4$ million of this increase.
Excluding the results of the expanded channels, broadcast expenses increased approximately $3 \%$, or $\$ 3.4$ million. Payroll related expenses increased approximately $\$ 1.1$ million. Other non-payroll related expenses increased $\$ 2.2$ million and this increase was due partially to increased national sales representative commissions of $\$ 639,000$ on the sale of net political advertising revenue.

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On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, broadcast expenses increased approximately $4 \%$ to $\$ 140.2$ million. Payroll related expenses increased approximately $2 \%$ or $\$ 2.0$ million. Non-payroll related expenses increased approximately $\$ 3.5$ million including approximately $\$ 985,000$ of national sales representative commissions on the sale of net political revenue.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $14 \%$ to $\$ 10.1$ million from $\$ 8.9$ million. The 2006 period includes an aggregate of approximately $\$ 581,000$ of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 294,000$ of non-cash expenses associated with restricted stock awards. Payroll and benefit costs, excluding noncash stock based compensation, increased $\$ 880,000$ which was due largely to the timing of accruals for annual bonuses. For the year ended December 31, 2006, corporate bonuses are expected to be consistent with that of 2005.

## Balance Sheet:

Gray's cash balance was $\$ 4.2$ million at September 30, 2006 compared to $\$ 9.3$ million at December 31, 2005. Gray generated $\$ 60.4$ million of net cash from operations during the first nine months of 2006 compared to $\$ 39.3$ million for the prior year. The 2006 net cash generated from operations was offset in part by the return of capital to Gray's common and preferred shareholders through the payment of $\$ 4.5$ million of dividends. Of the cash generated from operations, Gray used a total of $\$ 4.7$ million to purchase and retire a portion of Gray's $9.25 \%$ Senior Subordinated Notes and used $\$ 15.1$ million to repay a portion of its Senior Credit Facility and other outstanding debt. Gray used $\$ 1.8$ million to repurchase 175 shares of Series C Redeemable Serial Preferred Stock and $\$ 5.6$ million to repurchase 902,200 shares of common stock. Total debt outstanding at September 30, 2006 and December 31, 2005 was $\$ 856.0$ million and $\$ 792.5$ million(2), respectively. Capital expenditures for the nine months ended September 30, 2006 were $\$ 28.9$ million compared to $\$ 26.8$ million for the same period of the prior year.

## Changes in the classification of certain items:

Prior year operating results of the publishing and wireless segments in the accompanying condensed consolidated financial statements have been reclassified to conform to the 2006 presentation which reflects the results of those operations in income from discontinued operations, net of income taxes.

## A Detailed table of operating results follows on the next page.

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Earnings release for the nine months ended September 30, 2006

## Gray Television, Inc.

## Selected As Reported and Pro Forma Operating Data (Unaudited)

(in thousands except for per share data and percentages)

|  | As Reported Three Months Ended September 30, |  |  |  |  | Pro Forma (1) Three Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 | $\begin{gathered} \hline \text { \% } \\ \text { Change } \\ \hline \end{gathered}$ |  | 2006 |  | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ |
| Revenues (less agency commissions) |  | 80,592 |  | 62,281 | 29\% | \$ | 80,592 |  | 71,280 | 13\% |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: |  | 47,456 |  | 40,019 | 19\% |  | 47,456 |  | 45,262 | 5\% |
| Corporate and administrative Depreciation and amortization of intangible assets |  | 3,481 |  | 3,155 | 10\% |  | 3,481 |  | 3,155 | 10\% |
|  |  | 9,478 |  | 6,610 | 43\% |  | 9,478 |  | 8,561 | 11\% |
| Loss on disposals of assets, net |  | 221 |  | 8 | 2663\% |  | 221 |  | 8 | 2663\% |
|  |  | 60,636 |  | 49,792 | 22\% |  | 60,636 |  | 56,986 | 6\% |
| Operating income |  | 19,956 |  | 12,489 | 60\% |  | 19,956 |  | 14,294 | 40\% |
| Other income (expense): |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous income, net |  | 91 |  | 254 | (64)\% |  | 91 |  | 255 | (64)\% |
| Interest expense |  | $(17,542)$ |  | $(11,122)$ | 58\% |  | $(17,542)$ |  | $(14,425)$ | 22\% |
| Loss on early extinguishment of debt |  | (237) |  | - | NA |  | (237) |  | - | NA |
| Income from continuing operations before income tax expense |  | 2,268 |  | 1,621 | 40\% |  | 2,268 |  | 124 | 1729\% |
| Income tax expense |  | 909 |  | 650 | 40\% |  | 909 |  | 48 | 1794\% |
| Income from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 503$, $\$ 0$ and $\$ 503$, respectively |  | 1,359 |  | 971 | 40\% |  | 1,359 |  | 76 | 1688\% |
|  |  | - |  | 772 | (100)\% |  | - |  | 770 | (100)\% |
| Net income <br> Preferred dividends (includes accretion of issuance cost of $\$ 47, \$ 22, \$ 47, \$ 22$, respectively) |  | 1,359 |  | 1,743 | (22)\% |  | 1,359 |  | 846 | 61\% |
|  |  | 840 |  | 815 | 3\% |  | 840 |  | 815 | 3\% |
| Net income available to common stockholders |  | 519 | \$ | 928 | (44)\% | \$ | 519 |  | 31 | 1574\% |
| Basic per share information: |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) from continuing operations available to common stockholders |  | 0.01 | \$ | - - |  | \$ | 0.01 |  | (0.02) |  |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  |  | - |  | 0.02 |  |
| Net income available to common stockholders |  | 0.01 | \$ | 0.02 |  | \$ | 0.01 | \$ | \$ - |  |
| Weighted average shares outstanding |  | 48,072 |  | 48,725 | (1)\% |  | 48,072 |  | 48,725 | (1)\% |
| Diluted per share information: |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) from continuing operations available to common stockholders |  | 0.01 | \$ | - - |  | \$ | 0.01 |  | \$ (0.02) |  |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  |  | - |  | 0.02 |  |
| Net income available to common stockholders |  | 0.01 |  | 0.02 |  | \$ | 0.01 |  | \$ - |  |
| Weighted average shares outstanding |  | 48,072 |  | 48,920 | (2)\% |  | 48,072 |  | 48,920 | (2)\% |
| Political revenue (less agency commission) |  | 10,595 |  | 448 | 2265\% |  | 10,595 | \$ | \$ 647 | 1538\% |

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Earnings release for the nine months ended September 30, 2006
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Gray Television, Inc.
Selected As Reported and Pro Forma Operating Data (Unaudited)
(in thousands except for per share data and percentages)

|  | As Reported Nine Months Ended September 30, |  |  | Pro Forma (1) Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ | 2006 | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \\ \hline \end{gathered}$ |
| Revenues (less agency commissions) | $\overline{\$ 230,216}$ | $\overline{\$ 188,578}$ | 22\% | $\overline{\$ 232,801}$ | $\overline{\$ 215,853}$ | 8\% |
| Operating expenses: |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: |  |  |  |  |  |  |
| Corporate and administrative | 10,140 | 8,932 | 14\% | 10,140 | 8,932 | 14\% |
| Depreciation and amortization of intangible assets | 26,828 | 17,900 | 50\% | 27,496 | 23,764 | 16\% |
| Loss on disposals of assets, net | 493 | 92 | 436\% | 493 | 92 | 436\% |
|  | 175,519 | 145,223 | 21\% | 178,324 | 167,428 | 7\% |
| Operating income | 54,697 | 43,355 | 26\% | 54,477 | 48,425 | 12\% |
| Other income (expense): |  |  |  |  |  |  |
| Miscellaneous income, net | 496 | 709 | (30)\% | 496 | 708 | (30)\% |
| Interest expense | $(49,664)$ | $(33,547)$ | 48\% | $(50,089)$ | $(43,309)$ | 16\% |
| Loss on early extinguishment of debt | (347) | $(4,770)$ | (93)\% | (347) | $(4,770)$ | (93)\% |
| Income from continuing operations before income tax expense | 5,182 | 5,747 | (10)\% | 4,537 | 1,054 | 330\% |
| Income tax expense | 2,058 | 2,272 | (9)\% | 1,823 | 411 | 344\% |
| Income from continuing operations | 3,124 | 3,475 | (10)\% | 2,714 | 643 | 322\% |
| Income from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 2,444, \$ 0$ and $\$ 2,444$, respectively | - | 3,736 | (100)\% | - | 3,736 | (100)\% |
| Net income | 3,124 | 7,211 | (57)\% | 2,714 | 4,379 | (38)\% |
| Preferred dividends (includes accretion of issuance cost of $\$ 91, \$ 65$, $\$ 91$ and $\$ 65$, respectively) | 2,469 | 2,444 | 1\% | 2,469 | 2,444 | 1\% |
| Net income available to common stockholders | \$ 655 | \$ 4,767 | (86)\% | \$ 245 | \$ 1,935 | (87)\% |

Basic per share information:

| Net income (loss) from continuing operations available to common stockholders | \$ | 0.01 | \$ | 0.02 |  | \$ | 0.01 | \$ | (0.04) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from discontinued operations, net of tax |  | - |  | 0.08 |  |  | - |  | 0.08 |  |
| Net income available to common stockholders | \$ | 0.01 | \$ | 0.10 |  | \$ | 0.01 | \$ | 0.04 |  |
| Weighted average shares outstanding |  | 48,532 |  | 48,655 | 0\% |  | 48,532 |  | 48,655 | 0\% |

Diluted per share information:
Net income (loss) from continuing operations available to common stockholders net of tax

| stockholders | \$ 0.01 | 0.10 |  | \$ 0.01 | \$ 0.04 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average shares outstanding | 48,543 | 48,939 | (1)\% | 48,543 | 48,939 | (1)\% |
| olitical revenue (less agency commission) | \$ 17,077 | \$ 1,429 | 1095\% | \$ 17,157 | \$ 1,946 | 782\% |

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Earnings release for the nine months ended September 30, 2006
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## Guidance for the Fourth Quarter of 2006

We currently anticipate that Gray's broadcasting results of operations for the three months ended December 31, 2006 will approximate the ranges presented in the table below.

|  | $\begin{gathered} 2006 \\ \text { Guidance } \\ \text { Low } \\ \text { Range } \\ \hline \end{gathered}$ |  | \% <br> Change <br> From <br> Pro Forma <br> 2005 | $\begin{gathered} 2006 \\ \text { Guidance } \\ \text { High } \\ \text { Range } \\ \hline \end{gathered}$ | $\%$ <br> Change <br> From <br> Actual <br> 2005 | \% <br> Change <br> From <br> Pro Forma <br> 2005 | $\begin{gathered} \text { Actual } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Pro Forma } \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | millions) |  |  |  |
| Selected operating date: |  |  |  |  |  |  |  |  |
| OPERATING REVENUES: |  |  |  |  |  |  |  |  |
| Revenues (less agency commissions) | \$95,000 | 30\% | 17\% | \$100,000 | 37\% | 23\% | \$72,975 | \$81,197 |
| OPERATING EXPENSES: (before depreciation, amortization and other expenses) |  |  |  |  |  |  |  |  |
| Broadcast | \$52,500 | 20\% | 9\% | \$ 53,000 | 22\% | 10\% | \$43,607 | \$48,296 |
| Corporate | \$ 3,800 | 33\% | 28\% | \$ 4,000 | 40\% | 35\% | \$ 2,867 | \$ 2,964 |
| OTHER SELECTED DATA: |  |  |  |  |  |  |  |  |
| Broadcast political revenues (less agency commissions) | \$24,500 |  |  | \$ 25,000 |  |  | \$ 1,433 | \$ 1,713 |

Pro Forma information presents certain operating results of WSAZ and WNDU as if each station had been acquired on January 1, 2005.

## Comments on Guidance

Gray currently intends to launch additional digital second channels during the fourth quarter of 2006. By December 31, 2006, Gray expects to be operating a total of 30 digital second channels including 5 Fox affiliates, 1 ABC affiliate, 9 CW affiliates and 15 MyNetworkTV affiliates. In addition to those channels, we will also have 8 local news/weather channels in certain markets.

The above guidance for broadcasting revenue reflects the cyclical impact of political advertising spending.
The above fourth quarter 2006 guidance for broadcasting revenue also includes the impact of Gray's expanded channels which collectively account for approximately $\$ 13.3$ million of the overall increase in fourth quarter broadcast revenue in comparison to the fourth quarter of 2005 on an "as reported" basis.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU local revenue for all stations, excluding political revenue, is expected to decrease approximately $2 \%$ over the pro forma results for the fourth quarter of 2005 while national advertising revenue is expected to decrease $7 \%$ over the same period reflecting in part the usage of available commercial time for political advertising in lieu of local and national advertising.

The above fourth quarter 2006 guidance for broadcasting operating expense before depreciation, amortization, and other expenses also includes the current period impact of Gray's expanded channels which collectively account for approximately $\$ 6.3$ million of the overall increase in fourth quarter broadcast operating expense before depreciation, amortization and other expenses in comparison to the fourth quarter of 2005 on an "as reported" basis.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, more than half of the expected increase in broadcast operating expenses for all stations, before depreciation,

Gray Television, Inc.
Earnings release for the nine months ended September 30, 2006
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amortization and loss on disposal of assets is attributable to the incremental costs of the digital channels discussed above and national sales representative commissions on the sale of net political revenue.

Also included within the broadcast operating expense estimates presented above, Gray currently estimates that the non-cash 401(k) plan expense will approximate \$550,000 for the three months ended December 31, 2006 compared with \$483,000 for the same period of 2005.

The guidance above for corporate expense for the three months ended December 31, 2006 includes an estimated $\$ 525,000$ of non-cash expense currently anticipated in connection with the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to new accounting rules for expensing stock based compensation.

## Conference Call Information

Gray Television, Inc. will host a conference call to discuss its third quarter operating results on November 8, 2006. The call will begin at 2:00 PM Eastern Time. The live dial-in number is 1-800-946-0708 and the confirmation code is 3054796 . The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 3054796 until December 8, 2006.

## For information contact: <br> Bob Prather <br> President and Chief Operating Officer <br> (404) 266-8333

Gray Television, Inc.
Earnings release for the nine months ended September 30, 2006

Web site: www.gray.tv
Jim Ryan
Senior V. P. and Chief Financial Officer (404) 504-9828

## Reconciliations:

Reconciliation of Net Income to the Non-GAAP term "Adjusted Broadcast Cash Flow" (in thousands):

|  | As Reported <br> Three Months Ended September 30, |  |  |  | Pro Forma (1) Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  | (in thousands) |  |  |  |
| Net income | \$ | 1,359 |  | \$ 1,743 | \$ | 1,359 | \$ | 846 |
| Adjustments to reconcile to Adj. Broadcast Cash Flow: |  |  |  |  |  |  |  |  |
| Depreciation and amortization of intangible assets |  | 9,478 |  | 6,610 |  | 9,478 |  | 8,561 |
| Amortization of non-cash stock based compensation |  | 191 |  | 98 |  | 191 |  | 98 |
| Loss on disposals of assets, net |  | 221 |  | 8 |  | 221 |  | 8 |
| Miscellaneous (income) expense, net |  | (91) |  | (254) |  | (91) |  | (255) |
| Interest expense |  | 17,542 |  | 11,122 |  | 17,542 |  | 14,425 |
| Loss on early extinguishment of debt |  | 237 |  | - |  | 237 |  | - |
| Income tax expense |  | 909 |  | 650 |  | 909 |  | 48 |
| (Income) loss from discontinuing operations |  | - |  | (772) |  | - |  | (770) |
| Amortization of program broadcast rights |  | 3,628 |  | 2,961 |  | 3,628 |  | 2,961 |
| Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions |  | 552 |  | 469 |  | 552 |  | 469 |
| Network compensation revenue recognized |  | (258) |  | (986) |  | (258) |  | (986) |
| Network compensation per network affiliation agreement |  | 629 |  | 1,935 |  | 629 |  | 1,935 |
| Payments for program broadcast rights |  | $(3,587)$ |  | $(2,904)$ |  | $(3,587)$ |  | $(2,904)$ |
| Adjusted Broadcast Cash Flow | \$ | 30,810 |  | \$ 20,680 |  | $\underline{ }$ |  | 24,436 |
|  | $\begin{gathered} \text { As Reported } \\ \text { Nine Months Ended } \\ \text { September 30, } \\ \hline \end{gathered}$ |  |  |  | Pro Forma(1)Nine Months EndedSeptember 30, |  |  |  |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
|  | (in thousands) |  |  |  | (in thousands) |  |  |  |
| Net income | \$ | 3,124 |  | 7,211 |  | 2,714 | \$ | 4,379 |
| Adjustments to reconcile to Adj. Broadcast Cash Flow: |  |  |  |  |  |  |  |  |
| Depreciation and amortization of intangible assets |  | 26,828 |  | 17,900 |  | 27,496 |  | 23,764 |
| Amortization of non-cash stock based compensation |  | 581 |  | 294 |  | 581 |  | 294 |
| Loss on disposals of assets, net |  | 493 |  | 92 |  | 493 |  | 92 |
| Miscellaneous (income) expense, net |  | (496) |  | (709) |  | (496) |  | (708) |
| Interest expense |  | 49,664 |  | 33,547 |  | 50,089 |  | 43,309 |
| Loss on early extinguishment of debt |  | 347 |  | 4,770 |  | 347 |  | 4,770 |
| Income tax expense |  | 2,058 |  | 2,272 |  | 1,823 |  | 411 |
| (Income) loss from discontinuing operations |  | - |  | $(3,736)$ |  | - |  | $(3,736)$ |
| Amortization of program broadcast rights |  | 10,432 |  | 8,618 |  | 10,432 |  | 8,618 |
| Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions |  | 1,679 |  | 1,436 |  | 1,679 |  | 1,436 |
| Network compensation revenue recognized |  | (839) |  | $(4,036)$ |  | (839) |  | $(4,036)$ |
| Network compensation per network affiliation agreement |  | 1,677 |  | 6,097 |  | 1,677 |  | 6,097 |
| Payments for program broadcast rights |  | $(10,357)$ |  | $(8,572)$ |  | $(10,357)$ |  | $(8,572)$ |
| Adjusted Broadcast Cash Flow |  | 85,191 |  | \$ 65,184 |  | $\underline{ }$ 85,639 |  | 76,118 |

See the next page for the definition of "Adjusted Broadcast Cash Flow"
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This press release includes the non-GAAP financial measures of Adjusted Broadcast Cash Flow, which is reconciled to net income (loss). Adjusted Broadcast Cash Flow is used by the Company to approximate the amount used to calculate key financial performance covenants including, but not limited to, limitations on debt, interest coverage, and fixed charge coverage ratios as defined in the Company's senior credit facility and/or subordinated note indenture. Adjusted Broadcast Cash Flow is defined as operating income, plus depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements less payments for program broadcast obligations, less network compensation revenue and less income (loss) from discontinued operations, net of income taxes. Adjusted Cash Flow is used in addition to and in conjunction with results presented in accordance with GAAP. Adjusted Cash Flow should be considered as a supplement to, and not as a substitute for net income (loss) calculated in accordance with GAAP.

## Notes

(1) The pro forma presentation gives effect to the results of operations for the acquisition of television stations WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006 as if each station had been acquired on January 1, 2005. Due to the relative size of the acquisition of KKCO, Grand Junction, CO and WSWG, Albany, GA, the results of operations for KKCO and WSWG are included as of their respective acquisition date in both the "As Reported" and "Pro Forma" results.
(2) Total debt as of September 30, 2006 and December 31, 2005 does not include $\$ 686,000$ and $\$ 811,000$, respectively, of unamortized debt discount on Gray's $9^{1 / 4} \%$ Senior Subordinated Notes due March 2011. The decrease is due to the amortization of the discount.

## The Company

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray currently operates 31 television stations serving 31 markets. Each of the stations are affiliated with either CBS ( 16 stations), NBC ( 10 stations) or ABC ( 5 stations). In addition, Gray currently operates 24 digital second channels, which are currently affiliated with either CW, MyNetworkTV or Fox and 4 local news/weather channels in certain of its existing markets.

## Cautionary Statements for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act

The comments on Gray's current expectations of operating results for the fourth quarter of 2006 and other future events are "forward looking statements" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and uncertainties and may differ materially from the current expectations discussed in this press release. All information set forth in this release and its attachments is as of November 8, 2006. Gray does not intend, and undertakes no duty, to update this information to reflect future events or circumstances. Information about potential factors that could affect Gray's business and financial results and cause actual results to differ materially from those in the forward-looking statements is included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Gray's Annual Report on Form 10-K for the year ended December 31, 2005 and Gray’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 which are on file with the SEC and available at the SEC's website at www.sec.gov. Additional information will also be set forth in those sections in Gray's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.

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## Gray

Television, Inc.

## NEWS RELEASE

## Gray Reports Operating Results

For the Three Months and Nine Months Ended September 30, 2006
Atlanta, Georgia - November 8, 2006. . . Gray Television, Inc. ("Gray" or the "Company") (NYSE: GTN) today announced results from operations for the three months ("third quarter") and nine months ended September 30, 2006 as compared to the three months and nine months ended September 30, 2005.

## Significant items to note for the period ended September 30, 2006:

## Pro Forma(1) Adjusted Broadcast Cash Flow

See Page 10 for a reconciliation of this Non-GAAP term to Net Income

Pro Forma(1) Adjusted Broadcast Cash Flow for the three months ended September 30, 2006 of $\$ 30.8$ million

Pro Forma(1) Adjusted Broadcast Cash Flow for the nine months ended September 30, 2006 of $\$ 85.6$ million
"As Reported" Operating Results for the
Three Months Ended September 30, 2006
Net local broadcast advertising revenue, excluding political advertising revenue, of $\$ 47.7$ million

Net national broadcast advertising revenue, excluding political advertising revenue, of $\$ 19.5$ million

Net political advertising revenue of $\$ 10.6$ million
"As Reported" Operating Results for the
Nine Months Ended September 30, 2006
Net local broadcast advertising revenue, excluding political advertising revenue, of $\$ 146.9$ million

Net national broadcast advertising revenue, excluding political advertising revenue, of $\$ 58.1$ million

Net political advertising revenue of $\$ 17.1$ million

|  | $\frac{\text { September 30, 2006 }}{}$December 31, 2005 <br> Cash on Hand <br> Total Debt(2)$\quad \$ 9.3$ million |
| :--- | ---: | ---: |
| $\$ 856.0$ million |  |

## General Comment on Expansion of Operations:

Since January 1, 2005, the Company has:
Acquired the following television stations:
KKCO, Grand Junction, CO on January 31, 2005;
WSWG, Albany, GA on November 10, 2005;
WSAZ, Charleston - Huntington, WV on November 30, 2005 and
WNDU, South Bend, IN on March 3, 2006.
Expanded its operations in the Charlottesville, Virginia market to include ABC and FOX affiliations in addition to the previously existing CBS affiliation and

Launched or re-branded 24 digital second channels in its existing television markets as affiliates of either the MyNetworkTV, CW or FOX networks and launched 4 digital local news/weather channels in our existing markets.

Collectively, these recently acquired stations, the Charlottesville, Virginia network affiliations and the recently launched/re-branded digital second channels are referred to as our "expanded channels".

## Comments on Results of Operations for the Three Months Ended:

Revenues.
Total revenues increased $\$ 18.3$ million, or $29 \%$, to $\$ 80.6$ million reflecting, in part, the acquisition of television stations and expansion of operations discussed above. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total net revenue increased $13 \%$.

Local advertising revenues for all stations, excluding political advertising revenues, increased $\$ 5.8$ million, or $14 \%$, to $\$ 47.7$ million from $\$ 41.9$ million.
The expanded channels described above account for approximately $\$ 6.4$ million of the Company's overall increase in local advertising revenues, excluding political advertising revenues.

Excluding the results of the expanded channels, local advertising revenues, excluding political advertising revenues, decreased approximately $1 \%$ or \$534,000 due to decreased demand for commercial time by local advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, local advertising revenues for all stations, excluding political advertising revenues, increased $1 \%$ or approximately $\$ 358,000$.

National advertising revenues for all stations increased $13 \%$, or $\$ 2.3$ million, to $\$ 19.5$ million from $\$ 17.2$ million.
The expanded channels described above account for approximately $\$ 2.6$ million of the Company's overall increase in national advertising revenues, excluding political advertising revenues.

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Earnings release for the nine months ended September 30, 2006
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Excluding the results of the expanded channels, national advertising revenues, excluding political advertising revenues, decreased approximately $1 \%$ or \$252,000 due to decreased demand for commercial time by national advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, national advertising revenues for all stations, excluding political advertising revenues, decreased $2 \%$ or approximately $\$ 421,000$.
Political advertising revenues increased to $\$ 10.6$ million from $\$ 448,000$ reflecting the cyclical influence of the 2006 elections.
Operating expenses.
Operating expenses increased $22 \%$ to $\$ 60.6$ million from $\$ 49.8$ million in the same period of the prior year primarily as the result of the expanded channels discussed above.

Broadcasting expenses for all stations, before depreciation, amortization and loss on disposal of assets increased $\$ 7.5$ million, or $19 \%$, to $\$ 47.5$ million from $\$ 40.0$ million.

The expanded channels described above account for approximately $82 \%$ or $\$ 6.1$ million of this increase.
Excluding the results of the expanded channels, broadcast expenses increased approximately $3 \%$, or $\$ 1.3$ million. Payroll related expenses increased approximately $\$ 162,000$. Other non-payroll related expenses increased $\$ 1.2$ million and this increase was due partially to increased national sales representative commissions of $\$ 430,000$ on the sale of net political advertising revenue.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, broadcast expenses increased approximately $5 \%$ to $\$ 47.5$ million. Payroll related expenses increased approximately $1 \%$ or $\$ 173,000$. Non-payroll related expenses increased approximately $\$ 2.0$ million including approximately $\$ 570,000$ of national sales representative commissions on the sale of net political revenue.
Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $10 \%$ to $\$ 3.5$ million from $\$ 3.2$ million. The 2006 period includes an aggregate of approximately $\$ 191,000$ of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standards No. 123(R) ("SFAS 123(R)") which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 98,000$ of non-cash expenses associated with restricted stock awards.

## Comments on Results of Operations for the Nine Months Ended:

## Revenues.

Total revenues increased $\$ 41.6$ million, or $22 \%$, to $\$ 230.2$ million reflecting, in part, the acquisition of television stations and expansion of operations discussed above. On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU total net revenue increased 8\%.

Local advertising revenues for all stations, excluding political advertising revenues, increased $\$ 20.9$ million, or $17 \%$, to $\$ 146.9$ million from $\$ 126.0$ million.

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The expanded channels described above account for approximately $\$ 18.5$ million of the Company's overall increase in local advertising revenues, excluding political advertising revenues.
Excluding the results of the expanded channels, local advertising revenues, excluding political advertising revenues, increased approximately $2 \%$ or $\$ 2.4$ million due to increased demand for commercial time by local advertisers.
On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, local advertising revenues for all stations, excluding political advertising revenues, increased $4 \%$ or $\$ 6.1$ million due to increased demand for commercial time by local advertisers.
National advertising revenues for all stations increased $13 \%$ or $\$ 6.8$ million to $\$ 58.1$ million from $\$ 51.3$ million.
The expanded channels described above account for approximately $\$ 7.8$ million of the Company's overall increase in national advertising revenues, excluding political advertising revenues.
Excluding the results of the expanded channels, national advertising revenues, excluding political advertising revenues, decreased approximately $2 \%$ or \$960,000 due to decreased demand for commercial time by national advertisers.
On a pro forma ${ }^{(1)}$ basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, national advertising revenues for all stations, excluding political advertising revenues, decreased $2 \%$ or $\$ 1.1$ million.
Political advertising revenues for all stations increased to $\$ 17.1$ million from $\$ 1.4$ million reflecting the cyclical influence of the 2006 elections.
During the first quarter of 2006, the Company earned an aggregate total of approximately $\$ 2.9$ million of revenue from the broadcast of the Winter Olympic Games. On a pro forma(1) basis, after giving effect to the acquisition of the television station WNDU discussed above, the aggregate total revenue attributable to the broadcast of the Winter Olympic Games approximated $\$ 3.4$ million. No Olympic Games were broadcast in the first quarter of 2005.

## Operating expenses.

Operating expenses increased $21 \%$ to $\$ 175.5$ million from $\$ 145.2$ million in the same period of the prior year primarily as the result of the expanded channels discussed above.

Broadcasting expenses for all stations, before depreciation, amortization and loss on disposal of assets increased $\$ 19.8$ million, or $17 \%$, to $\$ 138.1$ million from $\$ 118.3$ million.

The expanded channels discussed above collectively account for approximately $83 \%$ or $\$ 16.4$ million of this increase.
Excluding the results of the expanded channels, broadcast expenses increased approximately $3 \%$, or $\$ 3.4$ million. Payroll related expenses increased approximately $\$ 1.1$ million. Other non-payroll related expenses increased $\$ 2.2$ million and this increase was due partially to increased national sales representative commissions of $\$ 639,000$ on the sale of net political advertising revenue.

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On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU discussed above, broadcast expenses increased approximately $4 \%$ to $\$ 140.2$ million. Payroll related expenses increased approximately $2 \%$ or $\$ 2.0$ million. Non-payroll related expenses increased approximately $\$ 3.5$ million including approximately $\$ 985,000$ of national sales representative commissions on the sale of net political revenue.

Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $14 \%$ to $\$ 10.1$ million from $\$ 8.9$ million. The 2006 period includes an aggregate of approximately $\$ 581,000$ of non-cash expenses recorded in connection with restricted stock awards and the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to the new accounting rules for expensing stock based compensation. The corresponding period of 2005 contains $\$ 294,000$ of non-cash expenses associated with restricted stock awards. Payroll and benefit costs, excluding noncash stock based compensation, increased $\$ 880,000$ which was due largely to the timing of accruals for annual bonuses. For the year ended December 31, 2006, corporate bonuses are expected to be consistent with that of 2005.

## Balance Sheet:

Gray's cash balance was $\$ 4.2$ million at September 30, 2006 compared to $\$ 9.3$ million at December 31, 2005. Gray generated $\$ 60.4$ million of net cash from operations during the first nine months of 2006 compared to $\$ 39.3$ million for the prior year. The 2006 net cash generated from operations was offset in part by the return of capital to Gray's common and preferred shareholders through the payment of $\$ 4.5$ million of dividends. Of the cash generated from operations, Gray used a total of $\$ 4.7$ million to purchase and retire a portion of Gray's $9.25 \%$ Senior Subordinated Notes and used $\$ 15.1$ million to repay a portion of its Senior Credit Facility and other outstanding debt. Gray used $\$ 1.8$ million to repurchase 175 shares of Series C Redeemable Serial Preferred Stock and $\$ 5.6$ million to repurchase 902,200 shares of common stock. Total debt outstanding at September 30, 2006 and December 31, 2005 was $\$ 856.0$ million and $\$ 792.5$ million(2), respectively. Capital expenditures for the nine months ended September 30, 2006 were $\$ 28.9$ million compared to $\$ 26.8$ million for the same period of the prior year.

## Changes in the classification of certain items:

Prior year operating results of the publishing and wireless segments in the accompanying condensed consolidated financial statements have been reclassified to conform to the 2006 presentation which reflects the results of those operations in income from discontinued operations, net of income taxes.

## A Detailed table of operating results follows on the next page.

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## Gray Television, Inc.

## Selected As Reported and Pro Forma Operating Data (Unaudited)

(in thousands except for per share data and percentages)

|  | As Reported Three Months Ended September 30, |  |  |  |  | Pro Forma (1) Three Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 | $\begin{gathered} \hline \text { \% } \\ \text { Change } \\ \hline \end{gathered}$ |  | 2006 |  | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ |
| Revenues (less agency commissions) |  | 80,592 |  | 62,281 | 29\% | \$ | 80,592 |  | 71,280 | 13\% |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: |  | 47,456 |  | 40,019 | 19\% |  | 47,456 |  | 45,262 | 5\% |
| Corporate and administrative Depreciation and amortization of intangible assets |  | 3,481 |  | 3,155 | 10\% |  | 3,481 |  | 3,155 | 10\% |
|  |  | 9,478 |  | 6,610 | 43\% |  | 9,478 |  | 8,561 | 11\% |
| Loss on disposals of assets, net |  | 221 |  | 8 | 2663\% |  | 221 |  | 8 | 2663\% |
|  |  | 60,636 |  | 49,792 | 22\% |  | 60,636 |  | 56,986 | 6\% |
| Operating income |  | 19,956 |  | 12,489 | 60\% |  | 19,956 |  | 14,294 | 40\% |
| Other income (expense): |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous income, net |  | 91 |  | 254 | (64)\% |  | 91 |  | 255 | (64)\% |
| Interest expense |  | $(17,542)$ |  | $(11,122)$ | 58\% |  | $(17,542)$ |  | $(14,425)$ | 22\% |
| Loss on early extinguishment of debt |  | (237) |  | - | NA |  | (237) |  | - | NA |
| Income from continuing operations before income tax expense |  | 2,268 |  | 1,621 | 40\% |  | 2,268 |  | 124 | 1729\% |
| Income tax expense |  | 909 |  | 650 | 40\% |  | 909 |  | 48 | 1794\% |
| Income from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 503$, $\$ 0$ and $\$ 503$, respectively |  | 1,359 |  | 971 | 40\% |  | 1,359 |  | 76 | 1688\% |
|  |  | - |  | 772 | (100)\% |  | - |  | 770 | (100)\% |
| Net income <br> Preferred dividends (includes accretion of issuance cost of $\$ 47, \$ 22, \$ 47, \$ 22$, respectively) |  | 1,359 |  | 1,743 | (22)\% |  | 1,359 |  | 846 | 61\% |
|  |  | 840 |  | 815 | 3\% |  | 840 |  | 815 | 3\% |
| Net income available to common stockholders |  | 519 | \$ | 928 | (44)\% | \$ | 519 |  | 31 | 1574\% |
| Basic per share information: |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) from continuing operations available to common stockholders |  | 0.01 | \$ | - - |  | \$ | 0.01 |  | (0.02) |  |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  |  | - |  | 0.02 |  |
| Net income available to common stockholders |  | 0.01 | \$ | 0.02 |  | \$ | 0.01 | \$ | \$ - |  |
| Weighted average shares outstanding |  | 48,072 |  | 48,725 | (1)\% |  | 48,072 |  | 48,725 | (1)\% |
| Diluted per share information: |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) from continuing operations available to common stockholders |  | 0.01 | \$ | - - |  | \$ | 0.01 |  | \$ (0.02) |  |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  |  | - |  | 0.02 |  |
| Net income available to common stockholders |  | 0.01 |  | 0.02 |  | \$ | 0.01 |  | \$ - |  |
| Weighted average shares outstanding |  | 48,072 |  | 48,920 | (2)\% |  | 48,072 |  | 48,920 | (2)\% |
| Political revenue (less agency commission) |  | 10,595 |  | 448 | 2265\% |  | 10,595 | \$ | \$ 647 | 1538\% |

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Gray Television, Inc.
Selected As Reported and Pro Forma Operating Data (Unaudited)
(in thousands except for per share data and percentages)

|  | As Reported Nine Months Ended September 30, |  |  | Pro Forma (1) Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ | 2006 | 2005 | $\begin{gathered} \hline \% \\ \text { Change } \\ \hline \end{gathered}$ |
| Revenues (less agency commissions) | $\overline{\$ 230,216}$ | $\overline{\$ 188,578}$ | 22\% | $\overline{\$ 232,801}$ | $\overline{\$ 215,853}$ | 8\% |
| Operating expenses: |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: |  |  |  |  |  |  |
| Corporate and administrative | 10,140 | 8,932 | 14\% | 10,140 | 8,932 | 14\% |
| Depreciation and amortization of intangible assets | 26,828 | 17,900 | 50\% | 27,496 | 23,764 | 16\% |
| Loss on disposals of assets, net | 493 | 92 | 436\% | 493 | 92 | 436\% |
|  | 175,519 | 145,223 | 21\% | 178,324 | 167,428 | 7\% |
| Operating income | 54,697 | 43,355 | 26\% | 54,477 | 48,425 | 12\% |
| Other income (expense): |  |  |  |  |  |  |
| Miscellaneous income, net | 496 | 709 | (30)\% | 496 | 708 | (30)\% |
| Interest expense | $(49,664)$ | $(33,547)$ | 48\% | $(50,089)$ | $(43,309)$ | 16\% |
| Loss on early extinguishment of debt | (347) | $(4,770)$ | (93)\% | (347) | $(4,770)$ | (93)\% |
| Income from continuing operations before income tax expense | 5,182 | 5,747 | (10)\% | 4,537 | 1,054 | 330\% |
| Income tax expense | 2,058 | 2,272 | (9)\% | 1,823 | 411 | 344\% |
| Income from continuing operations | 3,124 | 3,475 | (10)\% | 2,714 | 643 | 322\% |
| Income from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 2,444, \$ 0$ and $\$ 2,444$, respectively | - | 3,736 | (100)\% | - | 3,736 | (100)\% |
| Net income | 3,124 | 7,211 | (57)\% | 2,714 | 4,379 | (38)\% |
| Preferred dividends (includes accretion of issuance cost of $\$ 91, \$ 65$, $\$ 91$ and $\$ 65$, respectively) | 2,469 | 2,444 | 1\% | 2,469 | 2,444 | 1\% |
| Net income available to common stockholders | \$ 655 | \$ 4,767 | (86)\% | \$ 245 | \$ 1,935 | (87)\% |

Basic per share information:

| Net income (loss) from continuing operations available to common stockholders | \$ | 0.01 | \$ | 0.02 |  | \$ | 0.01 | \$ | (0.04) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from discontinued operations, net of tax |  | - |  | 0.08 |  |  | - |  | 0.08 |  |
| Net income available to common stockholders | \$ | 0.01 | \$ | 0.10 |  | \$ | 0.01 | \$ | 0.04 |  |
| Weighted average shares outstanding |  | 48,532 |  | 48,655 | 0\% |  | 48,532 |  | 48,655 | 0\% |

Diluted per share information:
Net income (loss) from continuing operations available to common stockholders net of tax

| stockholders | \$ 0.01 | 0.10 |  | \$ 0.01 | \$ 0.04 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average shares outstanding | 48,543 | 48,939 | (1)\% | 48,543 | 48,939 | (1)\% |
| olitical revenue (less agency commission) | \$ 17,077 | \$ 1,429 | 1095\% | \$ 17,157 | \$ 1,946 | 782\% |

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## Guidance for the Fourth Quarter of 2006

We currently anticipate that Gray's broadcasting results of operations for the three months ended December 31, 2006 will approximate the ranges presented in the table below.

|  | $\begin{gathered} 2006 \\ \text { Guidance } \\ \text { Low } \\ \text { Range } \\ \hline \end{gathered}$ |  | \% <br> Change <br> From <br> Pro Forma <br> 2005 | $\begin{gathered} 2006 \\ \text { Guidance } \\ \text { High } \\ \text { Range } \\ \hline \end{gathered}$ | $\%$ <br> Change <br> From <br> Actual <br> 2005 | \% <br> Change <br> From <br> Pro Forma <br> 2005 | $\begin{gathered} \text { Actual } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Pro Forma } \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | millions) |  |  |  |
| Selected operating date: |  |  |  |  |  |  |  |  |
| OPERATING REVENUES: |  |  |  |  |  |  |  |  |
| Revenues (less agency commissions) | \$95,000 | 30\% | 17\% | \$100,000 | 37\% | 23\% | \$72,975 | \$81,197 |
| OPERATING EXPENSES: (before depreciation, amortization and other expenses) |  |  |  |  |  |  |  |  |
| Broadcast | \$52,500 | 20\% | 9\% | \$ 53,000 | 22\% | 10\% | \$43,607 | \$48,296 |
| Corporate | \$ 3,800 | 33\% | 28\% | \$ 4,000 | 40\% | 35\% | \$ 2,867 | \$ 2,964 |
| OTHER SELECTED DATA: |  |  |  |  |  |  |  |  |
| Broadcast political revenues (less agency commissions) | \$24,500 |  |  | \$ 25,000 |  |  | \$ 1,433 | \$ 1,713 |

Pro Forma information presents certain operating results of WSAZ and WNDU as if each station had been acquired on January 1, 2005.

## Comments on Guidance

Gray currently intends to launch additional digital second channels during the fourth quarter of 2006. By December 31, 2006, Gray expects to be operating a total of 30 digital second channels including 5 Fox affiliates, 1 ABC affiliate, 9 CW affiliates and 15 MyNetworkTV affiliates. In addition to those channels, we will also have 8 local news/weather channels in certain markets.

The above guidance for broadcasting revenue reflects the cyclical impact of political advertising spending.
The above fourth quarter 2006 guidance for broadcasting revenue also includes the impact of Gray's expanded channels which collectively account for approximately $\$ 13.3$ million of the overall increase in fourth quarter broadcast revenue in comparison to the fourth quarter of 2005 on an "as reported" basis.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU local revenue for all stations, excluding political revenue, is expected to increase approximately $4 \%$ over the pro forma results for the fourth quarter of 2005 while national advertising revenue is expected to decrease $1 \%$ over the same period.

The above fourth quarter 2006 guidance for broadcasting operating expense before depreciation, amortization, and other expenses also includes the current period impact of Gray's expanded channels which collectively account for approximately $\$ 6.3$ million of the overall increase in fourth quarter broadcast operating expense before depreciation, amortization and other expenses in comparison to the fourth quarter of 2005 on an "as reported" basis.

On a pro forma(1) basis, after giving effect to the acquisition of television stations WSAZ and WNDU, more than half of the expected increase in broadcast operating expenses for all stations, before depreciation,

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amortization and loss on disposal of assets is attributable to the incremental costs of the digital channels discussed above and national sales representative commissions on the sale of net political revenue.

Also included within the broadcast operating expense estimates presented above, Gray currently estimates that the non-cash 401(k) plan expense will approximate \$550,000 for the three months ended December 31, 2006 compared with \$483,000 for the same period of 2005.

The guidance above for corporate expense for the three months ended December 31, 2006 includes an estimated $\$ 525,000$ of non-cash expense currently anticipated in connection with the Company's adoption on January 1, 2006 of SFAS 123(R) which relates to new accounting rules for expensing stock based compensation.

## Conference Call Information

Gray Television, Inc. will host a conference call to discuss its third quarter operating results on November 8, 2006. The call will begin at 2:00 PM Eastern Time. The live dial-in number is 1-800-946-0708 and the confirmation code is 3054796 . The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 3054796 until December 8, 2006.

## For information contact: <br> Bob Prather <br> President and Chief Operating Officer <br> (404) 266-8333

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Web site: www.gray.tv
Jim Ryan
Senior V. P. and Chief Financial Officer (404) 504-9828

## Reconciliations:

Reconciliation of Net Income to the Non-GAAP term "Adjusted Broadcast Cash Flow" (in thousands):

|  | As Reported <br> Three Months Ended September 30, |  |  |  | Pro Forma (1) Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  | (in thousands) |  |  |  |
| Net income | \$ | 1,359 |  | \$ 1,743 | \$ | 1,359 | \$ | 846 |
| Adjustments to reconcile to Adj. Broadcast Cash Flow: |  |  |  |  |  |  |  |  |
| Depreciation and amortization of intangible assets |  | 9,478 |  | 6,610 |  | 9,478 |  | 8,561 |
| Amortization of non-cash stock based compensation |  | 191 |  | 98 |  | 191 |  | 98 |
| Loss on disposals of assets, net |  | 221 |  | 8 |  | 221 |  | 8 |
| Miscellaneous (income) expense, net |  | (91) |  | (254) |  | (91) |  | (255) |
| Interest expense |  | 17,542 |  | 11,122 |  | 17,542 |  | 14,425 |
| Loss on early extinguishment of debt |  | 237 |  | - |  | 237 |  | - |
| Income tax expense |  | 909 |  | 650 |  | 909 |  | 48 |
| (Income) loss from discontinuing operations |  | - |  | (772) |  | - |  | (770) |
| Amortization of program broadcast rights |  | 3,628 |  | 2,961 |  | 3,628 |  | 2,961 |
| Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions |  | 552 |  | 469 |  | 552 |  | 469 |
| Network compensation revenue recognized |  | (258) |  | (986) |  | (258) |  | (986) |
| Network compensation per network affiliation agreement |  | 629 |  | 1,935 |  | 629 |  | 1,935 |
| Payments for program broadcast rights |  | $(3,587)$ |  | $(2,904)$ |  | $(3,587)$ |  | $(2,904)$ |
| Adjusted Broadcast Cash Flow | \$ | 30,810 |  | \$ 20,680 |  | $\underline{ }$ |  | 24,436 |
|  | $\begin{gathered} \text { As Reported } \\ \text { Nine Months Ended } \\ \text { September 30, } \\ \hline \end{gathered}$ |  |  |  | Pro Forma(1)Nine Months EndedSeptember 30, |  |  |  |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
|  | (in thousands) |  |  |  | (in thousands) |  |  |  |
| Net income | \$ | 3,124 |  | 7,211 |  | 2,714 | \$ | 4,379 |
| Adjustments to reconcile to Adj. Broadcast Cash Flow: |  |  |  |  |  |  |  |  |
| Depreciation and amortization of intangible assets |  | 26,828 |  | 17,900 |  | 27,496 |  | 23,764 |
| Amortization of non-cash stock based compensation |  | 581 |  | 294 |  | 581 |  | 294 |
| Loss on disposals of assets, net |  | 493 |  | 92 |  | 493 |  | 92 |
| Miscellaneous (income) expense, net |  | (496) |  | (709) |  | (496) |  | (708) |
| Interest expense |  | 49,664 |  | 33,547 |  | 50,089 |  | 43,309 |
| Loss on early extinguishment of debt |  | 347 |  | 4,770 |  | 347 |  | 4,770 |
| Income tax expense |  | 2,058 |  | 2,272 |  | 1,823 |  | 411 |
| (Income) loss from discontinuing operations |  | - |  | $(3,736)$ |  | - |  | $(3,736)$ |
| Amortization of program broadcast rights |  | 10,432 |  | 8,618 |  | 10,432 |  | 8,618 |
| Common Stock contributed to 401(k) Plan excluding corporate 401(k) contributions |  | 1,679 |  | 1,436 |  | 1,679 |  | 1,436 |
| Network compensation revenue recognized |  | (839) |  | $(4,036)$ |  | (839) |  | $(4,036)$ |
| Network compensation per network affiliation agreement |  | 1,677 |  | 6,097 |  | 1,677 |  | 6,097 |
| Payments for program broadcast rights |  | $(10,357)$ |  | $(8,572)$ |  | $(10,357)$ |  | $(8,572)$ |
| Adjusted Broadcast Cash Flow |  | 85,191 |  | \$ 65,184 |  | $\underline{ }$ 85,639 |  | 76,118 |

See the next page for the definition of "Adjusted Broadcast Cash Flow"
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This press release includes the non-GAAP financial measures of Adjusted Broadcast Cash Flow, which is reconciled to net income (loss). Adjusted Broadcast Cash Flow is used by the Company to approximate the amount used to calculate key financial performance covenants including, but not limited to, limitations on debt, interest coverage, and fixed charge coverage ratios as defined in the Company's senior credit facility and/or subordinated note indenture. Adjusted Broadcast Cash Flow is defined as operating income, plus depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements less payments for program broadcast obligations, less network compensation revenue and less income (loss) from discontinued operations, net of income taxes. Adjusted Cash Flow is used in addition to and in conjunction with results presented in accordance with GAAP. Adjusted Cash Flow should be considered as a supplement to, and not as a substitute for net income (loss) calculated in accordance with GAAP.

## Notes

(1) The pro forma presentation gives effect to the results of operations for the acquisition of television stations WSAZ, Charleston - Huntington, WV on November 30, 2005 and WNDU, South Bend, IN on March 3, 2006 as if each station had been acquired on January 1, 2005. Due to the relative size of the acquisition of KKCO, Grand Junction, CO and WSWG, Albany, GA, the results of operations for KKCO and WSWG are included as of their respective acquisition date in both the "As Reported" and "Pro Forma" results.
(2) Total debt as of September 30, 2006 and December 31, 2005 does not include $\$ 686,000$ and $\$ 811,000$, respectively, of unamortized debt discount on Gray's $9^{1 / 4} \%$ Senior Subordinated Notes due March 2011. The decrease is due to the amortization of the discount.

## The Company

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray currently operates 31 television stations serving 31 markets. Each of the stations are affiliated with either CBS ( 16 stations), NBC ( 10 stations) or ABC ( 5 stations). In addition, Gray currently operates 24 digital second channels, which are currently affiliated with either CW, MyNetworkTV or Fox and 4 local news/weather channels in certain of its existing markets.

## Cautionary Statements for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act

The comments on Gray's current expectations of operating results for the fourth quarter of 2006 and other future events are "forward looking statements" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and uncertainties and may differ materially from the current expectations discussed in this press release. All information set forth in this release and its attachments is as of November 8, 2006. Gray does not intend, and undertakes no duty, to update this information to reflect future events or circumstances. Information about potential factors that could affect Gray's business and financial results and cause actual results to differ materially from those in the forward-looking statements is included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Gray's Annual Report on Form 10-K for the year ended December 31, 2005 and Gray’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 which are on file with the SEC and available at the SEC's website at www.sec.gov. Additional information will also be set forth in those sections in Gray's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.

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## Gray

Television, Inc.

## NEWS RELEASE

## Gray Issues Correction To Previously Reported Operating Results For the Three Months and Nine months Ended September 30, 2006

Atlanta, Georgia - November 8, 2006... Gray Television, Inc. ("Gray") (NYSE: GTN) today announced results from operations for the three months ("third quarter") and nine months ended September 30, 2006 as compared to the three months and nine months ended September 30, 2005. The Comments on Guidance section of the release contained an error concerning Gray's projected fourth quarter local and national advertising revenues. The erroneous text contained in the Comments on Guidance section read as follows:

On a pro forma ${ }^{(1)}$ basis, after giving effect to the acquisition of television stations WSAZ and WNDU local revenue for all stations, excluding political revenue, is expected to increase approximately $4 \%$ over the pro forma results for the fourth quarter of 2005 while national advertising revenue is expected to decrease $1 \%$ over the same period.

## The text should read as follows:

On a pro forma ${ }^{(1)}$ basis, after giving effect to the acquisition of television stations WSAZ and WNDU local revenue for all stations, excluding political revenue, is expected to decrease approximately $2 \%$ over the pro forma results for the fourth quarter of 2005 while national advertising revenue is expected to decrease $7 \%$ over the same period reflecting in part the usage of available commercial time for political advertising in lieu of local and national advertising.

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