



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark one)

- Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2007 or
- Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-13796

**Gray Television, Inc.**

(Exact name of registrant as specified in its charter)

Georgia

(State or other jurisdiction of  
incorporation or organization)

58-0285030

(I.R.S. Employer  
Identification Number)

4370 Peachtree Road, NE, Atlanta, Georgia

(Address of principal executive offices)

30319

(Zip code)

(404) 504-9828

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, (No Par Value)

42,350,720 shares outstanding as of October 24, 2007

Class A Common Stock, (No Par Value)

5,753,020 shares outstanding as of October 24, 2007

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**GRAY TELEVISION, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)**  
(in thousands)

	<u>September 30,</u> <u>2007</u>	<u>December 31,</u> <u>2006</u>
<b>Assets:</b>		
Current assets:		
Cash and cash equivalents	\$ 1,233	\$ 4,741
Accounts receivable, less allowance for doubtful accounts of \$1,168 and \$1,033, respectively	61,672	60,346
Program broadcast rights	13,950	10,459
Related party receivable	—	1,710
Related party prepaid expense	363	—
Deferred tax asset	600	600
Prepaid and other current assets	<u>3,862</u>	<u>2,302</u>
Total current assets	<u>81,680</u>	<u>80,158</u>
Property and equipment:		
Land	22,291	20,741
Buildings and improvements	48,512	44,601
Equipment	<u>278,283</u>	<u>264,738</u>
	349,086	330,080
Accumulated depreciation	<u>(171,089)</u>	<u>(142,960)</u>
	177,997	187,120
Deferred loan costs, net	3,433	11,584
Broadcast licenses	1,059,066	1,059,066
Goodwill	269,118	269,536
Other intangible assets, net	2,885	3,510
Investment in broadcasting company	13,599	13,599
Related party prepaid expense, less current portion	4,500	—
Other	<u>3,065</u>	<u>3,714</u>
Total assets	<u>\$ 1,615,343</u>	<u>\$ 1,628,287</u>

See notes to condensed consolidated financial statements.

**GRAY TELEVISION, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Continued)**  
(in thousands)

	<u>September 30,</u> <u>2007</u>	<u>December 31,</u> <u>2006</u>
<b>Liabilities and stockholders' equity:</b>		
Current liabilities:		
Accounts payable	\$ 3,430	\$ 7,848
Employee compensation and benefits	9,719	11,408
Accrued interest	16,018	10,832
Other accrued expenses	5,948	6,569
Dividends payable	—	2,207
Federal and state income taxes	2,987	2,616
Current portion of program broadcast obligations	15,071	12,975
Acquisition related liabilities	1,084	1,060
Deferred revenue	4,615	3,786
Current portion of long-term debt	6,937	4,500
Total current liabilities	<u>65,809</u>	<u>63,801</u>
Long-term debt, less current portion	918,063	847,154
Program broadcast obligations, less current portion	1,979	2,713
Deferred income taxes	263,915	282,540
Long-term deferred revenue	4,019	4,215
Accrued pension costs	6,974	6,951
Other	13,583	3,708
Total liabilities	<u>1,274,342</u>	<u>1,211,082</u>
Commitments and contingencies (Note H)		
Redeemable serial preferred stock, no par value; cumulative; convertible; designated 5 shares, respectively, issued and outstanding 0 and 4 shares, respectively (\$0 and \$37,890 aggregate liquidation value, respectively)	<u>—</u>	<u>37,451</u>
Stockholders' equity:		
Common stock, no par value; authorized 100,000 shares, issued 46,047 shares and 45,691 shares, respectively	447,307	443,698
Class A common stock, no par value; authorized 15,000 shares, issued 7,332 shares	15,321	15,321
Accumulated deficit	(50,604)	(20,026)
Accumulated other comprehensive loss, net of income tax	(8,695)	(2,429)
	<u>403,329</u>	<u>436,564</u>
Treasury stock at cost, common stock, 3,772 shares and 3,124 shares, respectively	(39,930)	(34,412)
Treasury stock at cost, Class A common stock, 1,579 shares	(22,398)	(22,398)
Total stockholders' equity	<u>341,001</u>	<u>379,754</u>
Total liabilities and stockholders' equity	<u>\$ 1,615,343</u>	<u>\$ 1,628,287</u>

See notes to condensed consolidated financial statements.

**GRAY TELEVISION, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**  
(in thousands except for per share data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Revenues (less agency commissions)	\$ 73,585	\$ 80,592	\$ 223,015	\$ 230,216
Operating expenses before depreciation, amortization and loss on disposal of assets, net:				
Broadcast	49,583	47,456	147,449	138,058
Corporate and administrative	3,932	3,481	11,577	10,140
Depreciation	9,956	8,769	29,423	24,817
Amortization of intangible assets	200	709	625	2,011
Loss on disposals of assets, net	5	221	122	493
	<u>63,676</u>	<u>60,636</u>	<u>189,196</u>	<u>175,519</u>
Operating income	9,909	19,956	33,819	54,697
Other income (expense):				
Miscellaneous income, net	177	91	984	496
Interest expense	(16,812)	(17,542)	(50,610)	(49,664)
Loss on early extinguishment of debt	—	(237)	(22,853)	(347)
	<u>(6,726)</u>	<u>2,268</u>	<u>(38,660)</u>	<u>5,182</u>
Income (loss) before income taxes	(6,726)	2,268	(38,660)	5,182
Income tax expense (benefit)	(2,546)	909	(14,021)	2,058
	<u>(4,180)</u>	<u>1,359</u>	<u>(24,639)</u>	<u>3,124</u>
Net income (loss)	(4,180)	1,359	(24,639)	3,124
Preferred dividends (includes accretion of issuance cost of \$0, \$47, \$439, and \$91, respectively)	—	840	1,626	2,469
Net income (loss) available to common stockholders	<u>\$ (4,180)</u>	<u>\$ 519</u>	<u>\$ (26,265)</u>	<u>\$ 655</u>
Basic per share information:				
Net income (loss) available to common stockholders	<u>\$ (0.09)</u>	<u>\$ 0.01</u>	<u>\$ (0.55)</u>	<u>\$ 0.01</u>
Weighted average shares outstanding	<u>47,760</u>	<u>48,072</u>	<u>47,728</u>	<u>48,532</u>
Diluted per share information:				
Net income (loss) available to common stockholders	<u>\$ (0.09)</u>	<u>\$ 0.01</u>	<u>\$ (0.55)</u>	<u>\$ 0.01</u>
Weighted average shares outstanding	<u>47,760</u>	<u>48,072</u>	<u>47,728</u>	<u>48,543</u>
Dividends declared per share	<u>\$ 0.03</u>	<u>\$ 0.03</u>	<u>\$ 0.09</u>	<u>\$ 0.09</u>

See notes to condensed consolidated financial statements.

**GRAY TELEVISION, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE LOSS (Unaudited)**  
(in thousands except for number of shares)

	Class A Common Stock		Common Stock		Accumulated Deficit	Class A Treasury Stock		Common Treasury Stock		Accumulated Other Comprehensive Loss	Total
	Shares	Amount	Shares	Amount		Shares	Amount	Shares	Amount		
Balance at December 31, 2006	7,331,574	\$ 15,321	45,690,633	\$ 443,698	\$ (20,026)	(1,578,554)	\$ (22,398)	(3,123,750)	\$ (34,412)	\$ (2,429)	\$ 379,754
Net loss	—	—	—	—	(24,639)	—	—	—	—	—	(24,639)
Loss on derivatives , net of income tax	—	—	—	—	—	—	—	—	—	(6,266)	(6,266)
Comprehensive loss	—	—	—	—	—	—	—	—	—	—	(30,905)
Common stock cash dividends (\$0.09) per share	—	—	—	—	(4,313)	—	—	—	—	—	(4,313)
Preferred stock dividends	—	—	—	—	(1,626)	—	—	—	—	—	(1,626)
Issuance of common stock:											
401(k) plan	—	—	235,967	1,987	—	—	—	—	—	—	1,987
Non-qualified stock plan	—	—	65,118	507	—	—	—	—	—	—	507
Directors' restricted stock plan	—	—	55,000	—	—	—	—	—	—	—	—
Repurchase of common stock	—	—	—	—	—	—	—	(647,800)	(5,518)	—	(5,518)
Stock based compensation	—	—	—	1,115	—	—	—	—	—	—	1,115
Balance at September 30, 2007	<u>7,331,574</u>	<u>\$ 15,321</u>	<u>46,046,718</u>	<u>\$ 447,307</u>	<u>\$ (50,604)</u>	<u>(1,578,554)</u>	<u>\$ (22,398)</u>	<u>(3,771,550)</u>	<u>\$ (39,930)</u>	<u>\$ (8,695)</u>	<u>\$ 341,001</u>

See notes to condensed consolidated financial statements.

**GRAY TELEVISION, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
(in thousands)

	Nine Months Ended September 30,	
	2007	2006
<b>Operating activities</b>		
Net income (loss)	\$ (24,639)	\$ 3,124
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation	29,423	24,817
Amortization of intangible assets	625	2,011
Amortization of deferred loan costs	848	1,737
Amortization of bond discount	39	99
Amortization of share based compensation	1,115	581
Write off loan acquisition costs from early extinguishment of debt	22,853	54
Amortization of program broadcast rights	11,345	10,432
Payments on program broadcast obligations	(12,817)	(9,150)
Common stock contributed to 401(K) Plan	1,987	1,257
Deferred income taxes	(14,619)	1,851
Loss on disposal of assets, net	122	493
Payment for related party prepaid asset	(4,950)	—
Other	(170)	909
Changes in operating assets and liabilities, net of business acquisitions:		
Receivables and other current assets	(444)	6,226
Accounts payable and other current liabilities	(3,985)	3,213
Accrued interest	5,186	12,790
Net cash provided by operating activities	<u>11,919</u>	<u>60,444</u>
<b>Investing activities</b>		
Acquisition of television businesses and licenses, net of cash acquired	(92)	(85,667)
Purchases of property and equipment	(21,861)	(28,861)
Payments on acquisition related liabilities	(756)	(2,468)
Other	134	(89)
Net cash used in investing activities	<u>(22,575)</u>	<u>(117,085)</u>
<b>Financing activities</b>		
Proceeds from borrowings on long-term debt	360,500	120,000
Repayments of borrowings on long-term debt	(286,500)	(56,601)
Deferred loan costs	(3,197)	—
Subordinated note redemption costs	(13,045)	—
Dividends paid, net of accreted preferred dividend	(7,709)	(4,520)
Proceeds from issuance of common stock	507	—
Redemption of preferred stock	(37,890)	—
Purchase of common stock	(5,518)	(5,646)
Purchase of preferred stock from related party	—	(1,750)
Net cash provided by financing activities	<u>7,148</u>	<u>51,483</u>
Net decrease in cash and cash equivalents	(3,508)	(5,158)
Cash and cash equivalents at beginning of period	4,741	9,315
Cash and cash equivalents at end of period	<u>\$ 1,233</u>	<u>\$ 4,157</u>

See notes to condensed consolidated financial statements.



**GRAY TELEVISION, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**NOTE A—BASIS OF PRESENTATION**

The accompanying condensed balance sheet as of December 31, 2006, which was derived from audited financial statements, and the unaudited condensed consolidated financial statements as of and for the period ended September 30, 2007 of Gray Television, Inc. (“Gray,” “we,” “us” or “our”) have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In our opinion, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement have been included. Our operations consist of one reportable segment. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2006.

*Seasonality*

Broadcast advertising revenues are generally highest in the second and fourth quarters each year, due in part to increases in advertising in the spring and in the period leading up to and including the holiday season. In addition, broadcast advertising revenues are generally higher during even numbered years due to spending by political candidates, which spending typically is heaviest during the fourth quarter. Operating results for the nine month period ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

*Income Taxes*

We account for income taxes under Statement of Financial Accounting Standards No. 109, “Accounting for Income Taxes” (“SFAS 109”). Under SFAS 109, deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

On January 1, 2007, we adopted the Financial Accounting Standards Board’s (“FASB”) Interpretation Number 48, “Accounting for Uncertainty in Income Taxes — An Interpretation of FASB Statement No. 109” (“FIN 48”). FIN 48 clarified the accounting for uncertainty in an enterprise’s financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires us to evaluate our open tax positions that exist on the date of initial adoption in each jurisdiction.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, we believe it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits are classified as income tax expense in the statement of operations.

[Table of Contents](#)**NOTE A—BASIS OF PRESENTATION (Continued)***Earnings Per Share*

We compute earnings per share in accordance with Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("EPS"). The following table reconciles basic weighted average shares outstanding to diluted weighted average shares outstanding for the three and nine months ended September 30, 2007 and 2006 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Weighted average shares outstanding — basic	47,760	48,072	47,728	48,532
Stock options, warrants, convertible preferred stock and restricted stock	—	—	—	11
Weighted average shares outstanding — diluted	<u>47,760</u>	<u>48,072</u>	<u>47,728</u>	<u>48,543</u>

For the periods where we reported losses, all common stock equivalents are excluded from the computation of diluted earnings per share, since the result would be anti-dilutive. Securities that could potentially dilute earnings per share in the future, but which were not included in the calculation of diluted earnings per share because to do so would have been antidilutive for the periods presented are as follows (in thousands):

	As of September 30,	
	2007	2006
Antidilutive securities excluded from diluted earnings per share:		
Employee stock options outstanding	1,143	1,867
Nonvested restricted stock outstanding	209	100
Shares issuable upon potential conversion of Series C Preferred Stock	—	2,899
Total	<u>1,352</u>	<u>4,866</u>

*Accounting for Derivatives*

We use swap agreements to convert a portion of our variable rate debt to a fixed rate, thus managing exposure to interest rate fluctuations. These risk management activities are transacted with one or more highly rated institutions, reducing the exposure to credit risk in the event of nonperformance by the counter party. We do not enter into derivative financial investments for trading purposes.

Under these swap agreements, we have received floating interest at the London interbank offered rate ("LIBOR") and paid fixed interest. The variable LIBOR rate is reset in three-month periods for both the swap agreements and the hedged portion of our variable rate debt. Upon entering into the swap agreements, we designated them as hedges of variability of our floating-rate interest payments attributable to changes in three-month LIBOR, the designated interest rate. During the period of each swap agreement, we recognize the swap agreements at their fair value as an asset or liability in our balance sheet and mark the swap agreements to their fair value through other comprehensive income. We recognize floating-rate interest expense from our debt as interest expense in earnings. We recognize the offsetting effect of payments to or receipts from the swap agreements as an addition or offset to interest expense.

Hedge effectiveness is evaluated at the end of each quarter. We compare the notional amount, the variable interest rate and the settlement dates of the swap agreements to the hedged portion of the debt. Historically, the swap

[Table of Contents](#)**NOTE A—BASIS OF PRESENTATION (Continued)***Accounting for Derivatives (Continued)*

agreements have been highly effective hedges. However, to the extent that any hedge ineffectiveness might occur, it is recognized in earnings during the period that it occurred.

*Recent Accounting Pronouncement*

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS No. 157"). SFAS No. 157 establishes a common definition for fair value to be applied to U.S. GAAP guidance requiring use of fair value, establishes a framework for measuring fair value and expands disclosure about such fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. We are currently assessing the impact of SFAS No. 157 on our consolidated financial position and results of operations.

*Changes in Classifications*

The classification of certain prior period amounts in the accompanying condensed consolidated financial statements have been changed in order to conform to the current year presentation.

**NOTE B — BUSINESS ACQUISITION**

On March 3, 2006, we acquired all of the capital stock of Michiana Telecasting Corporation, operator of WNDU-TV, from the University of Notre Dame.

Unaudited pro forma operating data for the nine months ended September 30, 2006 is presented as though WNDU-TV had been acquired at January 1, 2006. The unaudited pro forma operating data does not purport to represent what our actual results of operations would have been had we acquired WNDU-TV on January 1, 2006 and should not serve as a forecast of our operating results for any future periods. The pro forma adjustments are based solely upon certain assumptions that management believes are reasonable under the circumstances at this time. The unaudited pro forma operating data is presented as follows (in thousands, except per common share data):

	<b>Pro Forma Operating Data Nine Months Ended September 30, 2006</b>
	(Unaudited)
Operating revenues	\$232,801
Operating income	\$ 54,477
Net income	\$ 2,714
Preferred dividends	\$ 2,469
Net income available to common stockholders	\$ 245
Basic per share information:	
Net income available to common stockholders	\$ 0.01
Weighted average shares outstanding	48,532
Diluted per share information:	
Net income available to common stockholders	\$ 0.01
Weighted average shares outstanding	48,543

**NOTE B — BUSINESS ACQUISITION (Continued)**

In addition to the operating results of WNDU-TV, the pro forma results presented above include adjustments to reflect (i) additional interest expense associated with the debt incurred by us to finance the acquisition, (ii) depreciation and amortization of assets acquired and (iii) the income tax effect of such pro forma adjustments.

**NOTE C — LONG-TERM DEBT***Senior credit facility*

On March 19, 2007, we completed the refinancing of our senior credit facility. The new senior credit facility has a total credit commitment of \$1.025 billion and consists of a \$100.0 million revolving facility and a \$925.0 million institutional term loan facility. The revolving facility matures on March 19, 2014 and the term loan facility matures on December 31, 2014. In addition, the term loan facility will require quarterly installments of principal repayments equal to 0.25% of the total commitment beginning March 31, 2008. No permanent reductions to the revolving credit facility commitment will be required prior to the final maturity date of that facility.

On March 19, 2007, we drew \$8.0 million on the revolving credit facility and drew \$610.0 million on the term loan facility to fund the payoff of all outstanding amounts under our former senior credit facility, to pay fees and expenses relating to the refinancing and for other general corporate purposes. In connection with this refinancing, we incurred fees of approximately \$3.2 million and recorded a loss on early extinguishment of debt of \$6.5 million.

On April 18, 2007, we drew \$275.0 million on the term loan facility of our senior credit facility and redeemed all of our then outstanding 9.25% Senior Subordinated Notes due 2011 (the "9.25% Notes"). The redemption transaction included the payment of all \$253.8 million in outstanding principal plus \$8.0 million in accrued interest and \$11.8 million in premiums due to the holders of the 9.25% Notes upon the early redemption. As a result of the redemption of the 9.25% Notes, we recorded a loss on early extinguishment of debt of \$16.4 million during the nine months ended September 30, 2007.

On May 22, 2007, we drew \$40.0 million on the term loan facility of our senior credit facility to redeem all of our outstanding Series C Preferred Stock and pay applicable accrued dividends, fees and expenses related to the redemption. The liquidation value per share was \$10,000. The total paid to the shareholders was \$37.9 million plus \$429,000 in accrued dividends at 8.0% per annum. The funds remaining from the \$40.0 million draw after the redemption were used to pay down debt balances under the revolver portion of the senior credit facility.

Under the new senior credit facility, we can choose to pay interest at a rate equal to the LIBOR rate plus a margin or at the lenders' base rate, generally equal to the lenders' prime rate, plus a margin. The applicable margin for the revolving credit facility varies based on our leverage ratio as defined in the loan agreement. Presented below are the ranges of applicable margins available to us based on our performance in comparison with the terms as defined in the new senior credit facility:

	<u>Applicable Margin for Base Rate Advances</u>	<u>Applicable Margin for LIBOR Advances</u>
Revolving Credit Facility	0.00% - 0.25%	0.625% - 1.50%
Term Loan Facility	0.25%	1.50%

Also under the new senior credit facility, we pay a commitment fee on the average daily unused portion of the revolving credit facility ranging from 0.20% to 0.50% on an annual basis.

**NOTE C — LONG-TERM DEBT (Continued)**

*Senior credit facility (Continued)*

The amount outstanding under the senior credit facility as of September 30, 2007 was \$925.0 million comprised solely of the term loan facility. The revolving credit facility did not have an outstanding balance at the balance sheet date. The weighted average interest rate on the balance outstanding under the senior credit facility at September 30, 2007 and December 31, 2006 was 6.9% and 7.0%, respectively. Available credit under the revolving credit facility as of September 30, 2007 was \$100.0 million. As of September 30, 2007, the commitment fee was 0.50% on the available credit under the senior credit facility.

The collateral for the new senior credit facility consists of substantially all of our and our subsidiaries' assets, excluding real estate. In addition, our subsidiaries are joint and several guarantors of the obligations and our ownership interests in our subsidiaries are pledged to collateralize the obligations. The new senior credit facility contains affirmative and restrictive covenants that we must comply with, including but not limited to (a) limitations on additional indebtedness, (b) limitations on liens, (c) limitations on amendments to our by-laws and articles of incorporation, (d) limitations on mergers and the sale of assets, (e) limitations on guarantees, (f) limitations on investments and acquisitions, (g) limitations on the payment of dividends and the redemption of our capital stock, (h) maintenance of a specified leverage ratio not to exceed certain maximum limits, (i) limitations on related party transactions, (j) limitations on the purchase of real estate, (k) limitations on entering into multiemployer retirement plans, as well as other customary covenants for credit facilities of this type. As of September 30, 2007, we were in compliance with these covenants.

*Interest rate swap agreements*

We entered into a swap agreement in 2006 for the purpose of converting \$100.0 million of our variable rate debt under our previous credit facility to fixed rate debt. The interest rate on this debt was three-month LIBOR plus a margin as stated in the credit facility.

The swap agreement had a notional amount of \$100.0 million and was effective from April 3, 2006 through January 3, 2007 with quarterly settlement dates. Under the swap agreement, we paid a fixed rate of 5.05% and received three-month LIBOR. Under the credit facility, we paid variable interest at three-month LIBOR on the \$100.0 million of designated debt. After each period, we compared the notional amount of the swap agreement, the variable interest rate of the swap agreement and the settlement date of the swap agreement to that of the hedged portion of the debt, to confirm that the hedge had been highly effective.

We entered into three swap agreements in 2007 for the purpose of converting \$465.0 million of our variable rate debt under our new credit facility to fixed rate debt. The interest rate on this debt is three-month LIBOR plus a margin as stated in the credit facility.

The swap agreements have a total notional amount of \$465.0 million and became effective on July 3, 2007. The swap agreements mature on April 3, 2010 with quarterly settlement dates. Under the swap agreements, we pay a fixed rate of 5.48% and receive three-month LIBOR. Under the credit facility, we pay variable interest at three-month LIBOR on the \$465.0 million of designated debt. After each period, we will compare the notional amounts of the swap agreements, the variable interest rates of the swap agreements and the settlement dates of the swap agreements to that of the hedged portion of the debt, to determine the effectiveness of the hedge.

Our swap agreements hedge our exposure to variability in expected future cash flows related to the LIBOR component of interest payments on existing debt. We document our hedging relationships and our risk management objectives. We evaluate the hedging relationships both at inception of the swap agreement and throughout the contract term to assure that they are highly effective. Our swap agreements do not include written options. Our swap agreements are intended solely to modify the payments for a recognized liability from a variable rate to a fixed rate. Our swap agreements do not qualify for short-cut method accounting because the variable rate debt being hedged is pre-payable.

**NOTE C — LONG-TERM DEBT (Continued)***Interest rate swap agreements (Continued)*

As of September 30, 2007, the swap agreements had a negative market value of \$10.3 million which was recorded as an other long-term liability.

**NOTE D — REDEEMABLE PREFERRED STOCK**

On May 22, 2007, we redeemed all outstanding shares of our Series C Preferred Stock. The liquidation value per share was \$10,000. The total paid to the shareholders was \$37.9 million plus \$429,000 in accrued dividends at 8.0% per annum.

**NOTE E — RETIREMENT PLANS**

The following table provides the components of net periodic benefit cost for our pension plans for the three and nine months ended September 30, 2007 and 2006, respectively (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Service cost	\$ 742	\$ 715	\$ 2,197	\$ 2,054
Interest cost	418	375	1,253	1,108
Expected return on plan assets	(398)	(377)	(1,193)	(1,020)
Loss amortization	39	71	116	256
Net periodic benefit cost	<u>\$ 801</u>	<u>\$ 784</u>	<u>\$ 2,373</u>	<u>\$ 2,398</u>

During the three and nine months ended September 30, 2007, we contributed \$1.1 and \$2.3 million to our pension plans, respectively. For the remainder of the fiscal year ending December 31, 2007, we expect to contribute an additional \$881,000 to our pension plans.

**NOTE F — LONG-TERM INCENTIVE PLAN**

We recognize compensation expense for stock options and restricted shares granted to our employees and directors under our 2007 Long-Term Incentive Plan and Directors' Restricted Stock Plan. The 2007 Long-Term Incentive Plan was approved by our shareholders at our 2007 annual meeting held on May 2, 2007. Under the 2007 Long-Term Incentive Plan all previously issued and outstanding options on May 2, 2007, under the 2002 Long-Term Incentive Plan remain outstanding in accordance with their terms. The 2007 Long-Term Incentive Plan allows us to grant share-based awards for a total of 6,000,000 shares of stock with not more than 1,000,000 out of that 6,000,000 to be Class A common stock and the remaining shares to be common stock. In addition, the 6,000,000 shares include the options previously granted and outstanding under the 2002 Long-Term Incentive Plan. Options previously outstanding under the 2002 Long-Term Incentive plan that expire, are cancelled or are forfeited after May 2, 2007, can not be added back to the 6,000,000 share maximum.

**NOTE F — LONG-TERM INCENTIVE PLAN (Continued)**

A summary of our stock option activity for the nine months ended September 30, 2007 and 2006 is as follows (in thousands):

	Nine Months Ended September 30,			
	2007		2006	
	Class A Common Stock Options	Common Stock Options	Class A Common Stock Options	Common Stock Options
<b>Stock options:</b>				
Amount at beginning of period	22	1,797	19	1,664
Adjustment related to spinoff	—	—	3	238
Options granted	—	50	—	—
Options exercised	—	(65)	—	—
Options expired	—	(621)	—	—
Options forfeited	—	(40)	—	(58)
Amount at end of period	<u>22</u>	<u>1,121</u>	<u>22</u>	<u>1,844</u>
Exercisable at end of period	22	1,021	22	1,621

A summary of our restricted stock activity for the nine months ended September 30, 2007 and 2006 is as follows (in thousands):

	Nine Months Ended September 30,			
	2007		2006	
	Class A Common Stock Options	Common Stock Options	Class A Common Stock Options	Common Stock Options
<b>Restricted stock:</b>				
Amount at beginning of period	—	238	—	65
Shares granted	—	55	—	55
Shares vested	—	(84)	—	(20)
Amount at end of period	<u>—</u>	<u>209</u>	<u>—</u>	<u>100</u>

We recorded \$285,000 and \$1.1 million of share-based compensation expense for the three and nine months ended September 30, 2007 and \$191,000 and \$581,000 of share-based compensation expense for the three and nine months ended September 30, 2006, respectively.

**NOTE G — INCOME TAXES**

On January 1, 2007, we adopted the provisions of FIN 48 “Accounting for Uncertainty in Income Taxes,” an interpretation of SFAS No. 109 (“SFAS 109”) “Accounting for Income Taxes,” clarifying the accounting for uncertainty in income taxes recognized in an enterprise’s financial statements. This statement prescribes a recognition threshold and measurement attribution for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. For benefits to be recognized, a tax position must be more likely than not to be sustained upon examination by taxing authorities.

As a result of the implementation of FIN 48, we determined that no material adjustment was required to our existing \$2.9 million liability for unrecognized tax benefits at January 1, 2007. As of September 30, 2007, we have approximately \$3.5 million of unrecognized tax benefits. Effective with the adoption of FIN 48 on January 1, 2007, we accrued interest and penalties related to unrecognized tax benefits in income tax expense based on our accounting policy election. As of September 30, 2007 and January 1, 2007, we had recorded approximately \$648,000 and \$495,000, respectively, of accrued interest and penalties related to uncertain tax positions.

We recorded a tax benefit of \$14.0 million for the nine months ended September 30, 2007 as compared to tax expense of \$2.1 million for the nine months ended September 30, 2006, representing effective tax rates of 36% and 40%, respectively. The difference between our effective tax rate and the 35% federal statutory rate in the current year resulted primarily from certain permanent items expense recognized in accordance with FIN 48 on uncertain tax positions and state income tax expense. The overall decrease in the effective tax rate from the nine months ended September 30, 2007 compared to the comparable period in 2006 can be attributed to the timing of state income tax accruals.

We file income tax returns in the U.S. federal jurisdiction and multiple state jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local tax examinations by tax authorities for years prior to 2000. This extended open adjustment period is due to material amounts of net operating loss carryforwards, which exist at the federal and multi-state jurisdictions originating from the 2000, 2001 and 2002 tax years.

**NOTE H — COMMITMENTS AND CONTINGENCIES**

*Legal Proceedings and Claims*

We are subject to legal proceedings and claims that arise in the normal course of our business. In our opinion, the amount of ultimate liability, if any, with respect to these actions will not materially affect our financial position.

*Related Party Transactions*

On October 12, 2004, the University of Kentucky (“UK”) jointly awarded a sports marketing agreement to us and a wholly-owned subsidiary of Triple Crown Media, Inc. (“TCM”), a related party. The agreement with UK commenced on April 16, 2005 and has an initial term of seven years with the option to extend for three additional years.

On July 1, 2006, the terms between Gray and TCM concerning the UK sports marketing agreement were amended. The amended agreement provides that we will share in profits in excess of certain amounts specified by the agreement, if any, but not losses. The agreement also provides that we would separately retain all local broadcast advertising revenue and pay all local broadcast expenses for activities under the agreement. Under the amended agreement, TCM agreed to make all license fee payments to UK. However, if TCM is unable to pay the license fee to UK, we will then pay the unpaid portion of the license fee to UK. As of September 30, 2007, the aggregate license fees to be paid to UK over the remaining portion of the full ten year term for the agreement is approximately \$64.3 million. If advances are made by us on behalf of TCM, TCM will then reimburse us for the amount paid within 60 days subsequent to the close of each contract year which ends on June 30th. TCM has also agreed to pay interest on any advance at a rate equal to the prime rate. As of December 31, 2006, TCM owed us \$1.7 million under this contract, which was reported as a related party receivable. This balance was collected by us during the three months



**NOTE H — COMMITMENTS AND CONTINGENCIES (Continued)**

*Related Party Transactions (Continued)*

ended March 31, 2007. As of September 30, 2007, we have not advanced any other amounts to TCM or UK under the agreement.

On May 31, 2007, we entered into a second sports marketing agreement with a wholly owned subsidiary of TCM. The second agreement provides us with certain marketing, broadcasting and other promotional rights related to University of Tennessee ("UT") sporting events and related programing. We paid \$4.95 million to TCM in June of 2007 and the agreement became effective on July 1, 2007. The agreement has a term of ten years and is accounted for as a prepaid other asset, allocated between current and non-current portions on our balance sheet. The cost of the agreement will be amortized as an operating expense over the life of the agreement.

In connection with the redemption of all of our Series C Preferred Stock in 2007, we redeemed 649 shares from related parties affiliated with our Chairman, J. Mack Robinson. Based on the redemption price of \$10,000 per share, we paid \$6.5 million plus accrued dividends of \$74,000 to these related parties.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Executive Overview

#### Introduction

The following analysis of the financial condition and results of operations of Gray Television, Inc. ("Gray," "we," "us" or "our") should be read in conjunction with our financial statements contained in this report and in our annual report on Form 10-K for the year ended December 31, 2006.

#### Overview

We own 36 primary television stations serving 30 television markets. These primary television stations are all affiliated with broadcast networks as follows: 17 of the stations are affiliated with CBS, 10 are affiliated with NBC, eight are affiliated with ABC and one is affiliated with FOX. With 17 CBS affiliated stations, we are the largest independent owner of CBS affiliates in the country. The combined station group has 22 markets with stations ranked #1 in local news audience and 23 markets with stations ranked #1 in overall audience within their respective markets based on the results of the average of the Nielsen November, July, May and February 2006 ratings reports. The combined TV station group reaches approximately 6.3% of total U.S. TV households. In addition, we currently operate 40 digital second channels including one affiliated with ABC, five affiliated with FOX, eight affiliated with CW and 16 affiliated with MyNetworkTV, plus eight local news/weather channels and two independent channels in certain of our existing markets.

The operating revenues of our television stations are derived primarily from broadcast advertising revenues, internet advertising revenues and, to a much lesser extent, from ancillary services such as production of commercials, tower rentals and compensation paid by the networks for broadcasting network programming.

Broadcast advertising is sold for placement either preceding or following a television station's network programming and within local and syndicated programming. Broadcast advertising is sold in time increments and is priced primarily on the basis of a program's popularity among the specific audience an advertiser desires to reach, as measured by Nielsen. In addition, broadcast advertising rates are affected by the number of advertisers competing for the available time, size and demographic makeup of the market served by the station and the availability of alternative advertising media in the market area. Broadcast advertising rates are the highest during the most desirable viewing hours, with corresponding reductions during other hours. The ratings of a local station affiliated with a major network can be affected by ratings of network programming. Internet advertising is sold for placement on our stations' websites.

Most broadcast advertising contracts are short-term, and generally run only for a few weeks. Approximately 70% of the net revenues of our television stations, for the three months ended September 30, 2007, were generated from local advertising (including political advertising revenues), which is sold primarily by each station's sales staff directly to local accounts, and the remainder is represented primarily by national advertising, which is sold by a station's national advertising sales representative. The stations generally pay commissions to advertising agencies on local, regional and national advertising and the stations also pay commissions to the national sales representative on national advertising.

Broadcast advertising revenues are generally highest in the second and fourth quarters each year, due in part to increases in advertising in the spring and in the period leading up to and including the holiday season. In addition, broadcast advertising revenues are generally higher during even numbered years due to spending by political candidates, which spending typically is heaviest during the fourth quarter.

The primary broadcasting operating expenses are employee compensation, related benefits and programming costs. In addition, the broadcasting operations incur overhead expenses, such as maintenance, supplies, insurance, rent and utilities. A large portion of the operating expenses of the broadcasting operations is fixed.

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### *Acquisition and Expansion Activity*

On March 3, 2006, we acquired all of the outstanding capital stock of Michiana Telecasting, Corporation, operator of WNDU-TV, the NBC affiliate in South Bend, Indiana, from the University of Notre Dame for \$88.8 million, which included certain working capital adjustments and transaction fees. We financed this acquisition with borrowings under our senior credit facility.

During the nine months ended September 30, 2006, we launched 12 digital second channels in our existing television markets. As of September 30, 2007, the number of digital second channels has grown to 39. We launched these additional secondary channels in order to develop additional revenue streams while incurring minimal incremental expenses and currently plan to add one more digital second channel by December 31, 2007.

### **Results of Operations**

Set forth below are the principal types of broadcast revenues earned by us for the periods indicated and the percentage contribution of each to our total revenues (dollars in thousands):

	<b>Three Months Ended September 30,</b>				<b>Nine Months Ended September 30,</b>			
	<b>2007</b>		<b>2006</b>		<b>2007</b>		<b>2006</b>	
	<b>Amount</b>	<b>Percent of Total</b>	<b>Amount</b>	<b>Percent of Total</b>	<b>Amount</b>	<b>Percent of Total</b>	<b>Amount</b>	<b>Percent of Total</b>
<b>Broadcast net revenues:</b>								
Local	\$ 50,266	68.3%	\$ 47,736	59.2%	\$ 153,297	68.7%	\$ 146,875	63.8%
National	19,237	26.1%	19,508	24.2%	56,191	25.2%	58,092	25.2%
Network comp.	180	0.2%	259	0.3%	564	0.3%	839	0.4%
Political	1,450	2.0%	10,595	13.1%	5,181	2.3%	17,077	7.4%
Production - other	2,452	3.4%	2,494	3.2%	7,782	3.5%	7,333	3.2%
<b>Total</b>	<b>\$ 73,585</b>	<b>100.0%</b>	<b>\$ 80,592</b>	<b>100.0%</b>	<b>\$ 223,015</b>	<b>100.0%</b>	<b>\$ 230,216</b>	<b>100.0%</b>

### **Three Months Ended September 30, 2007 Compared to Three Months Ended September 30, 2006**

*Net Revenues.* Total net revenues for all stations decreased \$7.0 million, or 9%, to \$73.6 million due primarily to decreased political advertising revenues and decreased national advertising revenues partially offset by increased local advertising revenues. Political advertising revenues decreased \$9.1 million, or 86%, to \$1.5 million reflecting the influence of the 2006 elections. Local advertising revenues increased \$2.5 million, or 5%, to \$50.3 million and national advertising revenues decreased \$0.3 million, or 1%, to \$19.2 million.

*Broadcast expenses.* Total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased \$2.1 million, or 4%, to \$49.6 million. Payroll related expenses increased approximately 6%, or \$1.8 million. This increase was due to an increase in the number of operational digital second channels compared to the comparable period in the prior year, as well as routine increases in payroll related expenses for our primary channels. Non-payroll related expenses increased approximately 2%, or \$370,000. The increase was due to incremental expenses relating to an increase in the number of operational digital second channels and increases at our existing primary channels. The most significant non payroll related increase was the cost of programming.

*Corporate and administrative expenses.* Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased \$451,000, or 13%, to \$3.9 million due primarily to incremental increases in consulting expense of \$73,000, legal expense of \$223,000 and non-cash share-based compensation expense of \$94,000. We recorded non-cash share-based compensation expense during the three months ended September 30, 2007 and 2006 of \$285,000 and \$191,000, respectively.

*Depreciation and amortization.* Depreciation expense increased \$1.2 million, or 14%, to \$10.0 million. The increase is attributable to the purchase of equipment for our existing operating locations as well as for the development of the digital second channels described above. Amortization of intangible assets decreased \$509,000,

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or 72%, to \$200,000. The decrease in amortization expense was due to definite life intangible assets, associated with prior year acquisitions, becoming fully amortized.

*Interest expense.* Interest expense decreased \$730,000, or 4%, to \$16.8 million. This is primarily attributable to changes in the components of debt after the redemption of all of our 9.25% Notes during the second quarter. The weighted average interest rate on all our long-term debt was 6.9% and 7.7% for the three months ended September 30, 2007 and 2006, respectively.

*Income tax expense or benefit.* Consistent with the pre-tax loss and pre-tax income in the respective periods, an income tax benefit of \$2.5 million was recorded for the three months ended September 30, 2007 as compared to an income tax expense of \$909,000 for the three months ended September 30, 2006. The effective income tax rates were approximately 38% for the current period and 40% for the comparable period of the prior year. Our effective income tax rate has decreased as a percentage of pre-tax loss primarily as a result of the timing of state income tax accruals.

### **Nine Months Ended September 30, 2007 Compared to Nine Months Ended September 30, 2006**

*Net Revenues.* Total net revenues for all stations decreased by \$7.2 million, or 3%, to \$223.0 million due primarily to decreased political advertising revenues and decreased national advertising revenues partially offset by increased local advertising revenues. Political advertising revenues decreased \$11.9 million, or 70%, to \$5.2 million reflecting the influence of the 2006 elections. Local advertising revenues increased \$6.4 million, or 4%, to \$153.3 million and national advertising revenues decreased \$1.9 million, or 3%, to \$56.2 million.

*Broadcast expenses.* Total broadcast expenses (before depreciation, amortization and loss on disposal of assets) increased \$9.4 million, or 7%, to \$147.4 million. Payroll related expenses increased approximately 6%, or \$5.2 million. This increase was due to an increase in the number of operational digital second channels compared to the comparable period of the prior year, as well as routine increases in payroll related expenses for our primary channels. Non-payroll related expenses increased approximately 8%, or \$4.2 million. The increase was due to incremental expenses relating to an increase in the number of operational digital second channels and increases at our existing primary channels. The more significant nonpayroll related increases at our existing primary channels were in programming, business services and promotions expense.

*Corporate and administrative expenses.* Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased \$1.4 million, or 14%, to \$11.6 million due primarily to incremental increases in consulting expense of \$351,000, legal expense of \$333,000 and non-cash share-based compensation expense of \$534,000. Gray recorded non-cash share-based compensation expense during the nine months ended September 30, 2007 and 2006 of \$1.1 million and \$581,000, respectively.

*Depreciation and amortization.* Depreciation expense increased \$4.6 million, or 19%, to \$29.4 million. The increase is attributable to the purchase of equipment for our existing operating locations as well as for the development of the digital second channels described above. Amortization of intangible assets decreased \$1.4 million, or 69%, to \$625,000. The decrease in amortization expense was due to definite life intangible assets, associated with prior year acquisitions, becoming fully amortized.

*Interest expense.* Interest expense increased \$946,000, or 2%, to \$50.6 million. This is primarily attributable to higher debt levels in 2007 partially offset by changes in the components of debt after the redemption of all of our 9.25% Notes during the second quarter. The weighted average interest rate on our long-term debt was 7.1% and 7.5% for the nine months ended September 30, 2007 and 2006, respectively.

*Loss on early extinguishment of debt.* During the nine months ended September 30, 2007, we replaced our former senior credit facility with a new senior credit facility and redeemed our 9.25% Notes. As a result of these transactions, we recorded a loss on early extinguishment of debt of \$6.5 million related to the senior credit facility and \$16.4 million related to the redemption of the 9.25% Notes. The loss related to the redemption of the 9.25% Notes included \$11.8 million in premiums, the write-off of \$4.0 million in deferred financing costs and \$614,000 in unamortized bond discount.

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*Income tax expense or benefit.* Consistent with the pre-tax loss and pre-tax income in the respective periods, an income tax benefit of \$14.0 million was recorded for the nine months ended September 30, 2007 as compared to an income tax expense of \$2.1 million for the nine months ended September 30, 2006. The effective income tax rates were approximately 36% for the current period and 40% in the comparable period in the prior year. Our effective income tax rate has decreased as a percentage of pre-tax loss primarily as a result of the timing of state income tax accruals.

## Liquidity and Capital Resources

### General

The following tables present data that we believe is helpful in evaluating our liquidity and capital resources (in thousands).

	Nine Months Ended September 30,	
	2007	2006
Net cash provided by operating activities	\$ 11,919	\$ 60,444
Net cash used in investing activities	(22,575)	(117,085)
Net cash provided by financing activities	7,148	51,483
Decrease in cash and cash equivalents	\$ (3,508)	\$ (5,158)

	As of	
	September 30, 2007	December 31, 2006
Cash and cash equivalents	\$ 1,233	\$ 4,741
Long-term debt including current portion	\$ 925,000	\$ 851,654
Preferred stock	\$ —	\$ 37,451
Available credit under senior credit agreement	\$ 100,000	\$ 97,000

We file a consolidated federal income tax return and such state or local tax returns as are required. Although we may earn taxable operating income, we anticipate that through the use of our available loss carryforwards we will not pay significant amounts of federal or state income taxes in the next several years.

We believe that current cash balances, cash flows from operations and available funds under our senior credit facility will be adequate to provide for our capital expenditures, debt service, cash dividends and working capital requirements for the foreseeable future.

We do not believe that inflation in past years has had a significant impact on our results of operations nor is inflation anticipated to have a significant effect upon our business in the near future.

Net cash provided by operating activities decreased \$48.5 million to \$11.9 million for the nine months ended September 30, 2007 compared to net cash provided of \$60.4 million for the comparable period in the prior year. The decrease in cash provided by operations was due primarily to several factors including a decrease in revenues of \$7.2 million; an increase in broadcast and corporate expenses of \$10.8 million; a payment of \$4.95 million for a sports marketing rights agreement; increased payments for program broadcast obligations of \$3.6 million; and a net change in current operating assets and liabilities of \$21.4 million.

Net cash used in investing activities decreased \$94.5 million to \$22.6 million for the nine months ended September 30, 2007 compared to net cash used of \$117.1 million for the comparable period in the prior year. The decrease in cash used in investing activities was largely due to decreases in capital expenditures in the nine months ended September 30, 2007 of \$7.0 million and the acquisition of WNDU-TV on March 3, 2006, representing an aggregate use of cash of \$84.9 million. There were no similar station acquisitions during the nine months ended September 30, 2007.

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Net cash provided by financing activities decreased \$44.4 million to \$7.1 million for the nine months ended September 30, 2007 compared to \$51.5 million for the comparable period in the prior year. This decrease was due primarily due to our refinancing activities in 2007 compared to our acquisition activities in 2006. In 2007 we redeemed our Series C Preferred Stock using \$37.9 million; we redeemed our 9.25% Notes incurring \$13.0 million in redemption costs; and we borrowed \$360.5 million of long-term debt while repaying \$286.5 million of long-term debt. In connection with the refinancing, we incurred \$3.2 million in deferred loan costs in 2007. The decrease in cash provided was also due to increased dividends paid and common stock repurchases for the nine months ended September 30, 2007 of which \$2.2 million reflects the payment in January 2007 of the dividends that were declared in the fourth quarter of 2006. In 2006 we borrowed \$84.9 million to acquire WNDU-TV. See the following section for more information on our refinancing.

### *Refinancing of Existing Long-term Debt and the Redemption of the Series C Preferred Stock*

On March 19, 2007, we completed the refinancing of our senior credit facility. The new senior credit facility has a total credit commitment of \$1.025 billion and consists of a \$100.0 million revolving facility and a \$925.0 million institutional term loan facility. The revolving facility matures on March 19, 2014 and the term loan facility matures on December 31, 2014. In addition, the term loan facility will require quarterly installments of principal repayments equal to 0.25% of the total commitment beginning March 31, 2008. No permanent reductions to the revolving credit facility commitment will be required prior to the final maturity date of that facility.

On March 19, 2007, we drew \$8.0 million on the revolving credit facility and \$610.0 million on the term loan facility to fund the payoff of all outstanding amounts under our former senior credit facility, to pay fees and expenses relating to the refinancing and for other general corporate purposes. In connection with this refinancing, we incurred fees of approximately \$3.2 million and recorded a loss on early extinguishment of debt of \$6.5 million.

On April 18, 2007, we drew \$275.0 million on the term loan facility of our senior credit facility and redeemed all of our then outstanding 9.25% Senior Subordinated Notes due 2011 (the "9.25% Notes"). The redemption transaction included the payment of all \$253.8 million in outstanding principal plus \$8.0 million in accrued interest and \$11.8 million in premiums due to the holders of the 9.25% Notes upon the early redemption. As a result of the redemption of the 9.25% Notes, we recorded a loss on early extinguishment of debt of \$16.4 million during the nine months ended September 30, 2007.

On May 22, 2007, we drew \$40.0 million on the term loan facility of our senior credit facility to redeem all of our outstanding Series C Preferred Stock and pay applicable accrued dividends, fees and expenses related to the redemption. The liquidation value per share was \$10,000. The total paid to the shareholders was \$37.9 million plus \$429,000 in accrued dividends at 8.0% per annum. The funds remaining from the \$40.0 million after the redemption were used to pay down debt balances under the revolver portion of the senior credit facility.

Under the new senior credit facility, we can choose to pay interest at a rate equal to the LIBOR rate plus a margin or at the lenders' base rate, generally equal to the lenders' prime rate, plus a margin. The applicable margin for the revolving credit facility varies based on our leverage ratio as defined in the loan agreement. Presented below are the ranges of applicable margins available to us based on our performance in comparison with the terms as defined in the new senior credit facility:

	<u>Applicable Margin for Base Rate Advances</u>	<u>Applicable Margin for LIBOR Advances</u>
Revolving Credit Facility	0.00% - 0.25%	0.625% - 1.50%
Term Loan Facility	0.25%	1.50%

Under the new senior credit facility, we also pay a commitment fee on the average daily unused portion of the revolving credit facility ranging from 0.20% to 0.50% on an annual basis.

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The amount outstanding under the senior credit facility as of September 30, 2007 was \$925.0 million comprised solely of the term loan facility. The revolving credit facility did not have an outstanding balance at the balance sheet date. The weighted average interest rate on the balance outstanding under the senior credit facility at September 30, 2007 and December 31, 2006 was 6.9% and 7.0%, respectively. Available credit under the revolving credit facility as of September 30, 2007 was \$100.0 million. As of September 30, 2007, the commitment fee was 0.50% on the available credit under the senior credit facility.

The collateral for the new senior credit facility consists of substantially all of our and our subsidiaries' assets, excluding real estate. In addition, our subsidiaries are joint and several guarantors of the obligations and our ownership interests in our subsidiaries are pledged to collateralize the obligations. The new senior credit facility contains affirmative and restrictive covenants that we must comply with, including but not limited to (a) limitations on additional indebtedness, (b) limitations on liens, (c) limitations on amendments to our by-laws and articles of incorporation, (d) limitations on mergers and the sale of assets, (e) limitations on guarantees, (f) limitations on investments and acquisitions, (g) limitations on the payment of dividends and the redemption of our capital stock, (h) maintenance of a specified leverage ratio not to exceed certain maximum limits, (i) limitations on related party transactions, (j) limitations on the purchase of real estate, (k) limitations on entering into multiemployer retirement plans, as well as other customary covenants for credit facilities of this type. As of September 30, 2007, we were in compliance with these covenants.

### *Capital Expenditures*

Capital expenditures for the nine months ended September 30, 2007 and 2006 were \$21.9 million and \$28.9 million, respectively. The nine month period ended September 30, 2007 included significant capital expenditures at WKYT-TV, our Lexington, Kentucky station, relating to the purchase of equipment necessary for the broadcast of local news in the full high definition television format. In addition, the nine month period ended September 30, 2007 included capital expenditures at KKCO-TV, our Colorado Springs, Colorado station, and WCAV-TV, our Charlottesville, Virginia station, for the purchases of land and a building to be used for new studios.

### *Related Party Transactions*

On October 12, 2004, the University of Kentucky ("UK") jointly awarded a sports marketing agreement to us and a wholly owned subsidiary of Triple Crown Media, Inc. ("TCM"), a related party. The agreement with UK commenced on April 16, 2005 and has an initial term of seven years with the option to extend for three additional years.

On July 1, 2006, the terms between Gray and TCM concerning the UK sports marketing agreement were amended. The amended agreement provides that we will share in profits in excess of certain amounts specified by the agreement, if any, but not losses. The agreement also provides that we would separately retain all local broadcast advertising revenue and pay all local broadcast expenses for activities under the agreement. Under the amended agreement, TCM agreed to make all license fee payments to UK. However, if TCM is unable to pay the license fee to UK, we will then pay the unpaid portion of the license fee to UK. As of September 30, 2007, the aggregate license fees to be paid to UK over the remaining portion of the full ten year term for the agreement is approximately \$64.3 million. If advances are made by us on behalf of TCM, TCM will then reimburse us for the amount paid within 60 days subsequent to the close of each contract year which ends on June 30th. TCM also agreed to pay interest on this advance at a rate equal to the prime rate. As of December 31, 2006, TCM owed us \$1.7 million under this contract, which was reported as a related party receivable. This balance was collected by us during the first quarter of 2007. As of September 30, 2007, we have not advanced any other amounts to TCM or UK under the agreement.

On May 31, 2007, we entered into a second sports marketing agreement with a wholly owned subsidiary of TCM. The second agreement provides us with certain marketing, broadcasting and other promotional rights related to University of Tennessee ("UT") sporting events and related programming. We paid \$4.95 million to TCM during the second quarter of 2007 and the agreement became effective on July 1, 2007. The agreement has a term of ten years and is accounted for as a prepaid other asset, allocated between current and non-current portions on our balance sheet. The cost of the agreement will be amortized as an operating expense over the life of the agreement.

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In connection with the redemption of all of our Series C Preferred Stock in 2007, we redeemed 649 shares from related parties affiliated with our Chairman, J. Mack Robinson. Based on the redemption price of \$10,000 per share we paid \$6.5 million plus accrued dividends of \$74,000 to these related parties.

### *Other*

During the nine months ended September 30, 2007, we contributed \$2.3 million to our pension plans. During the remainder of 2007, we expect to contribute an additional \$881,000 to our pension plans.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make judgments and estimates that affect the amounts reported in our financial statements and accompanying notes. Actual results could differ from those estimates. We consider our accounting policies relating to intangible assets and income taxes to be critical policies that require judgments or estimates in their application where variances in those judgments or estimates could make a significant difference to our future reported results. These critical accounting policies and estimates are more fully disclosed in our Annual Report on Form 10-K for the year ended December 31, 2006.

### **Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this Quarterly Report, the words “believes,” “expects,” “anticipates,” “estimates” and similar words and expressions are generally intended to identify forward-looking statements. Statements that describe our future strategic plans, goals, or objectives are also forward-looking statements. Readers of this Quarterly Report are cautioned that any forward-looking statements, including those regarding our intent, belief or current expectations, are not guarantees of future performance, results or events and involve risks and uncertainties, and that actual results and events may differ materially from those in the forward-looking statements as a result of various factors including, but not limited to those listed in Item 1A of this Quarterly Report and the other factors described from time to time in our filings with the Securities and Exchange Commission. The forward-looking statements included in this Quarterly Report are made only as of the date hereof. We undertake no obligation to update such forward-looking statements to reflect subsequent events or circumstances, except as required by law.

### **Item 3. Quantitative and Qualitative Disclosure About Market Risk**

We believe that the market risk of our financial instruments as of September 30, 2007 have not materially changed since December 31, 2006. The market risk profile on December 31, 2006 is disclosed in our Annual Report on Form 10-K for the year ended December 31, 2006.

### **Item 4. Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of management, including the Chief Executive Officer (“CEO”) and the Chief Financial Officer (“CFO”), of the effectiveness of our disclosure controls and procedures. Based on that evaluation, the CEO and the CFO have concluded that Gray’s disclosure controls and procedures are effective to ensure that information required to be disclosed by Gray in reports that it files or furnishes under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and to ensure that such information is accumulated and communicated to Gray’s management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosures. There were no changes in Gray’s internal control over financial reporting during the three months ended September 30, 2007 identified in connection with this evaluation that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

The information contained in “Note H — Commitments and Contingencies – Legal Proceedings and Claims” to our unaudited Condensed Consolidated Financial Statements filed as part of this Quarterly Report on Form 10-Q is incorporated herein by reference.

### **Item 1A. Risk Factors**

The risk factor immediately following, which was disclosed in our Annual Report on Form 10-K for the year ended December 31, 2006, has been modified to provide additional disclosure related to changes since we filed our Annual Report on Form 10-K for the year ended December 31, 2006. Please refer to Part I, Item 1A in our Annual Report Form on Form 10-K for the year ended December 31, 2006 for a complete description of our other risk factors.

*Our flexibility is limited by the terms of our senior secured credit facility.*

Our senior secured credit facility prevents us from taking certain actions and requires us to meet certain tests. These limitations and tests include, without limitation, the following:

- limitations on indebtedness;
- limitations on liens;
- limitations on amendments to organizational documents, operating agreements and licenses;
- limitations on asset sales, liquidations, mergers and consolidations;
- limitations on guarantees;
- limitations on investments and acquisitions;
- limitations on restricted payments;
- leverage ratio tests;
- limitations on transactions with affiliates;
- limitations on real estate purchases and sale and leaseback transactions;
- limitations on entering into multiemployer plans;
- limitations on dividends and distributions; and
- limitations on changes in our business.

These restrictions and tests may prevent us from taking action that could increase the value of our securities, or may require actions that decrease the value of our securities. In addition, we may fail to meet the tests and thereby default under such senior secured credit facility (particularly if the industry continues to soften and thereby reduce our advertising revenues). If we default on our obligations, creditors could require immediate payment of the obligations or foreclose on collateral. If this occurred, we could be forced to sell assets or take other action that would reduce the value of our securities.

### **Item 6. Exhibits**

Exhibit 31.1 Rule 13(a) – 14(a) Certificate of Chief Executive Officer

Exhibit 31.2 Rule 13(a) – 14(a) Certificate of Chief Financial Officer

Exhibit 32.1 Section 1350 Certificate of Chief Executive Officer

Exhibit 32.2 Section 1350 Certificate of Chief Financial Officer

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAY TELEVISION, INC.  
(Registrant)

Date: November 7, 2007

By: \_\_\_\_\_  
/s/ James C. Ryan  
James C. Ryan,  
Senior Vice President and Chief Financial Officer



CERTIFICATION

I, James C. Ryan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gray Television, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2007

By:   /s/ James C. Ryan    
Senior Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the accompanying quarterly report on Form 10-Q of Gray Television, Inc. (the "Company") for the quarterly period ended September 30, 2007 (the "Periodic Report"), the undersigned Chief Executive Officer of the Company, hereby certifies pursuant to Title 18, Section 1350 United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his individual knowledge and belief, that the Periodic Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 7, 2007

/s/ J. Mack Robinson

\_\_\_\_\_  
J. Mack Robinson,  
Chairman and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Gray Television, Inc. and will be retained by Gray Television, Inc. and furnished to the SEC or its staff upon request.

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the accompanying quarterly report on Form 10-Q of Gray Television, Inc. (the "Company") for the quarterly period ended September 30, 2007 (the "Periodic Report"), the undersigned Chief Financial Officer of the Company, hereby certifies pursuant to Title 18, Section 1350 United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his individual knowledge and belief, that the Periodic Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 7, 2007

/s/ James C. Ryan

James C. Ryan,  
Senior Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Gray Television, Inc. and will be retained by Gray Television, Inc. and furnished to the SEC or its staff upon request.