# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 10-Q
(Mark one)Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2006 or
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$ .

Commission file number 1-13796

## Gray Television, Inc. <br> (Exact name of registrant as specified in its charter)

| Georgia | 58-0285030 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification Number) |
| 4370 Peachtree Road, NE, Atlanta, Georgia | 30319 |
| (Address of principal executive offices) | (Zip code) |
| (Registrant's telephone number, including area code) |  |
| (Former name, forme | last report.) |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\square$ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

$$
\text { Large accelerated filer o Accelerated filer } \square \quad \text { Non-accelerated filer o }
$$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $\square$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, (No Par Value)
42,302,990 shares outstanding as of August 1, 2006

Class A Common Stock, (No Par Value)
5,753,020 shares outstanding as of August 1, 2006

## INDEX

## GRAY TELEVISION, INC.

PART I FINANCIAL INFORMATION
Item 1. Financial Statements
Condensed consolidated balance sheets (Unaudited) - June 30, 2006 and December 31, 20053
Condensed consolidated statements of operations (Unaudited) - Three months and six months ended June 30, 2006 and 2005 ..... 5
Condensed consolidated statement of stockholders' equity and comprehensive income (Unaudited) - Six months ended June 30, $\underline{2006}$ ..... 6
Condensed consolidated statements of cash flows (Unaudited)- Six months ended June 30, 2006 and 2005 ..... 7
Notes to condensed consolidated financial statements (Unaudited) - June 30, 2006 ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 20
Item 3. Quantitative and Qualitative Disclosure About Market Risk ..... 27
Item 4. Controls and Procedures ..... 27
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 27
Item 1A. Risk Factors ..... 27
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds ..... 28
Item 4. Submission of Matters to a Vote of Security Holders ..... 29
Item 6. Exhibits ..... 29
SIGNATURES ..... 30EX-31.1 SECTION 302 CERTIFICATION OF CEOEX-31.2 SECTION 302 CERTIFICATION OF CFOEX-32.1 SECTION 906 CERTIFICATION OF CEOEX-32.2 SECTION 906 CERTIFICATION OF CFO

## Table of Contents

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

GRAY TELEVISION, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands)

|  | $\begin{gathered} \text { June 30, } \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 7,441 | \$ 9,315 |
| Trade accounts receivable, less allowance for doubtful accounts of \$659 and \$565, respectively | 58,142 | 58,436 |
| Current portion of program broadcast rights, net | 3,386 | 8,548 |
| Related party receivable | 9 | 1,645 |
| Deferred tax asset | 1,599 | 1,091 |
| Other current assets | 4,067 | 2,149 |
| Total current assets | 74,644 | 81,184 |
|  |  |  |
| Property and equipment: |  |  |
| Land | 20,651 | 20,011 |
| Buildings and improvements | 41,387 | 35,903 |
| Equipment | 251,125 | 220,787 |
|  | 313,163 | 276,701 |
| Accumulated depreciation | $(127,174)$ | $(113,940)$ |
|  | 185,989 | 162,761 |
| Deferred loan costs, net | 12,786 | 13,954 |
| Broadcast licenses | 1,059,066 | 1,023,428 |
| Goodwill | 269,972 | 222,394 |
| Other intangible assets, net | 4,661 | 3,658 |
| Investment in broadcasting company | 13,599 | 13,599 |
| Related party investment | 3,430 | 1,682 |
| Other | 3,453 | 2,394 |
| Total assets | \$1,627,600 | \$ 1,525,054 |

## See notes to condensed consolidated financial statements.

## GRAY TELEVISION, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) <br> (in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \hline 2005 \end{gathered}$ |
| :---: | :---: | :---: |
| Liabilities and stockholders' equity: |  |  |
| Current liabilities: |  |  |
| Trade accounts payable | \$ 19,088 | \$ 4,803 |
| Employee compensation and benefits | 8,669 | 9,567 |
| Current portion of accrued pension costs | 3,649 | 3,051 |
| Accrued interest | 9,076 | 4,463 |
| Other accrued expenses | 6,589 | 12,366 |
| Federal and state income taxes | 1,952 | 1,833 |
| Current portion of program broadcast obligations | 7,430 | 10,391 |
| Acquisition related liabilities | 1,204 | 4,033 |
| Deferred revenue | 3,807 | 697 |
| Current portion of long-term debt | 4,500 | 3,577 |
| Total current liabilities | 65,964 | 54,781 |
| Long-term debt, less current portion | 853,843 | 788,932 |
| Program broadcast obligations, less current portion | 2,354 | 960 |
| Deferred income taxes | 276,762 | 253,341 |
| Long-term deferred revenue | 3,698 | 2,190 |
| Other, including non-current portion of accrued pension costs | 5,959 | 4,764 |
| Total liabilities | 1,208,580 | 1,104,968 |
| Commitments and contingencies (Note H) |  |  |
| Redeemable Serial Preferred Stock, no par value; cumulative; convertible; designated 5 shares, respectively, issued and outstanding 4 shares, respectively (\$39,640 aggregate liquidation value, respectively) | 39,134 | 39,090 |
| Stockholders' equity: |  |  |
| Common Stock, no par value; authorized 100,000 shares, respectively, issued 45,427 shares and 45,259 shares, respectively | 442,326 | 441,533 |
| Class A Common Stock, no par value; authorized 15,000 shares, respectively; issued 7,332 shares, respectively | 15,321 | 15,282 |
| Retained earnings (deficit) | $(25,460)$ | $(22,662)$ |
| Accumulated other comprehensive loss, net of income tax | $(1,104)$ | $(1,257)$ |
| Unearned compensation | - | (736) |
|  | 431,083 | 432,160 |
| Treasury Stock at cost, Common Stock, 2,226 shares and 2,222 shares, respectively | $(28,799)$ | $(28,766)$ |
| Treasury Stock at cost, Class A Common Stock, 1,579 shares, respectively | $(22,398)$ | $(22,398)$ |
| Total stockholders' equity | 379,886 | 380,996 |
| Total liabilities and stockholders' equity | \$1,627,600 | \$ 1,525,054 |

## See notes to condensed consolidated financial statements.

## Table of Contents

## GRAY TELEVISION, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(in thousands except for per share data)

|  | Three Months EndedJune 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Revenues (less agency commissions) |  | 81,391 |  | 67,988 |  | \$149,626 |  | \$126,297 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Operating expenses before depreciation, amortization and loss on disposal of assets, net: |  | 45,538 |  | 39,585 |  | 90,602 |  | 78,279 |
| Corporate and administrative |  | 2,916 |  | 3,033 |  | 6,660 |  | 5,777 |
| Depreciation |  | 8,312 |  | 5,461 |  | 16,048 |  | 10,874 |
| Amortization of intangible assets |  | 710 |  | 210 |  | 1,302 |  | 417 |
| Loss on disposals of assets, net |  | 189 |  | 51 |  | 271 |  | 84 |
|  |  | 57,665 |  | 48,340 |  | 114,883 |  | 95,431 |
| Operating Income |  | 23,726 |  | 19,648 |  | 34,743 |  | 30,866 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Miscellaneous income, net |  | 59 |  | 159 |  | 405 |  | 453 |
| Interest expense |  | $(16,656)$ |  | $(11,312)$ |  | $(32,123)$ |  | $(22,425)$ |
| Loss on early extinguishment of debt |  | - |  | $(4,770)$ |  | (110) |  | $(4,770)$ |
| Income from continuing operations before income taxes |  | 7,129 |  | 3,725 |  | 2,915 |  | 4,124 |
| Income tax expense |  | 2,809 |  | 1,472 |  | 1,149 |  | 1,622 |
| Income from continuing operations |  | 4,320 |  | 2,253 |  | 1,766 |  | 2,502 |
| Income from operations of discontinued publishing and wireless operations net of income tax expense of $\$ 0, \$ 746, \$ 0$ and $\$ 1,941$, respectively |  | - |  | 1,140 |  | - |  | 2,966 |
| Net income |  | 4,320 |  | 3,393 |  | 1,766 |  | 5,468 |
| Preferred dividends (includes accretion of issuance cost of $\$ 22$, $\$ 22$, $\$ 44$, and \$44, respectively) |  | 815 |  | 814 |  | 1,629 |  | 1,629 |
| Net income available to common stockholders |  | 3,505 |  | \$ 2,579 |  | \$ 137 |  | \$ 3,839 |
| Basic per share information: |  |  |  |  |  |  |  |  |
| Net income from continuing operations available to common stockholders |  | 0.07 |  | \$ 0.03 |  | \$ |  | \$ 0.02 |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  | - |  | 0.06 |
| Net income available to common stockholders |  | 0.07 |  | \$ 0.05 |  | \$ |  | \$ 0.08 |
| Weighted average shares outstanding |  | 48,791 |  | 48,639 |  | 48,767 |  | 48,619 |
| Diluted per share information: |  |  |  |  |  |  |  |  |
| Net income from continuing operations available to common stockholders |  | 0.07 |  | \$ 0.03 |  | \$ |  | \$ 0.02 |
| Income from discontinued operations, net of tax |  | - |  | 0.02 |  | - |  | 0.06 |
| Net income available to common stockholders |  | 0.07 |  | \$ 0.05 |  | \$ |  | \$ 0.08 |
| Weighted average shares outstanding |  | 48,791 |  | 48,851 |  | 48,782 |  | 48,948 |
| Dividends declared per share |  | $\underline{0.03}$ |  | \$ 0.03 |  | $\underline{ }$ |  | $\underline{\text { \$ } 0.06}$ |

## See notes to condensed consolidated financial statements.

## GRAY TELEVISION, INC.

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (Unaudited)

(in thousands except for number of shares)

| $\begin{aligned} & \text { Balance at December 31, } \\ & 2005 \end{aligned}$ | $\begin{gathered} \text { Class A } \\ \text { Common Stock } \\ \hline \end{gathered}$ |  | Common Stock |  | Retained Earnings (Deficit) | $\begin{gathered} \text { Class A } \\ \text { Treasury Stock } \\ \hline \end{gathered}$ |  | Common Treasury Stock |  | AccumulatedOtherComprehensiveIncome (Loss) |  | Unearned Compensation |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount | Shares | Amount |  | Shares | Amount | Shares | Amount |  |  |  |  |  |
|  | 7,331,574 | \$ 15,282 | 45,258,544 | \$ 441,533 | \$ $(22,662)$ | $(1,578,554)$ | \$ $(22,398)$ | $(2,221,550)$ | \$ $(28,766)$ | \$ | $(1,257)$ | \$ | (736) | \$ 380,996 |
| Net income | - | - | - | - | 1,766 | - | - | - | - |  | - |  | - | 1,766 |
| Gain on derivatives, net of income tax | - | - | - | - | - | - | - | - | - |  | 153 |  | - | 153 |
| Comprehensive income | - | - | - | - | - | - | - | - | - |  | - |  | - | 1,919 |
| $\begin{aligned} & \text { Reclassification upon } \\ & \text { adoption of SFAS } \\ & \text { 123(R) } \end{aligned}$ | - | - | - | (736) | - | - | - | - | - |  | - |  | 736 | - |
| Common Stock cash dividends (\$0.06) per share | - | - | - | - | $(2,935)$ | - | - | - | - |  | - |  | - | $(2,935)$ |
| Preferred Stock dividends | - | - | - | - | $(1,629)$ | - | - | - | - |  | - |  | - | $(1,629)$ |
| Issuance of Common Stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 401(k) plan | - | - | 113,196 | 842 | - | - | - | - | - |  | - |  | - | 842 |
| Directors' restricted stock plan | - | - | 55,000 | - | - | - | - | - | - |  | - |  | - | - |
| Repurchase of Common Stock | - | - | - | - | - | - | - | $(4,100)$ | (33) |  | - |  | - | (33) |
| Spinoff of publishing and wireless businesses | - | 39 | - | 296 | - | - | - | - | - |  | - |  | - | 335 |
| Stock based compensation | 二 | - | - | 391 | - | - | - | - | - |  | - |  | - | 391 |
| Balance at June 30, 2006 | 7,331,574 | \$ 15,321 | 45,426,740 | \$ 442,326 | \$ (25,460) | $(1,578,554)$ | \$ $(22,398)$ | $\xrightarrow{(2,225,650})$ | \$(28,799) | \$ | $(1,104)$ | \$ | - | \$ 379,886 |

See notes to condensed consolidated financial statements.

## GRAY TELEVISION, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) <br> (in thousands)

|  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 200 |  | 2005 |  |
| Operating activities |  |  |  |  |
| Net Income | \$ | 1,766 |  | 5,468 |
| Adjustments to reconcile Net Income to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 16,048 |  | 11,702 |
| Amortization of intangible assets |  | 1,302 |  | 417 |
| Amortization of deferred loan costs |  | 1,168 |  | 878 |
| Amortization of bond discount |  | 66 |  | 70 |
| Amortization of restricted stock awards |  | 243 |  | 196 |
| Amortization of stock option awards |  | 148 |  | - |
| Write off loan acquisition costs from early extinguishment of debt |  | (2) |  | 2,684 |
| Amortization of program broadcast rights |  | 6,804 |  | 5,657 |
| Payments on program broadcast obligations |  | $(4,408)$ |  | $(5,668)$ |
| Supplemental employee benefits |  | (19) |  | (25) |
| Common Stock contributed to 401(K) Plan |  | 842 |  | 848 |
| Deferred income taxes |  | 1,033 |  | 2,617 |
| Loss on disposal of assets, net |  | 271 |  | 339 |
| Other |  | 765 |  | 705 |
| Changes in operating assets and liabilities, net of business acquisitions: |  |  |  |  |
| Receivables, inventories and other current assets |  | 2,963 |  | 602 |
| Accounts payable and other current liabilities |  | 6,916 |  | $(1,786)$ |
| Accrued interest |  | 4,613 |  | $(3,005)$ |
| Net cash provided by operating activities |  | 40,519 |  | 21,699 |
|  |  |  |  |  |
| Investing activities |  |  |  |  |
| Acquisition of television businesses and licenses, net of cash acquired |  | $(85,243)$ |  | $(13,945)$ |
| Purchases of property and equipment |  | $(14,430)$ |  | $(17,095)$ |
| Proceeds from assets sales |  | 29 |  | - |
| Payments on acquisition related liabilities |  | $(1,968)$ |  | (520) |
| Other |  | $(1,998)$ |  | 485 |
| Net cash used in investing activities |  | $(103,610)$ |  | (31,075) |
| Financing activities |  |  |  |  |
| Proceeds from borrowings on long term debt |  | 100,000 |  | 1,938 |
| Repayments of borrowings on long-term debt |  | $(34,230)$ |  | $(22,421)$ |
| Deferred loan costs |  | - |  | $(1,595)$ |
| Dividends paid, net of accreted preferred dividend |  | $(4,520)$ |  | $(10,381)$ |
| Income tax benefit relating to stock plans |  | - |  | 404 |
| Proceeds from issuance of Common Stock |  | - |  | 2,303 |
| Purchase of Common Stock |  | (33) |  | $(5,235)$ |
| Net cash provided by (used in) financing activities |  | 61,217 |  | $(34,987)$ |
| Net decrease in cash and cash equivalents |  | $(1,874)$ |  | $(44,363)$ |
| Cash and cash equivalents at beginning of period |  | 9,315 |  | 50,566 |
| Cash and cash equivalents at end of period | \$ | 7,441 |  | 6,203 |

## See notes to condensed consolidated financial statements.

## GRAY TELEVISION, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## NOTE A-BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Gray Television, Inc. ("Gray", "we", "us", "our" or "the Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement have been included. The Company's operations consist of one reportable segment. Operating results for the six month period ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. For further information, refer to the consolidated financial statements and footnotes thereto included in Gray's Annual Report on Form 10-K for the year ended December 31, 2005.

## Stock-Based Compensation - Effect of Adoption of SFAS 123(R)

On January 1, 2006, Gray adopted Statement of Financial Accounting Standards No. 123(R) ("SFAS 123(R)"), Share Based Payment. Prior to January 1, 2006, Gray accounted for stock-based awards under the intrinsic value method, which followed the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations. The intrinsic value method of accounting resulted in our recognition of expense over the vesting period of restricted stock awards. The expense recognized was equal to the fair value of the restricted shares on the date of grant based on the number of shares granted and the quoted price of our common stock. Under the intrinsic value method we did not recognize any compensation costs for our stock options because the exercise prices of the options were equal to the market prices of the underlying stock on the date of grant.

Gray adopted SFAS123(R) using the modified prospective method, which requires measurement of compensation cost for all stock based awards at fair value on the date of grant and recognition of compensation over the service period for awards expected to vest. The recognized expense is net of expected forfeitures and the restatement of prior periods is not required. The fair value of restricted stock is determined based on the number of shares granted and the quoted market price of our common stock. The fair value of stock options is determined using the Black-Scholes valuation model, which is consistent with our valuation techniques previously utilized for options in footnote disclosures under Statement of Financial Accounting Standards No. 123, Accounting for Stock Based Compensation, as amended by Statement of Financial Accounting Standards No. 148, Accounting for Stock Based Compensation - Transition and Disclosure.

On March 29, 2005, the Securities and Exchange Commission ("SEC") published Staff Accounting Bulletin No. 107 ("SAB 107"), which provides the Staff's views on a variety of matters related to stock based payments. SAB 107 requires that stock based compensation be classified in the same expense line items as cash compensation. The application of SFAS 123(R) had the following effect on the three months and six months ended June 30,2006 reported amounts relative to amounts that would have been reported using the intrinsic value method under previous accounting (in thousands, except per share amounts):

## Table of Contents

## NOTE A—BASIS OF PRESENTATION (Continued)

Stock-Based Compensation - Effect of Adoption of SFAS 123(R) (Continued)

|  | Three months ended June 30, 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Previous Accounting Method |  | $\begin{gathered} \text { SFAS } \\ \text { 123 (R) } \\ \text { Adjustments } \end{gathered}$ |  | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ |  |
| Income from operations |  | 23,798 | \$ | 72 |  | 3,726 |
| Income before income taxes | \$ | 7,201 | \$ | 72 | \$ | 7,129 |
| Net income available to common stockholders | \$ | 3,548 | \$ | 43 | \$ | 3,505 |
| Net income available to common stockholders per common share: |  |  |  |  |  |  |
| Basic | \$ | 0.07 | \$ | - | \$ | 0.07 |
| Diluted | \$ | 0.07 | \$ | - | \$ | 0.07 |
| Cash flow from operating activities | \$ | - | \$ | - | \$ | - |
| Cash flow from financing activities | \$ | - | \$ | - | \$ | - |
|  | Six months ended June 30, 2006 |  |  |  |  |  |
|  |  | revious counting Method |  | (R) (R) ments |  | As ported |
| Income from operations |  | 34,891 | \$ | 148 |  | 4,743 |
| Income before income taxes | \$ | 3,063 | \$ | 148 | \$ | 2,915 |
| Net income available to common stockholders | \$ | 226 | \$ | 89 | \$ | 137 |
| Net income available to common stockholders per common share: |  |  |  |  |  |  |
| Basic | \$ | - | \$ | - | \$ | - |
| Diluted | \$ | - | \$ | - | \$ | - |
| Cash flow from operating activities | \$ | - | \$ | - | \$ | - |
| Cash flow from financing activities | \$ | - | \$ | - | \$ | - |

## Stock-Based Compensation - Valuation Assumptions for Stock Options

No stock options were granted during the six months ended June 30, 2006. The fair value for each stock option granted in the six months ended June 30, 2005 was estimated at the date of grant using the Black-Scholes option pricing model, using weighted average assumptions as follows: risk free interest rate $3.7 \%$; dividend yield of $0.81 \%$; volatility of the expected market price of the Company's stock of 0.33 and a weighted average expected life of the options of 4.28 years. The Company's expected forfeitures were $2.5 \%$. Expected volatilities are based on historical volatilities of our common stock and Class A common stock. The expected life represents the weighted average period of time that options granted are expected to be outstanding giving consideration to the vesting schedules and our historical exercise patterns. The risk free rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding to the expected life of the option. Expected forfeitures were estimated based on historical forfeiture rates.

## Table of Contents

## NOTE A-BASIS OF PRESENTATION (Continued)

## Stock-Based Compensation - Fair-Value Disclosures - Prior to SFAS 123(R) Adoption

Stock based compensation for the six months ended June 30, 2005 was determined using the intrinsic value method. The following table provides supplemental information for the three and six months ended June 30, 2005 as if stock-based compensation had been computed under SFAS 123(R) (in thousands, except per share data):

|  | Three <br> Months Ended <br> June 30, <br> 2005 <br> 2,57. |  | $\begin{gathered} \text { Six } \\ \text { Month Ended } \\ \text { June 30, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income available to common stockholders, as reported | \$ | 2,579 | \$ | 3,839 |
| Add: Stock-based employee compensation expense included in reported net income, net of related tax effects |  | - |  | - |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects |  | (666) |  | (855) |
| Net income available to common stockholders, pro forma | \$ | 1,913 | \$ | 2,984 |
| Net income per common share: |  |  |  |  |
| Basic, as reported | \$ | 0.05 | \$ | 0.08 |
| Basic, pro forma | \$ | 0.04 | \$ | 0.06 |
| Diluted, as reported | \$ | 0.05 | \$ | 0.08 |
| Diluted, pro forma | \$ | 0.04 | \$ | 0.06 |

## Earnings Per Share

Gray computes earnings per share in accordance with Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("EPS"). The following table reconciles weighted average shares outstanding - basic to weighted average shares outstanding - diluted for the three and six months ended June 30 , 2006 and 2005 (in thousands):

|  | Three Months Ended June 30, |  |  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 | 2005 | 2006 |  | 2005 |
| Weighted average shares outstanding - basic | \$ | 48,791 | \$ 48,639 | \$ 48,767 |  | \$ 48,619 |
| Stock options, warrants, convertible preferred stock and restricted stock |  | - | 212 | 15 |  | 329 |
| Weighted average shares outstanding - diluted | \$ | 48,791 | \$ 48,851 | \$48,782 |  | \$48,948 |

For all periods presented the Company generated net income; therefore, common stock equivalents related to employee stock-based compensation plans, warrants and convertible preferred stock were included in the computation of diluted earnings per share to the extent that their exercise costs and conversion prices exceeded market value. The number of antidilutive common stock equivalents excluded from diluted earnings per share for the respective periods are as follows (in thousands):

## NOTE A-BASIS OF PRESENTATION (Continued)

Earnings Per Share (Continued)

Antidilutive common stock equivalents excluded from diluted earnings per share


## Subsequent Event

During the month of July 2006, the Company purchased 898,100 shares of its own common stock (ticker: GTN) for a total cost of $\$ 5.6$ million. Theses shares are currently held in treasury.

## Changes in Classifications

The classification of certain prior period amounts in the accompanying condensed consolidated financial statements have been changed in order to conform to the current year presentation.

## Recent Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation Number 48, Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109, ("FIN 48"). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires management to evaluate its open tax positions that exist on the date of initial adoption in each jurisdiction. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company has not yet determined the effect of implementing this standard.

## NOTE B-BUSINESS ACQUISITIONS AND DISPOSITION

On March 3, 2006, the Company acquired all of the capital stock of Michiana Telecasting Corporation, operator of WNDU-TV, from The University of Notre Dame. The total cost was $\$ 88.8$ million, which included the contract price of $\$ 85.0$ million, working capital adjustments of $\$ 3.4$ million and transaction costs of $\$ 0.4$ million. WNDU-TV serves the South Bend - Elkhart, Indiana television market and is an NBC affiliate. In January 2006, the Company borrowed $\$ 100.0$ million under its senior credit facility. These funds were used to fund the acquisition of WNDU-TV and to reduce other portions of the Company's then outstanding revolving credit facility debt.

The acquisition of WNDU-TV was accounted for under the purchase method of accounting. Under the purchase method of accounting, the results of operations of an acquired business are included in the accompanying condensed consolidated financial statements as of its acquisition date. The identifiable assets and liabilities of the acquired business are recorded at their estimated fair values with the excess of the purchase price over such identifiable net assets allocated to goodwill. The amounts assigned to these assets and liabilities are preliminary pending receipt of all transactional costs. The following table summarizes the preliminary fair values of the assets acquired and the liabilities assumed at the date of the acquisition of WNDU-TV (in thousands):

## NOTE B-BUSINESS ACQUISITIONS AND DISPOSITION (Continued)

| Description | Amount |
| :---: | :---: |
| Cash | \$ 3,311 |
| Accounts receivable | 2,784 |
| Current portion of program broadcast rights | 421 |
| Other current assets | 61 |
| Program broadcast rights excluding current portion | 260 |
| Property and equipment | 22,382 |
| Broadcast licenses | 35,640 |
| Goodwill | 46,712 |
| Other intangible assets | 2,322 |
| Trade payables and accrued expenses | $(2,687)$ |
| Current portion of program broadcast obligations | (436) |
| Deferred income tax liability | $(21,782)$ |
| Program broadcast obligations excluding current portion | (195) |
| Total purchase price including expenses | \$88,793 |

The goodwill recorded in association with the acquisition is not deductible for income tax purposes. Broadcast licenses and goodwill are indefinite lived intangible assets.

## Pro Forma Operating Results Assuming WNDU-TV and WSAZ-TV Were Acquired on January 1, 2005 (Unaudited)

On November 30, 2005, the Company acquired the assets of WSAZ-TV. The Company's acquisitions of WNDU-TV and WSAZ-TV are significant in comparison to the Company's previously existing operations. Therefore, the following unaudited pro forma information is provided to disclose the effect of both acquisitions.

This unaudited pro forma operating data does not purport to represent what the Company's actual results of operations would have been had the Company acquired WNDU-TV and WSAZ-TV on January 1, 2005 and should not serve as a forecast of the Company's operating results for any future periods. The pro forma adjustments are based solely upon certain assumptions that management believes are reasonable under the circumstances at this time. Unaudited pro forma operating data for the three and six months ended June 30, 2006 and 2005 are presented as though WNDU-TV and WSAZ-TV had been acquired at the beginning of the respective periods as follows (in thousands, except per common share data):

## Table of Contents

## NOTE B-BUSINESS ACQUISITIONS AND DISPOSITION (Continued)

Pro Forma Operating Results Assuming WNDU-TV and WSAZ-TV Were Acquired on January 1, 2005 (Unaudited) (Continued)

|  | Pro Forma for the Three Months Ended June 30, |  |  |  | Pro Forma for the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
|  | ${ }_{\text {(Unaudited) }}$ |  |  |  | (Unaudited) |  |  |  |
| Operating revenues | \$ | 81,391 |  | \$ 77,942 |  | \$152,211 |  | \$ 144,573 |
| Operating income |  | 23,726 |  | 22,113 |  | 34,520 |  | 34,131 |
| Income from continuing operations, net of taxes |  | 4,320 |  | 1,615 |  | 1,356 |  | 567 |
| Net income |  | 4,320 |  | 2,755 |  | 1,356 |  | 3,533 |
| Preferred dividends |  | 815 |  | 814 |  | 1,629 |  | 1,629 |
| Net income (loss) available to common stockholders | \$ | 3,505 |  | 1,941 |  | \$ (273) |  | \$ 1,904 |
| Basic per share information: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders | \$ | 0.07 |  | \$ 0.02 |  | \$ (0.01) |  | \$ (0.02) |
| Income from discontinued operations, net of income taxes |  | - |  | 0.02 |  | - |  | 0.06 |
| Net income (loss) available to common stockholders | \$ | 0.07 |  | \$ 0.04 |  | \$ (0.01) |  | \$ 0.04 |
| Weighted average shares outstanding |  | 48,791 |  | 48,639 |  | 48,767 |  | 48,619 |
| Diluted per share information: |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations available to common stockholders |  | 0.07 |  | \$ 0.02 |  | \$ (0.01) |  | \$ (0.02) |
| Income from discontinued operations, net of income taxes |  | - |  | 0.02 |  | - |  | 0.06 |
| Net income (loss) available to common stockholders | \$ | 0.07 |  | 0.04 |  | \$ (0.01) |  | \$ 0.04 |
| Weighted average shares outstanding |  | 48,791 |  | 48,851 |  | 48,767 |  | 48,948 |

In addition to the operating results of WNDU-TV and WSAZ-TV, the pro forma results presented above include adjustments to reflect (i) additional interest expense associated with debt to finance the acquisition, (ii) depreciation and amortization of assets acquired and (iii) the income tax effect of such pro forma adjustments.

## 2005 Spinoff

On December 30, 2005, the Company completed the spinoff of all of the outstanding stock of Triple Crown Media, Inc. ("TCM"). Immediately prior to the spinoff, the Company contributed all of the membership interests in Gray Publishing, LLC which owned and operated the Company's Gray Publishing and GrayLink Wireless businesses and certain other assets to TCM. The financial position and results of operations of the publishing and wireless businesses are reported in the Company's consolidated balance sheet and statement of operations as discontinued operations for the three and six months ended June 30, 2005.

## Table of Contents

## NOTE C-LONG-TERM DEBT

As of December 31, 2005, Gray's senior credit facility consisted of a revolving facility, term loan A facility and a term loan B facility. In addition, an incremental loan facility was also made available under the senior credit facility. On January 31, 2006, Gray borrowed $\$ 100.0$ million under the incremental loan facility (term loan C) partially to finance the acquisition of WNDU-TV as well as to reduce the outstanding revolving credit facility.

The amount outstanding under the senior credit facility as of June 30, 2006 was $\$ 601.8$ million and was allocated as follows: revolving loan of $\$ 4.0$ million, term loan A of $\$ 150.0$ million, term loan B of $\$ 348.3$ million and term loan C of $\$ 99.5$ million. As of June 30, 2006, Gray had $\$ 96.0$ million of available credit under the senior credit facility.

During the six months ended June 30, 2006, Gray repurchased $\$ 1.1$ million, face amount, of its Senior Subordinated Notes due 2011 (the " $91 / 4 \%$ Notes") in the open market. Associated with this repurchase, Gray recorded a loss upon early extinguishment of debt of $\$ 110,000$. As of June 30, 2006, Gray's $9^{1 / 1} / 4$ Notes had a balance outstanding of $\$ 256.6$ million excluding unaccreted discount of $\$ 0.7$ million.

The $9^{1 / 4} \%$ Notes are jointly and severally guaranteed (the "Subsidiary Guarantees") by all of Gray's subsidiaries (the "Subsidiary Guarantors"). The obligations of the Subsidiary Guarantors under the Subsidiary Guarantees are subordinated, to the same extent as the obligations of Gray in respect of the $91 / 4 \%$ Notes, to the prior payment in full of all existing and future senior debt of the Subsidiary Guarantors (which will include any guarantee issued by such Subsidiary Guarantors of any senior debt).

Gray is a holding company with no material independent assets or operations, other than its investment in its subsidiaries. The aggregate assets, liabilities, earnings and equity of the Subsidiary Guarantors are substantially equivalent to the assets, liabilities, earnings and equity of Gray on a consolidated basis. The Subsidiary Guarantors are, directly or indirectly, wholly owned subsidiaries of Gray and the Subsidiary Guarantees are full, unconditional and joint and several. All of the current and future direct and indirect subsidiaries of Gray are guarantors of the $9^{1 / 4} \%$ Notes. Accordingly, separate financial statements and other disclosures of each of the Subsidiary Guarantors are not presented because Gray has no independent assets or operations, the guarantees are full and unconditional and joint and several and any subsidiaries of the parent company other than the Subsidiary Guarantors are minor. The senior credit facility is collateralized by substantially all of Gray's existing and hereafter acquired assets except for real estate.

On February 9, 2006, the Company entered into an interest rate swap agreement having a notional amount of $\$ 100.0$ million. Under this agreement, the Company will pay at an annual fixed rate of $5.05 \%$ and receive interest at the 90 day LIBOR rate. The swap agreement will expire on January 3, 2007.

During the month of July 2006, Gray purchased and retired $\$ 3.5$ million, face amount, of its $9.25 \%$ Senior Subordinated Notes.

## NOTE D-RETIREMENT PLANS

The following table provides the components of net periodic benefit cost for Gray's pension plans for the three and six months ended June 30, 2006 and 2005, respectively (in thousands):

|  | Three Months EndedJune 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Service cost | \$ | 669 | \$ | 758 | \$ | 1,339 | \$ | 1,457 |
| Interest cost |  | 367 |  | 325 |  | 733 |  | 650 |
| Expected return on plan assets |  | (322) |  | (222) |  | (643) |  | (472) |
| Loss amortization |  | 93 |  | 139 |  | 186 |  | 239 |
| Net periodic benefit cost | \$ | 807 | \$ | 1,000 | \$ | 1,615 | \$ | 1,874 |

## Table of Contents

## NOTE D-RETIREMENT PLANS (Continued)

During the three and six months ended June 30, 2006, Gray contributed $\$ 791,000$ and $\$ 1.5$ million to its pension plans respectively. During the remainder of 2006, Gray expects to contribute an additional $\$ 2.1$ million to its pension plans.

## NOTE E-LONG TERM INCENTIVE PLAN

On December 30, 2005, the Company completed the spinoff of TCM. As a result of the change in the underlying value of the Company's common stock, on January 3, 2006, the Company adjusted the exercise price and corresponding number of options in its incentive plans. The adjustment affected all of the employees holding the Company's stock options. All of the other terms and conditions of the options remained unchanged. The fair market value of the options outstanding prior to the adjustment was equal to the fair market value of the outstanding options after the adjustment. Therefore the adjustment did not result in an accounting charge for the Company.

On September 16, 2002, the shareholders of the Company approved the 2002 Long Term Incentive Plan (the "2002 Incentive Plan"), which replaced the prior long-term incentive plan, the 1992 Long Term Incentive Plan. Originally, the 2002 Incentive Plan had 2.8 million shares of the Company's common stock reserved for grants to key personnel for (i) incentive stock options, (ii) non-qualified stock options, (iii) stock appreciation rights, (iv) restricted stock awards and (v) performance awards, as defined by the 2002 Incentive Plan. On May 26, 2004, the shareholders of the Company approved an amendment to the 2002 Incentive Plan, which increased the number of shares reserved for issuance thereunder by two million shares to a total of 4.8 million shares. As of June 30, 2006, 2.6 million shares were available for issuance under the 2002 Incentive Plan. Shares of common stock underlying outstanding options or performance awards are counted against the 2002 Incentive Plan's maximum shares while such options or awards are outstanding. Under the 2002 Incentive Plan, the options granted typically vest after a two-year period and expire three years after full vesting. However, options will vest immediately upon a "change in control" of the Company as such term is defined in the 2002 Incentive Plan. All options have been granted with purchase prices that equal the market value of the underlying stock on the date of the grant. During 2003, the Company granted 100,000 shares of restricted stock to the Company's president of which 60,000 shares were fully vested as of June 30,2006 . During 2003 and in connection with this grant, the Company recorded a liability for unearned compensation of $\$ 1.4$ million.

On May 14, 2003, the Company's shareholders approved a restricted stock plan for its Board of Directors (the "Directors' Restricted Stock Plan"). The Company has reserved 1.0 million shares of the Company's common stock for issuance under this plan and as of June 30, 2006 there were 880,000 shares available for award. The Directors' Restricted Stock Plan replaced the Company's non-employee director stock option plan. Under the Directors' Restricted Stock Plan, each director can be awarded up to 10,000 shares of restricted stock each calendar year. Under this plan, the Company granted 55,000 and 5,000 shares of restricted common stock, in total, to its directors during the six months ended June 30, 2006 and 2005, respectively. Of the total shares granted to the directors since the beginning of the directors' plan, 40,000 shares were fully vested as of June 30, 2006.

The total amount of unearned compensation for all restricted stock was originally equal to the market value of the shares as of the date of grant. The unearned compensation is being amortized as an expense over the vesting period of the stock. Unearned compensation for all outstanding restricted stock as of June 30, 2006 and December 31, 2005 was $\$ 968,000$ and $\$ 736,000$, respectively. Upon the adoption of SFAS $123(\mathrm{R})$, this liability was reclassified from unearned compensation to common stock.

Included in expenses recognized in the three and six months ended June 30, 2006 is $\$ 193,000$ and $\$ 391,000$ of non-cash expense for stock-based compensation. The amounts presented for the three and six months ended June 30, 2005 include $\$ 98,000$ and $\$ 196,000$ respectively for non-cash stock based compensation related to restricted stock awards.

## Table of Contents

## NOTE E - LONG TERM INCENTIVE PLAN (Continued)

A summary of the Company's stock option activity for class A common stock, and related information, for the six months ended June 30, 2006 is as follows (in thousands, except weighted average data):

|  | Six Months Ended June 30, 2006 |  |  |
| :---: | :---: | :---: | :---: |
|  | Options | $\begin{gathered} \text { Weighted } \\ \text { Average } \\ \text { Exercise Price } \end{gathered}$ |  |
|  |  |  |  |
| Stock options outstanding - beginning of period | 19 | \$ | 17.81 |
| Adjustment related to spinoff of TCM | 3 |  | 15.39 |
| Stock options outstanding - end of period | 22 | \$ | 15.39 |
| Exercisable at end of period | 22 | \$ | 15.39 |

The exercise price for class A common stock options outstanding as of June 30 , 2006 is $\$ 15.39$. The weighted-average remaining contractual life of the class A common stock options outstanding is 2.4 years.

A summary of the Company's stock option activity for common stock, and related information for the six months ended June 30, 2006 is as follows (in thousands, except weighted average data):

|  | Six Months Ended June 30, 2006 |  |  |
| :---: | :---: | :---: | :---: |
|  | Options | WeightedAverageExercise Price |  |
| Stock options outstanding - beginning of period | 1,664 | \$ | 11.20 |
| Adjustment related to spinoff of TCM | 238 |  | 9.80 |
| Options forfeited | (6) |  | 8.82 |
| Stock options outstanding - end of period | 1,896 | \$ | 9.80 |
| Exercisable at end of period | 1,673 | \$ | 9.75 |

Information concerning common stock options outstanding has been segregated into four groups with similar option prices and is disclosed as follows:

| As of June 30, 2006 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exercise PricePer Share |  | Number of Options Outstanding | Weighted Average Exercise Price | Average Remaining Contractual | Number of Options Outstanding That Are | Weighted Average Exercise Price Per Share of Options That Are |
| Low | High |  | Per Share | Life | Exercisable | Exercisable |
|  |  | (in thousands) |  | (in years) | (in thousands) |  |
| \$ 7.13 | \$ 8.91 | 362 | \$ 7.94 | 1.9 | 310 | \$ 7.94 |
| \$ 8.91 | \$10.69 | 1,154 | \$ 9.69 | 2.2 | 1,051 | \$ 9.69 |
| \$10.69 | \$12.47 | 304 | \$11.71 | 1.9 | 304 | \$11.71 |
| \$12.47 | \$14.25 | 76 | \$12.77 | 3.7 | 8 | \$12.86 |
|  |  | 1,896 |  |  | 1,673 |  |

## Table of Contents

## NOTE E-LONG TERM INCENTIVE PLAN (Continued)

The closing market price of the Company's common stock was less than the exercise price for all of the company's outstanding stock options. Therefore, outstanding options as of June 30, 2006 and options vested during the six months ended June 30, 2006 had no intrinsic value. No options were exercised in the six months ended June 30, 2006.

All of the Company's options for its class A common stock are vested. The following table summarizes the Company's non-vested options for its common stock and restricted shares during the six months ended June 30, 2006:

|  | Number of Shares | Weighted Average Fair Value |  |
| :---: | :---: | :---: | :---: |
| Nonvested common stock options, December 31, 2005 | 206,000 | \$ | 2.59 |
| Adjustment | 29,497 |  | 2.59 |
| Vested | $(12,575)$ |  | 2.59 |
| Nonvested common stock options, June 30, 2006 | 222,922 | \$ | 2.53 |
| Nonvested common restricted shares, December 31, 2005 | 65,000 | \$ | 12.73 |
| Granted | 55,000 |  | 8.65 |
| Vested | - |  | - |
| Nonvested common restricted shares, June 30, 2006 | 120,000 | \$ | 10.86 |

As of June 30, 2006, there was $\$ 1.2$ million of total unrecognized compensation cost related to all nonvested share based compensation arrangements. The cost is expected to be recognized over a weighted average period of 1.3 years.

## NOTE F-EMPLOYEE STOCK PURCHASE PLAN

On May 14, 2003, the Company's shareholders approved the adoption of the Gray Television, Inc. Employee Stock Purchase Plan (the "Stock Purchase Plan"). The Stock Purchase Plan is intended to qualify as an "employee stock purchase plan" under Section 423 of the Internal Revenue Code and to provide eligible employees of the Company with an opportunity to purchase the Common Stock through payroll deductions. An aggregate of 500,000 shares of the Common Stock are reserved for issuance under the Stock Purchase Plan and are available for purchase, subject to adjustment in the event of a stock split, stock dividend or other similar change in the common stock or the capital structure of the Company. As of June 30, 2006, 383,840 shares were available under the plan. The price per share at which shares of common stock may be purchased under the Stock Purchase Plan during any purchase period is $85 \%$ of the fair market value of the common stock on the last day of the purchase period. The Company's board of directors has the discretion to establish a different purchase price for a purchase period provided that such purchase price will not be less than $85 \%$ of the fair market value of the Common Stock on the transaction date. For the three and six months ended June 30 , 2006, the Company expensed approximately $\$ 26,000$ and $\$ 56,000$, respectively. For the three and six months ended June 30, 2005, the Company expensed approximately $\$ 41,000$ and $\$ 63,000$, respectively.

## Table of Contents

## NOTE G-GOODWILL AND INTANGIBLE ASSETS

A summary of changes in the Company's goodwill and other intangible assets for the six months ended June 30, 2006 is as follows (in thousands):

|  | Net Balance at December 31, 2005 |  | Acquisitions And Adjustments |  | Impairments |  | Amortization |  | $\begin{gathered} \text { Net Balance at } \\ \text { June 30, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | \$ 222,394 | \$ | 47,578 | \$ | - | \$ | - | \$ | 269,972 |
| Broadcast licenses |  | 1,023,428 |  | 35,638 |  | - |  | - |  | 1,059,066 |
| Definite lived intangible assets |  | 3,658 |  | 2,305 |  | - |  | $(1,302)$ |  | 4,661 |
| Total intangible assets net of accumulated amortization |  | 1,249,480 | \$ | 85,521 | \$ | - | \$ | $(1,302)$ |  | 1,333,699 |

As of June 30, 2006 and December 31, 2005, the Company's intangible assets and related accumulated amortization consisted of the following (in thousands):

|  | As of June 30, 2006 |  |  |  | As of December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | AccumulatedAmortization |  | Net | Gross | Accumulated Amortization |  | Net |
| Intangible assets not subject to amortization: |  |  |  |  |  |  |  |  |
| Broadcast licenses | \$ 1,112,765 |  | $(53,699)$ | \$1,059,066 | \$ 1,077,127 | \$ | $(53,699)$ | \$ 1,023,428 |
| Goodwill | 269,972 |  | - | 269,972 | 222,394 |  | - | 222,394 |
|  | \$1,382,737 |  | $(53,699)$ | \$1,329,038 | \$1,299,521 |  | $(53,699)$ | \$1,245,822 |
| Intangible assets subject to amortization: |  |  |  |  |  |  |  |  |
| Network affiliation agreements | \$ 1,263 | \$ | (552) | 711 | 1,039 | \$ | (447) | 592 |
| Other definite lived intangible assets | 13,484 |  | $(9,534)$ | 3,950 | 11,413 |  | $(8,347)$ | 3,066 |
|  | \$ 14,747 |  | $(10,086)$ | \$ 4,661 | \$ 12,452 |  | $(8,794)$ | \$ 3,658 |
| Total intangibles | \$1,397,484 | \$ | $(63,785)$ | \$1,333,699 | \$1,311,973 |  | $(62,493)$ | \$1,249,480 |

During the six months ended June 30, 2006, the Company recorded $\$ 85.5$ million of additional intangible assets. Of this amount, $\$ 84.7$ million was associated with the acquisition of WNDU-TV and this amount was allocated among goodwill, broadcast licenses and definite lived intangible. Also, $\$ 862,000$ was related to additional costs related to the acquisition of WSAZ-TV and this amount was allocated to WSAZ-TV's goodwill. Based on the current amount of intangible assets subject to amortization, the amortization expense for the succeeding five years is as follows: 2006: $\$ 1.1$ million; 2007: $\$ 806,000$; 2008: $\$ 773,000 ; 2009$ : $\$ 558,000$ and 2010: $\$ 467,000$. As acquisitions and dispositions occur in the future, actual amounts may vary from these estimates.

## NOTE H-COMMITMENTS AND CONTINGENCIES

The Company is subject to legal proceedings and claims that arise in the normal course of its business. In the opinion of management, the amount of ultimate liability, if any, with respect to these actions, will not materially affect the Company's financial position.

## NOTE H—COMMITMENTS AND CONTINGENCIES (Continued)

## Legal Proceedings and Claims

## Tarzian Litigation

The Company has an equity investment in Sarkes Tarzian, Inc. ("Tarzian") representing shares in Tarzian which were originally held by the estate of Mary Tarzian (the "Estate"). As described more fully below, the Company's ownership of the Tarzian shares was subject to certain litigation, which has now concluded.

On February 12, 1999, Tarzian filed suit in the United States District Court for the Southern District of Indiana against U.S. Trust Company of Florida Savings Bank as Personal Representative of the Estate, claiming that Tarzian had a binding and enforceable contract to purchase the Tarzian shares from the Estate. On February 3, 2003, the Court entered judgment on a jury verdict in favor of Tarzian for breach of contract and awarded Tarzian $\$ 4.0$ million in damages. The Estate appealed the judgment and the Court's rulings on certain post-trial motions, and Tarzian cross-appealed. On February 14, 2005, the U.S. Court of Appeals for the Seventh Circuit issued a decision concluding that no contract was ever created between Tarzian and the Estate, reversing the judgment of the District Court, and remanding the case to the District Court with instructions to enter judgment for the Estate. Tarzian's petition for rehearing was denied by the Seventh Circuit Court of Appeals, and the U.S. Supreme Court denied Tarzian's petition for certiorari. Tarzian also filed a motion for a new trial in the District Court based on the Estate's alleged failure to produce certain documents in discovery. The District Court denied Tarzian’s motion, the Seventh Circuit Court of Appeals affirmed the District Court's ruling, and on June 12, 2006 the U.S. Supreme Court denied Trazian's petition for certiorari, ending the litigation between Tarzian and the Estate.

On March 7, 2003, Tarzian filed suit in the United States District Court for the Northern District of Georgia against Bull Run Corporation and the Company for tortious interference with contract and conversion. The lawsuit alleged that Bull Run Corporation and the Company purchased the Tarzian shares with actual knowledge that Tarzian had a binding agreement to purchase the stock from the Estate. The lawsuit sought damages in an amount equal to the liquidation value of the interest in Tarzian that the stock represented, which Tarzian claimed to be as much as $\$ 75.0$ million, as well as attorneys’ fees, expenses, and punitive damages. The lawsuit also sought an order requiring the Company and Bull Run Corporation to turn over the stock certificates to Tarzian and relinquish all claims to the stock. On May 27, 2005, the Court issued an Order administratively closing the case pending resolution of Tarzian's lawsuit against the Estate in Indiana federal court. On July 26, 2006, following the conclusion of the Indiana federal case, the parties filed a Stipulation of Dismissal with Prejudice in the Georgia federal case, ending the litigation between Tarzian, Bull Run Corporation, and the Company.

## Related Party Transactions

Through a rights-sharing agreement with Host Communications, Inc. ("Host"), a wholly owned subsidiary of TCM, a related party, the Company participated jointly with Host in the marketing, selling and broadcasting of certain collegiate sporting events and in related programming, production and other associated activities related to the University of Kentucky. The initial agreement which commenced April 1, 2000 terminated April 15, 2005. As of December 31, 2005, Host owed $\$ 1.6$ million to the Company, which was reported as a related party receivable. This amount was collected in full during the first quarter of 2006.

On October 12, 2004, the University of Kentucky jointly awarded a new sports marketing agreement to the Company and Host. The new agreement commenced on April 16, 2005 and has an initial term of seven years with the option to extend the license for three additional years. Aggregate license fees to be paid to the University of Kentucky over a full ten year term for the agreement will be approximately $\$ 80.5$ million. The Company and Host will share equally the cost of the license fees. During the three months and six months ended June 30, 2006, the Company recognized losses under the sports marketing agreement of $\$ 135,000$ and $\$ 71,000$, respectively. The contract is recorded as a non-current related party investment of $\$ 3.4$ million as of June 30, 2006 and $\$ 1.7$ million as of December 31, 2005.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Executive Overview

## Introduction

The following analysis of the financial condition and results of operations of Gray Television, Inc. ("the Company" or "Gray") should be read in conjunction with Gray’s financial statements contained in this report and in Gray’s annual report filed on Form 10-K for the year ended December 31 , 2005.

## Overview

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray operates 36 television stations serving 30 markets. Each of the stations are affiliated with either CBS (17 stations), NBC (10 stations), ABC (8 stations), or Fox (1 station). In addition, Gray currently operates 13 digital multi-cast television channels which are currently affiliated with either UPN or Fox in certain of its existing markets.

The operating revenues of the Company's television stations are derived primarily from broadcast advertising revenues and, to a much lesser extent, from ancillary services such as production of commercials and tower rentals as well as compensation paid by the networks to the stations for network programming.

Broadcast advertising is sold for placement either preceding or following a television station's network programming and within local and syndicated programming. Broadcast advertising is sold in time increments and is priced primarily on the basis of a program's popularity among the specific audience an advertiser desires to reach, as measured by the A. C. Nielsen Company. In addition, broadcast advertising rates are affected by the number of advertisers competing for the available time, the size and demographic makeup of the market served by the station and the availability of alternative advertising media in the market area. Broadcast advertising rates are the highest during the most desirable viewing hours, with corresponding reductions during other hours. The ratings of a local station affiliated with a major network can be affected by ratings of network programming.

Most broadcast advertising contracts are short-term, and generally run only for a few weeks. Approximately $71 \%$ of the net revenues of the Company's television stations for the six months ended June 30, 2006, were generated from local advertising (including political advertising revenues), which is sold primarily by a station's sales staff directly to local accounts, and the remainder represented primarily by national advertising, which is sold by a station's national advertising sales representative. The stations generally pay commissions to advertising agencies on local, regional and national advertising and the stations also pay commissions to the national sales representative on national advertising.

Broadcast advertising revenues are generally highest in the second and fourth quarters each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to and including the holiday season. In addition, broadcast advertising revenues are generally higher during even numbered years due to spending by political candidates, which spending typically is heaviest during the fourth quarter. Consistent with this trend the Company has earned $\$ 6.5$ million of political advertising revenue during the six months ended June 30, 2006.

The primary operating expenses are employee compensation, related benefits and programming costs. In addition, the operations incur overhead expenses, such as maintenance, supplies, insurance, rent and utilities. A large portion of the operating expenses of the operations is fixed.

## Acquisition of WNDU-TV

On March 3, 2006, the Company acquired all of the outstanding capital stock of Michiana Telecasting Corporation, operator of WNDU-TV, from The University of Notre Dame. The total cost was $\$ 88.8$ million, which included the contract price of $\$ 85.0$ million, working capital adjustments of $\$ 3.4$ million and transaction costs of $\$ 0.4$ million. WNDU-TV serves the South Bend - Elkhart, Indiana television market and is an NBC affiliate. In

## Table of Contents

January 2006, the Company borrowed $\$ 100.0$ million under its senior credit facility. These funds were used to fund the acquisition of WNDU-TV and to reduce other portions of the Company's then outstanding revolving credit facility debt.

2005 Spinoff
On December 30, 2005, the Company completed the spinoff of all of the outstanding stock of Triple Crown Media, Inc. ("TCM"). Immediately prior to the spinoff, the Company contributed all of the membership interests in Gray Publishing, LLC which owned and operated the Company's Gray Publishing and GrayLink Wireless businesses and certain other assets, to TCM. The financial position and results of operations of the publishing and wireless businesses are
 2006.

## Results of Operations

## Revenues

Set forth below are the principal types of broadcast revenues earned by Gray for the periods indicated and the percentage contribution of each to Gray's total revenues (dollars in thousands):

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
|  | Amount | Percent of Total | Amount | Percent of Total | Amount | $\begin{aligned} & \hline \text { Percent } \\ & \text { of Total } \\ & \hline \end{aligned}$ | Amount | Percent of Total |
| Broadcasting net revenues: |  |  |  |  |  |  |  |  |
| Local | \$ 52,618 | 64.6\% | \$ 44,980 | 66.2\% | \$ 99,140 | 66.3\% | \$ 84,123 | 66.6\% |
| National | 21,382 | 26.3\% | 18,793 | 27.6\% | 38,584 | 25.8\% | 34,065 | 27.0\% |
| Network compensation | 360 | 0.4\% | 1,407 | 2.1\% | 581 | 0.4\% | 3,050 | 2.4\% |
| Political | 4,706 | 5.8\% | 687 | 1.0\% | 6,482 | 4.3\% | 980 | 0.8\% |
| Production and other | 2,325 | 2.9\% | 2,121 | 3.1\% | 4,839 | 3.2\% | 4,079 | 3.2\% |
| Total | \$ 81,391 | 100.0\% | \$ 67,988 | 100.0\% | \$149,626 | 100.0\% | \$126,297 | 100.0\% |

## Three Months Ended June 30, 2006 Compared to Three Months Ended June 30, 2005

Total broadcast revenues increased $\$ 13.4$ million, or $20 \%$, to $\$ 81.4$ million. The primary reason for this increase is due to the acquisition of the following television stations: WSAZ-TV, Charleston - Huntington, WV on November 30, 2005 and WNDU-TV, South Bend, IN on March 3, 2006. In addition, since January 1, 2005, the Company has launched 13 digital second channels in its existing television markets. Collectively, the acquisitions and additional channels account for approximately $\$ 10.6$ million, or $79 \%$ of the Company's overall increase in revenues. The added stations and channels contributed $\$ 6.6$ million in local advertising revenues, $\$ 3.0$ million in national advertising revenues, $\$ 83,000$ in network compensation, $\$ 530,000$ in political advertising revenues and $\$ 309,000$ in production and other revenues.

For the stations and digital second channels continuously operated since January 1, 2005, local advertising revenues increased $\$ 1.0$ million, or $2 \%$, to $\$ 45.5$ million due to increased demand for commercial time by local advertisers. For these previously existing stations, national revenue, excluding political advertising revenue, decreased $\$ 428,000$, or $2 \%$ due to decreased demand for commercial time by national advertisers.

For all stations, political advertising revenues increased by $\$ 4.0$ million to $\$ 4.7$ million reflecting the cyclical influence of the 2006 election year; and network compensation revenue decreased by $\$ 1.0$ million due to lower revenue specified in the network affiliation agreements.

## Table of Contents

Operating expenses. Operating expenses increased $\$ 9.4$ million, or $19 \%$, to $\$ 57.7$ million.

- Broadcasting expenses, before depreciation, amortization and loss on disposal of assets, increased $\$ 5.9$ million, or $15 \%$, to $\$ 45.5$ million. Collectively for the stations acquired and the additional digital second channels added, as discussed above, broadcast expenses increased approximately $\$ 5.4$ million in the three months ended June 30, 2006, which included increases of $\$ 3.3$ million in payroll and employee benefit expenses and $\$ 2.1$ million in operating expenses.

For the stations and second channels continuously operated since January 1, 2005, broadcast expenses increased approximately $\$ 569,000$, or $1 \%$, to $\$ 39.5$ million. This increase in existing broadcast expenses was due to increases of $\$ 564,000$ in non-payroll related expenses, primarily consisting of program costs.

- Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets decreased $\$ 0.1$ million, or $4 \%$, to $\$ 2.9$ million. Included in expenses recognized in the three months ended June 30, 2006 is $\$ 193,000$ of non-cash expense for stock-based compensation recorded in connection with the Company's adoption on January 1, 2006 of Statement of Financial Accounting Standards No. 123(R), which relates to the new accounting rules for expensing stock based compensation. The amounts presented for the three months ended June 30, 2005 include $\$ 98,000$ for non-cash stock based compensation related to restricted stock awards.
- Depreciation expense increased $\$ 2.8$ million, or $52 \%$, to $\$ 8.3$ million. The increase is attributable to the purchase of equipment for our existing operating locations as well as the acquisition of the television stations described above.
- Amortization of intangible assets increased $\$ 500,000$, or $238 \%$, to $\$ 710,000$. The increase in amortization expense was due to the addition of definite life intangible assets in connection with the acquisitions described above.

Interest expense. Interest expense increased $\$ 5.4$ million, or $47 \%$, to $\$ 16.7$ million. This increase is primarily attributable to higher debt associated with the acquisitions described above and higher average interest rates in 2006. The combined average interest rates on the Company's senior credit facility and $9^{1 / 4} \%$ Notes, were $7.4 \%$ and $6.9 \%$ for the three months ended June 30, 2006 and June 30, 2005, respectively. The increase in interest rates was partially offset by the repurchase and extinguishment by the Company of $\$ 1.1$ million of its $9^{1 / 4} \%$ Notes during the January 2006.

Income tax expense. An income tax expense of $\$ 2.8$ million was recorded for the three months ended June 30, 2006 as compared to an income tax expense of $\$ 1.5$ million for the three months ended June 30, 2005. The effective income tax rate was approximately $39 \%$ for the current and the prior year.

## Six Months Ended June 30, 2006 Compared to Six Months Ended June 30, 2005

Total revenues increased $\$ 23.3$ million, or $18 \%$, to $\$ 149.6$ million. The primary reason for this increase is due to the acquisition of the following television stations: KKCO-TV, Grand Junction, CO on January 31, 2005; WSWG-TV, Albany, GA on November 10, 2005; WSAZ-TV, Charleston - Huntington, WV on November 30, 2005 and WNDU-TV, South Bend, IN on March 3, 2006. In addition, since January 1, 2005, the Company has launched 13 digital second channels in its existing television markets. Collectively, the acquisitions and additional channels account for approximately $\$ 18.2$ million, or $78 \%$, of the Company's overall increase in revenues. The added stations and channels contributed $\$ 11.4$ million in local advertising revenues, $\$ 5.1$ million in national advertising revenues, $\$ 161,000$ in network compensation, $\$ 781,000$ in political advertising revenues and $\$ 685,000$ in production and other revenues.

For the stations and digital second channels continuously operated since January 1, 2005, local advertising revenues increased $\$ 3.6$ million, or $4 \%$, to $\$ 86.9$ million due to increased demand for commercial time by local advertisers. For these previously existing stations, national revenue decreased $\$ 617,000$ or $2 \%$ compared to the prior year due to decreased demand for commercial time by national advertisers.

## Table of Contents

For all stations, political advertising revenues increased by $\$ 5.5$ million to $\$ 6.5$ million reflecting the start of the 2006 election year cycle and network compensation revenue decreased by $\$ 2.5$ million due to lower revenue specified in the network affiliation agreements.

Operating expenses. Operating expenses increased $\$ 19.5$ million, or $20 \%$, to $\$ 114.9$ million.

- Broadcasting expenses, before depreciation, amortization and loss on disposal of assets, increased $\$ 12.3$ million, or $16 \%$, to $\$ 90.6$ million. Collectively for the stations acquired and digital second channels added, as discussed above, broadcast expenses increased approximately $\$ 9.6$ million in the six months ended June 30, 2006, which included increases of $\$ 5.9$ million in payroll and employee benefit expenses and $\$ 3.8$ million in operating expenses.

For the stations and second channels continuously operated since January 1, 2005, broadcast expenses increased approximately $\$ 2.7$ million, or $3 \%$, to $\$ 79.9$ million. This increase in existing broadcast expense was due primarily to $\$ 1.4$ million in routine increases in payroll and employee benefit expenses and $\$ 1.2$ of increases in other operating expenses.

- Corporate and administrative expenses, before depreciation, amortization and loss on disposal of assets increased $\$ 0.9$ million, or $15 \%$, to $\$ 6.7$ million. Included in expenses recognized in the six months ended June 30, 2006 is $\$ 391,000$ of non-cash expense for stock-based compensation. The amounts presented for the six months ended June 30, 2005 include $\$ 196,000$ for non-cash stock based compensation related to restricted stock awards.
- Depreciation expense increased $\$ 5.1$ million, or $48 \%$, to $\$ 16.0$ million. The increase is attributable to the purchase of equipment for our existing operating locations as well as the acquisition of the television stations described above.
- Amortization of intangible assets increased $\$ 885,000$, or $212 \%$, to $\$ 1.3$ million. The increase in amortization expense was due to the addition of definite life intangible assets in connection with the acquisitions described above.

Interest expense. Interest expense increased $\$ 9.7$ million, or $43 \%$, to $\$ 32.1$ million. This increase is primarily attributable to higher debt associated with the acquisitions described above and higher average interest rates in 2006. The combined average interest rates on the Company's senior credit facility and the Company's $91 / 4 \%$ Notes were $7.3 \%$ and $6.7 \%$ for the six months ended June 30,2006 and June 30,2005 , respectively. The increase in interest rates was partially offset by the repurchase and extinguishment by the Company of $\$ 1.1$ million of its $9^{1 / 4} \%$ Notes during January 2006.

Loss on early extinguishment of debt. Gray reported a loss on early extinguishment of debt in the amount of $\$ 110,000$ which related to the repurchase and extinguishment by Gray of $\$ 1.1$ million of its $91 / 4 \%$ Notes.

Income tax expense. An income tax expense of $\$ 1.1$ million was recorded for the six months ended June 30, 2006 as compared to an income tax expense of $\$ 1.6$ million for the six months ended June 30 , 2005. The effective income tax rate was approximately $39 \%$ for the current year and the prior year.

## Liquidity and Capital Resources

General

The following tables present data that Gray believes is helpful in evaluating its liquidity and capital resources (in thousands).

|  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |
| Net cash provided by operating activities | \$ 40,519 | \$ | 21,699 |
| Net cash used in investing activities | $(103,610)$ |  | $(31,075)$ |
| Net cash provided by (used in) financing activities | 61,217 |  | $(34,987)$ |
| Decrease in cash and cash equivalents | \$ (1,874) | \$ | $(44,363)$ |
|  | As of |  |  |
|  | June 30, 2006 |  | nber 31, 2005 |
| Cash and cash equivalents | \$ 7,441 | \$ | 9,315 |
| Long-term debt including current portion | \$ 858,343 | \$ | 792,509 |
| Preferred stock | \$ 39,134 | \$ | 39,090 |
| Available credit under senior credit agreement | \$ 96,000 | \$ | 58,500 |

Gray and its subsidiaries file a consolidated federal income tax return and such state or local tax returns as are required. Although Gray expects to earn taxable operating income for the foreseeable future, it anticipates that through the use of its available loss carryforwards it will not pay significant amounts of federal or state income taxes in the next several years.

Management believes that current cash balances, cash flows from operations and available funds under its senior credit facility will be adequate to provide for Gray's capital expenditures, debt service, cash dividends and working capital requirements for the foreseeable future.

Management does not believe that inflation in past years has had a significant impact on Gray's results of operations nor is inflation expected to have a significant effect upon its business in the near future.

Net cash provided by operating activities increased $\$ 18.8$ million reflecting the impact of the station acquisitions described above. Cash provided by operating activities also increased due to increases in current liability accounts.

Net cash used in investing activities increased $\$ 72.5$ million. The increase was largely due to the acquisition of television businesses, primarily WNDUTV on March 3, 2006, representing a use of cash totaling $\$ 84.9$ million. The Company expended approximately $\$ 13.9$ million in cash for the acquisition of KKCO-TV during the first quarter of the prior year.

Net cash provided by (used in) financing activities increased $\$ 96.2$ million. During the six months ended June 30, 2006, the Company borrowed $\$ 100.0$ million under its senior credit facility primarily to finance the acquisition of WNDU-TV, described above. Gray also repaid $\$ 31.3$ million outstanding under the revolving credit facility component of its senior credit facility, repaid $\$ 1.8$ million of other long-term debt and repurchased $\$ 1.1$ million of its $9^{1 / 4} \%$ Notes. During the six months ended June 30, 2006, the Company repurchased 4,100 shares of its common stock for $\$ 32,000$. In the six months ended June 30 , 2005 the Company repurchased 354,900 shares of common stock for $\$ 5.1$ million, and 12,800 shares of class A common stock for $\$ 172,000$ million. Dividends paid decreased $\$ 5.9$ million due to the payment in January 2005 of a special dividend that was declared in the fourth quarter of 2004.

## Capital Expenditures

The Company's capital expenditure activity is segregated into expenditures for high definition television ("HDTV") and expenditures for other than high definition television ("Non HDTV"). This capital expenditure activity is set forth below for the six months ended June 30, 2006 and 2005 (in thousands):

Capital expenditure payments made during the period

Capital expenditure payments made during the period


| Six Months Ended June 30, 2005 |  |  |  |
| :--- | :---: | ---: | ---: |
| Non HDTV | HDTV |  | Total |
| $\$ 12,096$ | $\$ 4,999$ | $\$ 17,095$ |  |

## Related Party Transactions

Through a rights-sharing agreement with Host, a wholly owned subsidiary of TCM, a related party, the Company participated jointly with Host in the marketing, selling and broadcasting of certain collegiate sporting events and in related programming, production and other associated activities related to the University of Kentucky. The initial agreement which commenced April 1, 2000 terminated April 15, 2005. As of December 31, 2005, Host owed $\$ 1.6$ million to the Company, which was reported as a related party receivable. This amount was collected in full during the six months ended June 30, 2006.

On October 12, 2004, the University of Kentucky jointly awarded a new sports marketing agreement to the Company and Host. The new agreement commenced on April 16, 2005 and has an initial term of seven years with the option to extend the license for three additional years. Aggregate license fees to be paid to the University of Kentucky over a full ten year term for the agreement will be approximately $\$ 80.5$ million. The Company and Host will share equally the cost of the license fees. During the three months and six months ended June 30, 2006, the Company recognized losses under the sports marketing agreement of $\$ 135,000$ and $\$ 71,000$, respectively. The contract is recorded as a non-current related party investment of $\$ 3.4$ million as of June 30, 2006 and $\$ 1.7$ million as of December 31, 2005.

## Stock-based Compensation

Prior to January 1, 2006, we accounted for stock-based awards under the intrinsic value method, which followed the recognition and measurement principles of APB Opinion No. 25, "Accounting for Stock issued to employees," and related interpretations ("APB 25 "). The intrinsic value method of accounting resulted in compensation expense for restricted stock at fair value on date of grant based on the number of shares granted and the quoted price for our common stock. Because we granted our stock options at the quoted market price, no compensation expense had been recognized for our stock options under the intrinsic value method prior to the adoption of SFAS 123(R). Compensation expense has been recognized for shares purchased at a discount under the provision of our Employee Stock Purchase Plan to the extent of the discount.

As of January 1, 2006, we have adopted SFAS 123(R) using the modified prospective method, which requires Gray to measure compensation cost for all outstanding unvested share-based awards at fair value on the date of grant and recognize compensation cost over the service period for awards expected to vest. The fair value of restricted stock is determined based on the number of shares granted and the quoted market price of our common stock. The value of share discounts related to our Employee Stock Purchase Plan will continue to be expensed. The fair value of our stock options is determined using the BlackScholes valuation model. Fair value calculations under the Black-Scholes model include several assumptions, including: risk free interest rate; dividend yield; volatility of market price; and weighted average expected life of the options. The methods and assumptions used by the Company are consistent with our valuation techniques previously utilized for stock options in our footnote disclosures under SFAS 123. Under SFAS 123(R) the fair value of stock options is recognized as expense over the service period, net of estimated forfeitures. The estimation of stock awards that will ultimately vest requires
judgment, and to the extent actual results differ from our estimates, such amounts will be recorded as an adjustment in the period estimates are revised. We consider many factors when estimating expected forfeitures, including types of awards, employee class, and historical experience. Actual results may differ substantially from these estimates. The recognition of stock-based compensation expense results in a deferred tax benefit for the temporary difference associated with the future tax deductions to be realized when stock options are exercised. SFAS 123(R) amends Statement of Financial Accounting Standards No. 95, "Statement of Cash Flows" and requires stock option exercises resulting in realizable tax benefits related to excess stock-based compensation deductions be prospectively presented in the statement of cash flows as financing cash inflows. No stock options were exercised in the six months ended June 30, 2006.

The adoption of SFAS 123(R) resulted in an additional stock-based compensation expense of $\$ 72,000$ and $\$ 148,000$ recognized in the three and six months ended June 30, 2006, respectively.

On December 30, 2005, the Company completed the spinoff of TCM. As a result of the change in the underlying value of the Company's common stock, on January 3, 2006 the Company adjusted the exercise price and corresponding number of options in its incentive plans. The adjustment affected all of the employees holding the Company's stock options. All of the other terms and conditions of the options remained unchanged. The fair market value of the options outstanding prior to the adjustment was equal to the fair market value of the outstanding options after the adjustment. Therefore the adjustment did not result in an accounting charge for the Company.

As of June 30, 2006, there was $\$ 1.2$ million of total unrecognized compensation cost related to all nonvested share based compensation arrangements. The cost is expected to be recognized over a weighted average period of 1.3 years.

## Other

During the six months ended June 30, 2006, Gray contributed approximately $\$ 1.5$ million to its pension plans. During the remainder of 2006, Gray expects to contribute an additional $\$ 2.1$ million to its pension plans.

## Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make judgments and estimations that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Gray considers its accounting policies relating to intangible assets and income taxes to be critical policies that require judgments or estimations in their application where variances in those judgments or estimations could make a significant difference to future reported results. These critical accounting policies and estimates are more fully disclosed in Gray's Annual Report on Form 10-K for the year ended December 31, 2005.

## Cautionary Note Regarding Forward-Looking Statements

This quarterly report on Form 10-Q contains "forward-looking statements." When used in this report, the words "believes," "expects," "anticipates," "should", "estimates" and similar words and expressions are generally intended to identify forward-looking statements, but some of those statements may use other phrasing. Statements that describe Gray's future strategic plans, goals or objectives are also forward-looking statements. Readers of this report are cautioned that any forward-looking statements, including those regarding the intent, belief or current expectations of Gray or management, are not guarantees of future performance, results or events and involve risks and uncertainties, and that actual results and events may differ materially from those in the forwardlooking statements as a result of various factors including, but not limited to, (i) general economic conditions in the markets in which Gray operates, (ii) competitive pressures in the markets in which Gray operates, (iii) the effect of future legislation or regulatory changes on Gray's operations, (iv) certain other risks relating to our business, including, our dependence on advertising revenues, our need to acquire non-network television programming, the impact of a loss of any of our FCC broadcast licenses, increased competition and capital costs relating to digital advanced television, pending litigation and our significant level of intangible assets, (v) our high debt levels and (vi) other factors described from time to time in our SEC filings. The forward-looking statements included in this report are
made only as of June 30, 2006. Gray disclaims any obligation to update such forward-looking statements to reflect subsequent events or circumstances, except as required by law.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

Gray believes that the market risk of its financial instruments as of June 30, 2006 has not materially changed since December 31, 2005. The market risk profile on December 31, 2005 is disclosed in Gray's Annual Report on Form 10-K for the year ended December 31, 2005.

## Item 4. Controls and Procedures

As of the end of the period covered by this quarterly report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), of the effectiveness of the Company's disclosure controls and procedures. Based on that evaluation, the CEO and the CFO have concluded that Gray's disclosure controls and procedures are effective to ensure that information required to be disclosed by Gray in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and to ensure that such information is accumulated and communicated to Gray's management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosures. There were no changes in Gray's internal control over financial reporting during the period covered by this Quarterly Report on Form 10-Q identified in connection with this evaluation that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The information contained in Note H "Commitments and Contingencies" to Gray's unaudited Condensed Consolidated Financial Statements filed as part of this quarterly report on Form $10-\mathrm{Q}$ is incorporated herein by reference.

## Item 1A. Risk Factors

Please refer to Part I, Item 1A in the Company's annual report on Form 10-K for the year ended December 31, 2005 for a complete description of the Company's risk factors. The information presented below updates, and should be read in conjunction with, the risk factors and information disclosed in our annual report on Form 10-K for the year ended December 31, 2005:

We may be required to take an impairment charge on our goodwill and FCC licenses, which may have a material effect on the value of our total assets.
As of June 30, 2006, the net book value of our FCC licenses was $\$ 1.1$ billion and the net book value of our goodwill was $\$ 270.0$ million in comparison to total assets of $\$ 1.6$ billion. Not less than annually, we are required to evaluate our goodwill and FCC licenses to determine if the estimated fair value of these intangible assets is less than book value. If the estimated fair value of these intangible assets is less than book value, we will be required to record a non-cash expense to write down the book value of the intangible asset to the estimated fair value. We cannot make any assurances that any required impairment charges will not have a material effect on our total assets.

## Our inability to integrate acquisitions successfully would adversely affect us.

We have acquired 34 television stations since January 1, 1994 and in the future we may make additional acquisitions. In order to integrate successfully the businesses we acquire we will need to coordinate the management and administrative functions and sales, marketing and development efforts of each company. Combining companies presents a number of challenges, including integrating the management of companies that
may have different approaches to sales and service, and the integration of a number of geographically separated facilities. In addition, integrating acquisitions requires substantial management time and attention and may distract management from our day-to-day business. If we cannot successfully integrate the businesses we have acquired and any future acquisitions, our business and results of operations could be adversely affected.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

The following tables provide information about Gray's repurchase of its common stock (ticker: GTN) and its class A common stock (ticker: GTN.A) during the quarter ended June 30, 2006.

## Issuer Purchases of Common Stock and Class A Common Stock

| Period | $\begin{aligned} & \text { NYSE } \\ & \text { Ticker } \\ & \text { Symbol } \\ & \hline \end{aligned}$ |  | Average Price Paid per Share(1) |  | Total Number of Shares Purchased as Part of Publicly Announced Plans | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs(2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April 1, 2006 throughApril 30, 2006: |  |  |  |  |  |  |
|  | GTN | 4,100 | \$ | 7.82 | 4,100 |  |
|  | GTN.A | - | \$ | - | - | 1,708,300 |
| May 1, 2006 through May 31, 2006: |  |  |  |  |  |  |
|  | GTN | - | \$ | - | - |  |
|  | GTN.A | - | \$ | - | - | 1,708,300 |
| June 1, 2006 through June 30, 2006: |  |  |  |  |  |  |
|  | GTN | - | \$ | - | - |  |
|  | GTN.A | - | \$ | - | - | 1,708,300 |
| Total |  | 4,100 | \$ | 7.82 | 4,100 | 1,708,300 |

(1) Amount excludes standard brokerage commissions.
(2) On November 3, 2004, the Company's Board of Directors increased, from 2 million to 4 million, the aggregate number of shares of its Common Stock or Class A Common Stock authorized for repurchase. On March 3, 2004, Gray's Board of Directors had previously authorized the repurchase, from time to time, of up to an aggregate of 2 million shares of the Company's Common Stock or Class A Common Stock. As of June 30, 2006, 1,708,300 shares of the Company's Common Stock and Class A Common Stock are available for repurchase under the increased limit of 4 million shares. There is no expiration date for this repurchase plan.

## Table of Contents

## Item 4. Submission of Matters to a Vote of Security Holders

On May 10, 2006, at the 2006 Annual Meeting of Shareholders of the Company, the Company's shareholders voted on the election of the following nominees for director and votes were cast as indicated. Each nominee was elected as a director of the Company.
(a) The following directors were elected:

| Nominee | Common Stock Votes |  | Class A Votes |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For | Withheld | For | Withheld |
| Richard L. Boger | 30,607,319 | 4,803,816 | 28,221,110 | 14,750 |
| Ray M. Deaver | 14,830,955 | 20,580,180 | 27,480,530 | 395,330 |
| T. L. Elder | 30,803,280 | 4,607,855 | 28,221,110 | 14,750 |
| Hilton H. Howell, Jr. | 30,333,677 | 5,077,458 | 28,221,110 | 14,750 |
| William E. Mayher, III | 28,526,612 | 6,884,523 | 28,221,110 | 14,750 |
| Zell B. Miller | 30,754,926 | 4,656,209 | 28,234,310 | 1,550 |
| Howell W. Newton | 30,386,660 | 5,024,475 | 28,114,510 | 121,350 |
| Hugh E. Norton | 27,884,041 | 7,527,094 | 28,114,510 | 121,350 |
| Robert S. Prather, Jr. | 28,791,344 | 6,619,791 | 28,220,900 | 14,960 |
| Harriett J. Robinson | 28,288,472 | 7,122,663 | 28,114,300 | 121,560 |
| J. Mack Robinson | 30,300,731 | 5,110,404 | 28,114,300 | 121,560 |

## Item 6. Exhibits

Exhibit 31.1 Rule 13(a) - 14(a) Certificate of Chief Executive Officer
Exhibit 31.2 Rule 13(a) - 14(a) Certificate of Chief Financial Officer
Exhibit 32.1 Section 1350 Certificate of Chief Executive Officer
Exhibit 32.2 Section 1350 Certificate of Chief Financial Officer

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAY TELEVISION, INC.
(Registrant)
Date: August 9, 2006
By:
/s/ James C. Ryan
James C. Ryan,
Senior Vice President and Chief Financial Officer

## CERTIFICATION

## I, J. Mack Robinson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gray Television, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2006
By: /s/ J. Mack Robinson
Chairman and Chief Executive Officer

## CERTIFICATION

## I, James C. Ryan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gray Television, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2006
By: /s/ James C. Ryan
Senior Vice President and Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the accompanying quarterly report on Form 10-Q of Gray Television, Inc. (the "Company.") for the quarterly period ended June 30, 2006 (the "Periodic Report"), the undersigned Chief Executive Officer of the Company, hereby certifies pursuant to Title 18, Section 1350 United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his individual knowledge and belief, that the Periodic Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 9, 2006
/s/ J. Mack Robinson
J. Mack Robinson,

Chairman and Chief Executive Officer
A signed original of this written statement required by Section 906 has been provided to Gray Television, Inc. and will be retained by Gray Television, Inc. and furnished to the SEC or its staff upon request.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the accompanying quarterly report on Form 10-Q of Gray Television, Inc. (the "Company") for the quarterly period ended June 30, 2006 (the "Periodic Report"), the undersigned Chief Financial Officer of the Company, hereby certifies pursuant to Title 18, Section 1350 United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his individual knowledge and belief, that the Periodic Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 9, 2006
/s/ James C. Ryan
James C. Ryan,
Senior Vice President and Chief Financial Officer
A signed original of this written statement required by Section 906 has been provided to Gray Television, Inc. and will be retained by Gray Television, Inc. and furnished to the SEC or its staff upon request.

