

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2000.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____ .

COMMISSION FILE NUMBER 1-13796

GRAY COMMUNICATIONS SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

GEORGIA

58-0285030

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification Number)

4370 PEACHTREE ROAD, NE, ATLANTA, GEORGIA 30319

(Address of principal executive offices)
(Zip code)

(404) 504-9828

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former
fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

CLASS A COMMON STOCK, (NO PAR VALUE)

CLASS B COMMON STOCK, (NO PAR VALUE)

6,848,467 SHARES AS OF JULY 31, 2000

8,656,908 SHARES AS OF JULY 31, 2000

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

GRAY COMMUNICATIONS SYSTEMS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS

	JUNE 30, 2000 ----- (UNAUDITED)	DECEMBER 31, 1999 -----
CURRENT ASSETS:		
Cash and cash equivalents	\$ 1,460,741	\$ 1,787,446
Trade accounts receivable, less allowance for doubtful accounts of \$813,000 and \$1,008,000, respectively	28,395,640	30,338,425
Recoverable income taxes	1,906,025	2,053,025
Inventories	1,259,847	1,051,960

Current portion of program broadcast rights	1,515,230	3,538,441
Other current assets	1,052,244	803,410
	-----	-----
Total current assets	35,589,727	39,572,707
PROPERTY AND EQUIPMENT:		
Land	4,985,121	4,385,286
Buildings and improvements	16,544,046	16,675,110
Equipment	103,914,610	98,760,379
	-----	-----
	125,443,777	119,820,775
Allowance for depreciation	(47,555,576)	(39,443,291)
	-----	-----
	77,888,201	80,377,484
OTHER ASSETS:		
Deferred loan costs	8,974,035	9,656,586
Goodwill and other intangibles:		
Licenses and network affiliation agreements	442,407,676	448,346,122
Goodwill	74,627,168	76,218,410
Consulting and noncompete agreements	1,625,456	1,869,368
Other	3,225,816	2,115,847
	-----	-----
	530,860,151	538,206,333
	-----	-----
	\$ 644,338,079	\$ 658,156,524
	=====	=====

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

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GRAY COMMUNICATIONS SYSTEMS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS (CONTINUED)

	JUNE 30, 2000 (UNAUDITED)	DECEMBER 31, 1999
	-----	-----
CURRENT LIABILITIES:		
Trade accounts payable (includes \$750,000 and \$0 payable to Bull Run Corporation, respectively)	\$ 3,658,098	\$ 4,275,411
Employee compensation and benefits	5,352,701	5,163,973
Accrued expenses	4,925,847	3,161,581
Accrued interest	5,859,793	9,233,909
Current portion of program broadcast obligations	1,646,075	3,870,893
Deferred revenue	3,241,387	3,212,814
Current portion of long-term debt	300,000	316,000
	-----	-----
Total current liabilities	24,983,901	29,234,581
LONG-TERM DEBT	380,251,929	381,385,942
OTHER LONG-TERM LIABILITIES:		
Program broadcast obligations, less current portion	156,410	428,867
Supplemental employee benefits	835,968	921,832
Deferred income taxes	73,030,829	75,389,829
Other acquisition related liabilities	2,426,638	2,607,492
	-----	-----
	76,449,845	79,348,020
Commitments and contingencies		
STOCKHOLDERS' EQUITY:		
Serial Preferred Stock, no par value; authorized 20,000,000 shares; issued and outstanding 1,350 shares, respectively (\$13,500,000 aggregate liquidation value, respectively)	13,500,000	13,500,000
Class A Common Stock, no par value; authorized 15,000,000 shares; issued 7,961,574 shares, respectively	10,683,709	10,683,709
Class B Common Stock, no par value; authorized 15,000,000 shares; issued 8,708,820 shares, respectively	116,452,872	116,379,482
Retained earnings	30,932,241	37,373,183
	-----	-----
	171,568,822	177,936,374
Treasury Stock at cost, Class A Common Stock, 1,113,107 and 1,127,282 shares, respectively	(8,338,718)	(8,546,285)
Treasury Stock at cost, Class B Common Stock, 51,912 and 110,365 shares, respectively	(577,700)	(1,202,108)
	-----	-----
	162,652,404	168,187,981
	-----	-----
	\$ 644,338,079	\$ 658,156,524
	=====	=====

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

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GRAY COMMUNICATIONS SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2000	1999	2000	1999
OPERATING REVENUES				
Broadcasting (net of agency commissions)	\$ 30,691,603	\$ 23,137,952	\$ 57,360,056	\$ 44,305,992
Publishing	10,423,481	9,535,608	20,344,708	17,557,661
Paging	2,292,982	2,355,609	4,591,103	4,557,586
	43,408,066	35,029,169	82,295,867	66,421,239
EXPENSES				
Broadcasting	16,710,210	13,684,523	33,625,960	26,673,047
Publishing	7,928,049	7,355,448	15,592,959	13,710,070
Paging	1,515,384	1,724,483	3,019,408	3,238,128
Corporate and administrative	937,566	940,644	1,965,746	1,687,150
Depreciation and amortization	7,835,369	5,663,547	15,509,701	11,119,364
	34,926,578	29,368,645	69,713,774	56,427,759
Miscellaneous income (expense), net	8,481,488 (55,602)	5,660,524 34,613	12,582,093 7,699	9,993,480 456,361
Interest expense	8,425,886	5,695,137	12,589,792	10,449,841
	10,116,190	7,004,508	19,840,698	13,774,671
LOSS BEFORE INCOME TAXES	(1,690,304)	(1,309,371)	(7,250,906)	(3,324,830)
Income tax benefit	(320,000)	(229,000)	(2,032,000)	(684,000)
NET LOSS	(1,370,304)	(1,080,371)	(5,218,906)	(2,640,830)
Preferred dividends	252,500	252,501	505,000	505,002
NET LOSS AVAILABLE TO COMMON STOCKHOLDERS	\$ (1,622,804)	\$ (1,332,872)	\$ (5,723,906)	\$ (3,145,832)
AVERAGE OUTSTANDING COMMON SHARES:				
Basic and diluted	15,493,990	11,966,489	15,475,337	11,960,572
LOSS PER SHARE AVAILABLE TO COMMON STOCKHOLDERS:				
Basic and diluted	\$ (0.10)	\$ (0.11)	\$ (0.37)	\$ (0.26)

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

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GRAY COMMUNICATIONS SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

	Preferred Stock		Class A Common Stock		Class B Common Stock	
	Shares	Amount	Shares	Amount	Shares	Amount
Balance at December 31, 1999	1,350	\$ 13,500,000	7,961,574	\$ 10,683,709	8,708,820	\$116,379,482
Net loss for the six months ended June 30, 2000						
Common stock dividends (\$0.04 per share)						
Preferred stock dividends						
Issuance of treasury stock:						
401 (k) plan						19,343
Non-qualified stock plan						54,047
Purchase of Class B Common Stock						
Balance at June 30, 2000	1,350	\$ 13,500,000	7,961,574	\$ 10,683,709	8,708,820	\$116,452,872
	Retained Earnings	Class A Treasury Stock		Class B Treasury Stock		Total
	Shares	Amount	Shares	Amount		Total

Balance at December 31, 1999	\$ 37,373,183	(1,127,282)	\$ (8,546,285)	(110,365)	\$ (1,202,108)	\$168,187,981
Net loss for the six months ended June 30, 2000	(5,218,906)					(5,218,906)
Common stock dividends (\$.04 per share)	(619,344)					(619,344)
Preferred stock dividends	(505,000)					(505,000)
Issuance of treasury stock:						
401 (k) plan	(16,125)			32,314	358,539	361,757
Non-qualified stock plan	(81,567)	14,175	207,567	37,500	408,453	588,500
Purchase of Class B Common Stock				(11,361)	(142,584)	(142,584)
	-----	-----	-----	-----	-----	-----
Balance at June 30, 2000	\$ 30,932,241	(1,113,107)	\$ (8,338,718)	(51,912)	\$ (577,700)	\$162,652,404
	-----	-----	-----	-----	-----	-----

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

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GRAY COMMUNICATIONS SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	SIX MONTHS ENDED JUNE 30,	
	2000	1999
	-----	-----
OPERATING ACTIVITIES		
Net loss	\$ (5,218,906)	\$ (2,640,830)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	8,329,861	5,772,877
Amortization of intangible assets	7,179,840	5,346,487
Amortization of deferred loan costs	766,066	574,282
Amortization of program broadcast rights	2,620,900	2,400,745
Payments for program broadcast rights	(2,897,568)	(2,430,524)
Supplemental employee benefits	(85,864)	(75,820)
Common Stock contributed to 401(k) Plan	361,757	361,928
Deferred income taxes	(2,359,000)	(1,028,001)
(Gain) loss on disposal of assets	76,599	(331,157)
Changes in operating assets and liabilities:		
Receivables, inventories and other current assets	1,860,125	715,870
Accounts payable and other current liabilities	(2,340,983)	(2,199,854)
NET CASH PROVIDED BY OPERATING ACTIVITIES	8,292,827	6,466,003
INVESTING ACTIVITIES		
Purchase of newspaper business	-0-	(16,512,231)
Purchases of property and equipment	(5,975,603)	(4,499,224)
Deferred acquisition costs	(523,480)	(1,190,978)
Payments on purchase liabilities	(213,650)	(584,098)
Other	415,158	41,504
NET CASH USED IN INVESTING ACTIVITIES	(6,297,575)	(22,745,027)
FINANCING ACTIVITIES		
Dividends paid	(1,071,844)	(1,251,794)
Proceeds from sale of treasury stock - common	126,000	-0-
Purchase of treasury stock - common	(142,584)	(257,004)
Proceeds from borrowings of long-term debt	17,000,000	36,200,000
Payments on long-term debt	(18,150,013)	(15,183,540)
Deferred loan costs	(83,516)	(30,375)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(2,321,957)	19,477,287
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(326,705)	3,198,263
Cash and cash equivalents at beginning of period	1,787,446	1,886,723
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 1,460,741	\$ 5,084,986
	-----	-----

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

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GRAY COMMUNICATIONS SYSTEMS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE A--BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Gray Communications Systems, Inc. (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month and three-month periods ended June 30, 2000 are not necessarily indicative of the results that may be expected for the year ending December 31, 2000. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999.

NOTE B--LONG-TERM DEBT

At June 30, 2000, the balance outstanding and the balance available under the Company's bank loan agreement were \$220.0 million and \$72.5 million, respectively, and the interest rate on the balance outstanding was 9.7%.

NOTE C--INFORMATION ON BUSINESS SEGMENTS

The Company operates in three business segments: broadcasting, publishing and paging. The broadcasting segment operates 13 television stations located in the southern and mid-western United States. The publishing segment operates four daily newspapers located in Georgia and Indiana. The paging operations are located in Florida, Georgia and Alabama. The following tables present certain financial information concerning the Company's three operating segments:

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2000	1999	2000	1999
	(IN THOUSANDS)			
Operating revenues:				
Broadcasting	\$ 30,692	\$ 23,138	\$ 57,360	\$ 44,306
Publishing	10,423	9,536	20,345	17,558
Paging	2,293	2,355	4,591	4,557
	-----	-----	-----	-----
	\$ 43,408	\$ 35,029	\$ 82,296	\$ 66,421
	=====	=====	=====	=====
Operating income:				
Broadcasting	\$ 6,542	\$ 4,269	\$ 9,046	\$ 7,389
Publishing	1,644	1,291	3,021	2,323
Paging	295	101	515	282
	-----	-----	-----	-----
Total operating income	8,481	5,661	12,582	9,994
Miscellaneous income (expense), net	(56)	35	8	456
Interest expense	10,115	7,005	19,841	13,775
	-----	-----	-----	-----
Loss before income taxes	\$ (1,690)	\$ (1,309)	\$ (7,251)	\$ (3,325)
	=====	=====	=====	=====

Operating income is total operating revenues less operating expenses, excluding miscellaneous income and expense (net) and interest. Corporate and administrative expenses are allocated to operating income based on net segment revenues.

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2000	1999	2000	1999
	(IN THOUSANDS)			
Media Cash Flow:				
Broadcasting	\$ 14,009	\$ 9,584	\$ 23,719	\$ 17,881
Publishing	2,527	2,211	4,819	3,901
Paging	785	637	1,587	1,336
	-----	-----	-----	-----
	\$ 17,321	\$ 12,432	\$ 30,125	\$ 23,118
	=====	=====	=====	=====
Media Cash Flow reconciliation:				
Operating income	\$ 8,481	\$ 5,661	\$ 12,582	\$ 9,994
Add:				
Amortization of program broadcast rights	1,311	1,198	2,621	2,401
Depreciation and amortization	7,835	5,664	15,510	11,119
Corporate overhead	938	940	1,966	1,687
Non-cash compensation and contributions to the Company's 401(k) plan, paid in common stock	164	209	344	348
Less:				
Payments for program broadcast obligations	(1,408)	(1,240)	(2,898)	(2,431)
	-----	-----	-----	-----
Media Cash Flow	\$ 17,321	\$ 12,432	\$ 30,125	\$ 23,118
	=====	=====	=====	=====

"Media Cash Flow" is defined as operating income, plus depreciation and amortization (including amortization of program broadcast rights), non-cash compensation and corporate overhead, less payments for program broadcast obligations. The Company has included Media Cash Flow data because such data is commonly used as a measure of performance for media companies and is also used by investors to measure a company's ability to service debt. Media Cash Flow is not, and should not be used as, an indicator or alternative to operating income, net income or cash flow as reflected in the Company's unaudited Condensed Consolidated Financial Statements. Media Cash Flow is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

Introduction

The following analysis of the financial condition and results of operations of Gray Communications Systems, Inc. (the "Company") should be read in conjunction with the Company's unaudited Condensed Consolidated Financial Statements and notes thereto included elsewhere herein.

As discussed below, the Company has acquired several television stations and a newspaper since January 1, 1999. The Company's acquisitions have been accounted for under the purchase method of accounting. Under the purchase method of accounting, the results of operations of the acquired businesses are included in the accompanying consolidated financial statements as of their respective acquisition dates. The assets and liabilities of acquired businesses are included based on an allocation of the purchase price.

1999 Acquisitions

On October 1, 1999, the Company completed its acquisition of all the outstanding capital stock of KWTX Broadcasting Company and Brazos Broadcasting Company, as well as the assets of KXII Broadcasters Ltd. The Company acquired

the capital stock of KWTX Broadcasting Company and Brazos Broadcasting Company in merger transactions with the shareholders of KWTX Broadcasting Company and Brazos Broadcasting Company receiving a combination of cash and the Company's Class B Common Stock for their shares. The Company acquired the assets of KXII Broadcasters Ltd. in an all cash transaction. These transactions are referred to herein as the "Texas Acquisitions."

Aggregate consideration (net of cash acquired) paid in the Company's Class B Common Stock and cash was approximately \$146.4 million which included a base purchase price of \$139.0 million, transaction expenses of \$2.8 million and certain net working capital adjustments (excluding cash) of \$4.6 million. In addition to the amount paid, the Company assumed approximately \$600,000 in liabilities in connection with the asset purchase of KXII Broadcasters Ltd. The Company funded the acquisitions by issuing 3,435,774 shares of the Company's Class B Common Stock (valued at \$49.5 million) to the sellers, borrowing an additional \$94.4 million under its bank loan agreement and using cash on hand of approximately \$2.5 million.

With the Texas Acquisitions the Company added the following television stations to its broadcast segment: KWTX-TV, the CBS affiliate located in Waco, Texas; KBTX-TV, the CBS affiliate located in Bryan, Texas, each serving the Waco-Temple-Bryan, Texas television market and KXII-TV, the CBS affiliate serving Sherman, Texas and Ada, Oklahoma. Under Federal Communications Commission (the "FCC") regulations, KBTX-TV is operated as a satellite station of KWTX-TV. The three stations are collectively referred to herein as the "Texas Stations."

On March 1, 1999, the Company acquired substantially all of the assets of The Goshen News from News Printing Company, Inc. and affiliates thereof, for aggregate cash consideration of approximately \$16.7 million including a non-compete agreement (the "Goshen Acquisition"). The Goshen News is currently an 18,000-circulation newspaper published Monday through Sunday and serves Goshen, Indiana and surrounding areas. The Company financed the acquisition through borrowings under its bank loan agreement.

General

Broadcast advertising revenues are generally highest in the second and fourth quarters each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to and including the holiday season. In addition, broadcast advertising revenues are generally higher during even numbered election years due to spending by political candidates and other political advocacy groups, which spending typically is heaviest during the fourth quarter.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (CONTINUED)

RESULTS OF OPERATIONS (CONTINUED)

Broadcasting, Publishing and Paging Revenues

Set forth below are the principal types of broadcasting, publishing and paging revenues earned by the Company's broadcasting, publishing and paging operations for the periods indicated and the percentage contribution of each to the Company's total revenues:

THREE MONTHS ENDED JUNE 30,			
2000		1999	
AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL
(DOLLARS IN THOUSANDS)			

BROADCASTING
NET REVENUES:

Local	\$ 17,225	39.7%	\$ 13,378	38.2%
National	8,896	20.5	6,917	19.8
Network compensation	2,103	4.8	1,442	4.1
Political	773	1.8	140	0.4
Production and other	1,695	3.9	1,261	3.6
	-----	-----	-----	-----
	\$ 30,692	70.7%	\$ 23,138	66.1%
	=====	=====	=====	=====
PUBLISHING				
NET REVENUES:				
Retail	\$ 4,812	11.1%	\$ 4,302	12.3%
Classified	3,407	7.8	3,189	9.0
Circulation	1,898	4.4	1,736	5.0
Other	306	0.7	309	0.9
	-----	-----	-----	-----
	\$ 10,423	24.0%	\$ 9,536	27.2%
	=====	=====	=====	=====
PAGING				
NET REVENUES:				
Paging lease, sales and service	\$ 2,293	5.3%	\$ 2,355	6.7%
	=====	=====	=====	=====
TOTAL	\$ 43,408	100.0%	\$ 35,029	100.0%
	=====	=====	=====	=====

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (CONTINUED)

Broadcasting, Publishing and Paging Revenues (Continued)

	SIX MONTHS ENDED JUNE 30,			
	2000		1999	
	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL
	-----	-----	-----	-----
	(DOLLARS IN THOUSANDS)			
BROADCASTING				
NET REVENUES:				
Local	\$ 32,170	39.1%	\$ 25,902	39.0%
National	16,083	19.5	12,420	18.7
Network compensation	4,120	5.0	2,838	4.3
Political	1,297	1.6	189	0.3
Production and other	3,690	4.5	2,957	4.4
	-----	-----	-----	-----
	\$ 57,360	69.7%	\$ 44,306	66.7%
	=====	=====	=====	=====
PUBLISHING				
NET REVENUES:				
Retail	\$ 9,297	11.2%	\$ 7,984	12.0%
Classified	6,554	8.0	5,743	8.6
Circulation	3,837	4.7	3,238	4.9
Other	657	0.8	593	0.9
	-----	-----	-----	-----
	\$ 20,345	24.7%	\$ 17,558	26.4%
	=====	=====	=====	=====
PAGING				
NET REVENUES:				
Paging lease, sales and service	\$ 4,591	5.6%	\$ 4,557	6.9%
	=====	=====	=====	=====
TOTAL	\$ 82,296	100.0%	\$ 66,421	100.0%
	=====	=====	=====	=====

THREE MONTHS ENDED JUNE 30, 2000 COMPARED TO THREE MONTHS ENDED JUNE 30, 1999

Revenues. Total revenues for the three months ended June 30, 2000 increased \$8.4 million, or 23.9%, over the same period of the prior year, to \$43.4 million from \$35.0 million. This increase was primarily attributable to

the (i) revenues resulting from the Texas Stations that were acquired on October 1, 1999 and (ii) increased revenues from existing broadcasting and publishing operations.

Broadcasting revenues increased \$7.6 million, or 32.6%, over the same period of the prior year, to \$30.7 million from \$23.1 million. The Texas Acquisitions accounted for an increase of \$6.2 million. Political advertising revenue was \$773,000 for the three months ended June 30, 2000, compared to \$140,000 for the same period of the prior year. Broadcasting revenues, excluding the results of the Texas Acquisitions, increased \$1.3 million, or 5.7%, over the same period of the prior year, to \$24.5 million from \$23.1 million. This increase was due primarily to increased political advertising revenue of \$618,000, increased national revenues of \$310,000 and increased production and other revenues of \$380,000. On a pro forma basis, assuming the Texas Acquisitions had been effective on January 1, 1999, broadcasting revenues for the Texas Stations for the three months ended June 30, 2000 increased \$100,000 to \$6.2 million from \$6.1 million, when compared to the same period of the prior year.

Publishing revenues increased \$888,000, or 9.3%, over the same period of the prior year, to \$10.4 million from \$9.5 million. This increase was due primarily to an increase in revenues from retail advertising, classified advertising and circulation revenues of \$510,000, \$218,000 and \$162,000, respectively.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (CONTINUED)

THREE MONTHS ENDED JUNE 30, 2000 COMPARED TO THREE MONTHS ENDED JUNE 30, 1999
(CONTINUED)

Paging revenues decreased \$62,000, or 2.6%, over the same period of the prior year due primarily to price competition. The Company had approximately 90,000 pagers and 87,000 pagers in service at June 30, 2000 and 1999, respectively.

Operating expenses. Operating expenses for the three months ended June 30, 2000 increased \$5.5 million, or 18.9%, over the same period of the prior year, to \$34.9 million from \$29.4 million, due primarily to increased broadcasting expenses, publishing expenses and depreciation and amortization expense.

Broadcasting expenses for the three months ended June 30, 2000 increased \$3.0 million, or 22.1%, over the same period of the prior year, to \$16.7 million from \$13.7 million. The acquisition of the Texas Stations accounted for an increase of \$3.0 million. Broadcasting expenses, excluding the results of the Texas Stations, were \$13.7 million in each of the respective periods reflecting, in part, expense reduction programs instituted by the Company during the second quarter of 2000. On a pro forma basis, assuming the acquisition of the Texas Stations had been effective on January 1, 1999, broadcasting expenses for the Texas Stations for the three months ended June 30, 2000 decreased \$483,000, or 13.9%, to \$3.0 million from \$3.5 million.

Publishing expenses for the three months ended June 30, 2000 increased \$574,000, or 7.8%, over the same period of the prior year, to \$7.9 million from \$7.4 million. This increase in expenses was due primarily to payroll and transportation costs associated with increased circulation and commencement of a Sunday edition in February, 2000, at one of the Company's daily newspapers.

Paging expenses for the three months ended June 30, 2000 decreased \$208,000, or 12.1%, over the same period of the prior year, to \$1.5 million from \$1.7 million. The decrease in paging expenses reflects an expense reduction plan instituted by the Company.

Corporate and administrative expenses for the three months ended June 30, 2000 were \$938,000 and were consistent with same period of the prior year.

Depreciation of property and equipment and amortization of intangible assets was \$7.8 million for the three months ended June 30, 2000, as compared to \$5.7 million for the same period of the prior year, an increase of \$2.1 million,

or 38.3%. This increase was primarily the result of higher depreciation and amortization costs related to the acquisition of the Texas Stations.

Miscellaneous income (expense). Miscellaneous expense for the three months ended June 30, 2000 was \$56,000 compared to \$35,000 of miscellaneous income for the three months ended June 30, 1999. The difference was primarily attributable to a loss on disposal of fixed assets during the three months ended June 30, 2000.

Interest expense. Interest expense increased \$3.1 million, or 44.4%, to \$10.1 million for the three months ended June 30, 2000 from \$7.0 million for the three months ended June 30, 1999. This increase was attributable primarily to increased interest rates on the Company's variable interest rate debt and to increased levels of debt resulting from the financing of the acquisition of the Texas Stations.

Income tax benefit. Income tax benefit for the three months ended June 30, 2000 and June 30, 1999 was \$320,000 and \$229,000, respectively. The increase in the income tax benefit was directly attributable to the increase in net loss before tax in the current quarter as compared to the second quarter of the prior year.

Net loss available to common stockholders. Net loss available to common stockholders of the Company for the three months ended June 30, 2000 and June 30, 1999 was \$1.6 million and \$1.3 million, respectively.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (CONTINUED)

SIX MONTHS ENDED JUNE 30, 2000 COMPARED TO SIX MONTHS ENDED JUNE 30, 1999

Revenues. Total revenues for the six months ended June 30, 2000 increased \$15.9 million, or 23.9%, over the same period of the prior year, to \$82.3 million from \$66.4 million. This increase was primarily attributable to the (i) revenues resulting from the Texas Stations that were acquired on October 1, 1999, (ii) revenues resulting from The Goshen News that was acquired on March 1, 1999 and (iii) increased revenues from existing broadcasting and publishing operations.

Broadcasting revenues increased \$13.1 million, or 29.5%, over the same period of the prior year, to \$57.4 million from \$44.3 million. The Texas Acquisitions accounted for an increase of \$11.5 million. Political advertising revenue was \$1.3 million for the six months ended June 30, 2000, compared to \$189,000 for the same period of the prior year. Broadcasting revenues, excluding the results of the Texas Acquisitions, increased \$1.6 million, or 3.6%, over the same period of the prior year, to \$45.9 million from \$44.3 million. This increase was due primarily to increases in political advertising revenue of \$940,000, national revenues of \$769,000, production and other revenues of \$606,000 offset, in part, by decreased local revenues of \$577,000. On a pro forma basis, assuming the Texas Acquisitions had been effective on January 1, 1999, broadcasting revenues for the Texas Stations for the six months ended June 30, 2000 increased \$140,000, or 1.2%, to \$11.5 million from \$11.3 million, when compared to the same period of the prior year.

Publishing revenues increased \$2.8 million, or 15.9%, over the same period of the prior year, to \$20.3 million from \$17.6 million. Revenues from the Company's publishing operations, excluding The Goshen News, increased \$1.8 million, or 11.7%, over the same period of the prior year, to \$17.4 million from \$15.6 million. The primary components of the \$1.8 million increase in revenues were increases in retail advertising, classified advertising and circulation revenues of \$854,000, \$559,000 and \$353,000, respectively. The Goshen News which was acquired on March 1, 1999 provided revenues of \$2.9 million for the six months ended June 30, 2000 compared to \$2.0 million for the six months ended June 30, 1999. On a pro forma basis, assuming that The Goshen Acquisition had been completed on January 1, 1999, revenue for The Goshen News increased \$288,000, or 10.9%, to \$2.9 million from \$2.7 million, as compared to the same period of the prior year.

Paging revenues were consistent at \$4.6 million for the six months ended June 30, 2000 compared to the same period of the prior year. The Company

had approximately 90,000 pagers and 87,000 pagers in service at June 30, 2000 and 1999, respectively.

Operating expenses. Operating expenses for the six months ended June 30, 2000 increased \$13.3 million, or 23.5%, over the same period of the prior year, to \$69.7 million from \$56.4 million, due primarily to increased broadcasting expenses, publishing expenses and depreciation and amortization expense.

Broadcasting expenses for the six months ended June 30, 2000 increased \$7.0 million, or 26.1%, over the same period of the prior year, to \$33.6 million from \$26.7 million. The acquisition of the Texas Stations accounted for an increase of \$5.9 million. Broadcasting expenses, excluding the results of the Texas Stations, increased \$1.1 million, or 4.0%, over the same period of the prior year, to \$27.7 million from \$26.7 million. The increase was due primarily to increased employee compensation expense. On a pro forma basis, assuming the acquisition of the Texas Stations had been effective on January 1, 1999, broadcasting expenses for the Texas Stations for the six months ended June 30, 2000 decreased \$736,000, or 11.0%, to \$5.9 million from \$6.6 million.

Publishing expenses for the six months ended June 30, 2000 increased \$1.9 million, or 13.7%, from the same period of the prior year, to \$15.6 million from \$13.7 million. Expenses from the Company's publishing operations, excluding The Goshen News, increased \$1.3 million, or 10.3%, over the same period of the prior year, to \$13.6 million from \$12.3 million. The \$1.3 million increase was due primarily to payroll and transportation costs associated with increased circulation and commencement of a Sunday edition in February, 2000, at one of the Company's daily newspapers. The Goshen News recorded expenses of \$2.0 million for the six months ended June 30, 2000. On a pro forma basis, assuming that the Goshen Acquisition had been completed on January 1, 1999, expenses for The Goshen News increased \$26,000, or 1.3%, to \$2.0 million when compared to the same period of the prior year reflecting in part the commencement of a Sunday edition as of August 1, 1999.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (CONTINUED)

SIX MONTHS ENDED JUNE 30, 2000 COMPARED TO SIX MONTHS ENDED JUNE 30, 1999
(CONTINUED)

Paging expenses for the six months ended June 30, 2000 decreased \$219,000, or 6.8%, over the same period of the prior year, to \$3.0 million from \$3.2 million. The decrease in paging expenses reflects an expense reduction plan instituted by the Company.

Corporate and administrative expenses for the six months ended June 30, 2000 increased \$279,000, or 16.5%, over the same period of the prior year, to \$2.0 million from \$1.7 million. The increase was due primarily to increased payroll expense and other operating expenses. In addition, the Company incurred approximately \$100,000 of non-recurring charges relating to conversion and upgrades of its telecommunications systems.

Depreciation of property and equipment and amortization of intangible assets was \$15.5 million for the six months ended June 30, 2000, as compared to \$11.1 million for the same period of the prior year, an increase of \$4.4 million, or 39.5%. This increase was primarily the result of higher depreciation and amortization costs related to the acquisition of the Texas Stations and The Goshen News.

Miscellaneous income. Miscellaneous income for the six months ended June 30, 2000 was \$8,000 compared to \$456,000 for the six months ended June 30, 1999. The decrease in miscellaneous income of \$448,000 was due primarily to lower gains on disposal of property in the current year as compared to that of the prior year.

Interest expense. Interest expense increased \$6.0 million, or 44.0%, to \$19.8 million for the six months ended June 30, 2000 from \$13.8 million for the six months ended June 30, 1999. This increase was attributable primarily to increased interest rates on the Company's variable interest rate debt and to increased levels of debt resulting from the financing of the acquisition of the

Texas Stations and The Goshen News.

Income tax benefit. Income tax benefit for the six months ended June 30, 2000 and June 30, 1999 was \$2.0 million and \$684,000, respectively. The increase in the income tax benefit was directly attributable to the increase in net loss before tax in the current period as compared to the same period of the prior year.

Net loss available to common stockholders. Net loss available to common stockholders of the Company for the six months ended June 30, 2000 and June 30, 1999 was \$5.7 million and \$3.1 million, respectively.

LIQUIDITY AND CAPITAL RESOURCES

The Company's working capital was \$10.6 million and \$10.3 million at June 30, 2000 and December 31, 1999, respectively. The Company's cash provided from operations was \$8.3 million and \$6.5 million for the six months ended June 30, 2000 and June 30, 1999, respectively.

The Company's cash used in investing activities was \$6.3 million and \$22.7 million for the six months ended June 30, 2000 and June 30, 1999, respectively. The decreased usage of \$16.4 million from 1999 to 2000 was primarily due to the acquisition of The Goshen News in 1999 and no similar transactions occurring in the current period.

The Company's financing activities used \$2.3 million for the six months ended June 30, 2000 while providing \$19.5 million for the six months ended June 30, 1999. The increase in cash used in financing activities resulted primarily from increased payments on long-term debt in the current period as compared to borrowings on long-term debt to fund the acquisition of The Goshen News in 1999.

During the six months ended June 30, 2000, the Company issued 14,175 shares of its Class A Common Stock and 69,814 shares of its Class B Common Stock from treasury to fulfill obligations under its employee benefit plan and certain employment agreements. The Company also purchased 11,361 shares of its Class B Common Stock for \$142,584 during the six months ended June 30, 2000.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

LIQUIDITY AND CAPITAL RESOURCES (CONTINUED)

Pursuant to the Company's 1992 Long Term Incentive Plan, the Company's Board of Directors authorized the issuance of options to acquire 818,500 shares of the Company's Class B Common Stock. On May 25, 2000, these options were granted to approximately 370 employees of the Company. These options will fully vest on the second anniversary of the grant date and will expire on the fifth anniversary of the grant date. The option exercise price is \$10.125 per share.

The Company regularly enters into program contracts for the right to broadcast television programs produced by others and program commitments for the right to broadcast programs in the future. Such programming commitments are generally made to replace expiring or canceled program rights. Payments under such contracts are made in cash or the concession of advertising spots for the program provider to resell, or a combination of the two. During the six months ended June 30, 2000, the Company paid \$2.9 million for such program broadcast rights.

The Company and its subsidiaries file a consolidated federal income tax return and such state or local tax returns as are required. As of June 30, 2000, the Company anticipates that it will generate taxable operating losses for the foreseeable future.

At June 30, 2000, the balance outstanding and the balance available under the Company's bank loan agreement were \$220.0 million and \$72.5 million, respectively, and the effective interest rate on the balance outstanding was 9.7%.

On March 31, 2000, the Company's Board of Directors authorized payment of a \$1.0 million fee to Bull Run Corporation, a principal shareholder of the

Company, for services rendered in connection with the Company's option to purchase Bull Run's equity investment in Sarkes Tarzian. Effective as of March 1, 2000, the fee was and continues to be payable in equal monthly installments of \$50,000. As of June 30, 2000, the unpaid portion of this fee was \$750,000 and was included in the Company's accounts payable balance.

Management believes that current cash balances, cash flows from operations and the borrowings under its bank loan agreement will be adequate to provide for the Company's capital expenditures, debt service, cash dividends and working capital requirements for the foreseeable future.

Management does not believe that inflation in past years has had a significant impact on the Company's results of operations nor is inflation expected to have a significant effect upon the Company's business in the near future.

CAUTIONARY STATEMENTS FOR PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this report, the words "believes," "expects," "anticipates," "estimates" and similar words and expressions are generally intended to identify forward-looking statements. Statements that describe the Company's future strategic plans, goals or objectives are also forward-looking statements. Readers of this report are cautioned that any forward-looking statements, including those regarding the intent, belief or current expectations of the Company or management, are not guarantees of future performance, results or events and involve risks and uncertainties, and that actual results and events may differ materially from those in the forward-looking statements as a result of various factors including, but not limited to, (i) general economic conditions in the markets in which the Company operates, (ii) competitive pressures in the markets in which the Company operates, (iii) the effect of future legislation or regulatory changes on the Company's operations and (iv) other factors described from time to time in the Company's filings with the Securities and Exchange Commission. The forward-looking statements included in this report are made only as of the date hereof. The Company undertakes no obligation to update such forward-looking statements to reflect subsequent events or circumstances.

PART II. OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The following matters were voted upon at the 2000 Annual Meeting of Shareholders of the Company, on May 25, 2000, and votes were cast as indicated.

1.) Election of Directors:

Nominee -----	For -----	Withheld Authority -----
Richard L. Boger	66,689,988	360,097
Hilton H. Howell, Jr.	66,684,358	365,727
William E. Mayher, III	66,688,858	361,227
Zell Miller	66,689,988	360,097
Howell W. Newton	66,679,858	370,227
Hugh Norton	66,689,988	360,097
Robert S. Prather, Jr.	64,422,318	2,627,767
Harriett J. Robinson	66,686,226	363,859
J. Mack Robinson	64,414,387	2,635,698

2.) To confirm the appointment of Ernst & Young LLP as independent auditors of the Company for the year ending December 31, 2000.

For	Against	Abstain
-----	-----	-----
66,797,106	6,478	246,501

- ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
- (a) Exhibits
 - 27 - Financial Data Schedule
 - (b) Reports on Form 8-K
 - None

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAY COMMUNICATIONS SYSTEMS, INC.
(Registrant)

Date: August 1, 2000

By: /s/ James C. Ryan

James C. Ryan,
Vice President and Chief Financial Officer

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<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE JUNE 30, 2000 UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS OF GRAY COMMUNICATIONS SYSTEMS, INC. AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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