# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D. C. 20549 

## FORM 8-K

## CURRENT REPORT <br> Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

## Date of Report (Date of earliest event reported) May 8, 2009

# Gray Television, Inc. 

(Exact Name of Registrant as Specified in Its Charter)
Georgia
(State or Other Jurisdiction of Incorporation)

| $1-13796$ | $58-0285030$ |
| :---: | :---: |
| (Commission File Numbers) | (IRS Employer Identification No.) |
| 4370 Peachtree Road, Atlanta, Georgia | 30319 |
| (Address of Principal Executive Offices) | (Zip Code) |

404-504-9828<br>(Registrant's Telephone Number, Including Area Code)<br>Not Applicable<br>(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

The information set forth under this Item 2.02 is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.
On May 8, 2009, Gray Television Inc. issued a press release reporting its financial results for the three-month period ended March 31, 2009. A copy of the press release is hereby attached as Exhibit 99 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99 Press Release issued by Gray Television Inc. on May 8, 2009

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gray Television Inc.
May 8, 2009
By: /s/ James C. Ryan
Name: James C. Ryan
Title: Chief Financial Officer and Senior Vice President

## Exhibit Index

Press release issued by Gray Television Inc. on May 8, 2009

## Gray

Television, Inc.

## NEWS RELEASE

## Gray Reports Operating Results

## For the Three-Month Period Ended March 31, 2009

Atlanta, Georgia - May 8, 2009. . . Gray Television, Inc. ("we," "us" or "our") (NYSE: GTN) today announced results from operations for the threemonth period ("first quarter") ended March 31, 2009 as compared to the three-month period ended March 31, 2008.

## Highlights:

For the three-month period ended March 31, 2009, our total net revenue and broadcast expenses were as follows:

|  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \% Change |
|  | (in thousands except for percentage) |  |  |
| Revenues (less agency commissions\} | \$61,354 | 70,999 | (14)\% |
| Broadcast expense (before depreciatio assets) | \$45,654 | \$50,016 | (9)\% |

While the current national recession makes for a difficult operating environment, we believe our operating results validate our long-term strategy of focusing on leading local television stations in midsize to smaller markets.

## Comments on Results of Operations for the Three-Month Period Ended March 31, 2009:

## Revenues.

Total net revenue decreased $\$ 9.6$ million, or $14 \%$, to $\$ 61.4$ million due primarily to increased retransmission revenue offset by decreased local, national and political advertising revenues. Retransmission revenue increased due to negotiating higher revenues as our retransmission contracts were renewed. Internet advertising revenues were generally consistent with the internet revenues for the first quarter of the prior year while website traffic continued to increase. Local and national advertising revenue decreased due to reduced spending by advertisers in the current economic recession. Net advertising revenue associated with the broadcast of the 2009 Super Bowl on our ten NBC affiliated stations approximated $\$ 750,000$ which is an increase from the approximate $\$ 130,000$ of Super Bowl revenues earned in 2008 on our then six Fox affiliated channels. Political advertising revenues decreased due to reduced advertising from political candidates during the "off year" of the two-year political advertising cycle.

Local advertising revenue decreased $\$ 6.4$ million, or $14 \%$, to $\$ 39.3$ million.
National advertising revenue decreased $\$ 3.4$ million, or $21 \%$, to $\$ 12.9$ million.
Internet advertising revenue decreased $2 \%$, to $\$ 2.6$ million.

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Political advertising revenues decreased $\$ 2.1$ million, or $67 \%$, to $\$ 1.0$ million.
Retransmission revenue increased $\$ 3.0$ million, or $463 \%$, to $\$ 3.6$ million.
Production and other revenue decreased $\$ 0.6$ million, or $24 \%$, to $\$ 1.8$ million.

## Operating expenses.

Broadcast expenses (before depreciation, amortization and gain on disposal of assets) decreased $\$ 4.4$ million, or $9 \%$, to $\$ 45.7$ million. This decrease was primarily due to reduced payroll costs resulting from a reduction in the number of employees. We also had reduced non-payroll expenses resulting from our efforts to control costs.

Corporate and administrative expenses (before depreciation, amortization and gain on disposal of assets) increased $\$ 0.5$ million, or $14 \%$, to $\$ 4.0$ million due primarily to increased legal expenses, relocation expenses and non-cash stock-based compensation. The increase in legal fees reflects approximately $\$ 330,000$ of expenses relating to finalizing certain retransmission consent contracts in 2009. We incurred $\$ 350,000$ in expenses related to our relocation in 2009 of several general managers due to routine turnover. We recorded non-cash stock-based compensation expense during the three-month periods ended March 31, 2009 and 2008 of $\$ 353,000$ and $\$ 294,000$, respectively.

## Internet Initiatives:

We have continued to expand our internet initiatives in each of our markets. Our focus has been to expand local content to attract traffic to our websites as illustrated below by the aggregate page views reported by our websites in the three-month period ended March 31, 2009 compared to the three-month period ended March 31, 2008.

## Gray Websites - Aggregate Page Views

|  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | $\begin{gathered} \hline \% \\ \text { Change } \\ \hline \end{gathered}$ |
|  | (in millions) |  |  |
| Total Aggregate Page Views (including video plays and cell phone page views) | 185.5 | 161.4 | 15\% |

We attribute the increase in our website traffic to increased posting of local content and to increased public awareness of our websites as the result of our onair promotion of our websites.
The aggregate internet revenues discussed above are derived from two sources. The first source is advertising or sponsorship opportunities directly on our websites. We call this "direct internet revenue." The other source is television advertising time purchased by our clients to directly promote their involvement in our websites. We refer to this internet revenue source as "internet related commercial time sales."

In the future we anticipate our direct internet revenue will grow at a significantly faster pace relative to our internet related commercial time sales.

Gray Television, Inc.
Earnings Release for the three-month period ended March 31, 2009

## Other Financial Data:

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Cash and cash equivalents | \$ | 14,857 | \$ | 30,649 |
| Long-term debt including current portion |  | 798,359 |  | 800,380 |
| Borrowing ability under our senior credit facility |  | 50,000 |  | 12,262 |
|  | Three Months Ended March 31, |  |  |  |
|  |  | 2009 |  | 008 |
|  |  |  | nds |  |
| Net cash (used in) provided by operating activities | \$ | $(1,296)$ | \$ | 6,671 |
| Net cash used in investing activities |  | $(5,469)$ |  | $(2,949)$ |
| Net cash used in financing activities |  | $(9,027)$ |  | $(3,766)$ |

## Amendment of Senior Credit Facility:

Effective as of March 31, 2009, we amended our senior credit facility. The terms of our amended senior credit facility include, but are not limited to, an increase in the maximum ratio allowed under our total net leverage ratio covenant for the year ending December 31, 2009, a general increase in the restrictiveness of our remaining covenants and increased interest rates.

In order to obtain this amendment, we incurred loan issuance costs of approximately $\$ 7.0$ million including legal and professional fees. These fees were funded from our existing cash balances. The amendment of our senior credit facility was determined to be significant and as a result we recorded a loss on early extinguishment of debt of $\$ 8.4$ million. The amendment to our senior credit facility is included as Exhibit 10.10 to our 2008 annual report as filed on Form 10-K with the Securities and Exchange Commission on March 31, 2009.

## Detailed table of operating results:

## Gray Television, Inc.

## Selected Operating Data (Unaudited)

(in thousands except for per share data and percentages)

|  | Three Months EndedMarch 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| Revenues (less agency commissions) | \$ 61,354 | \$ 70,999 | (14)\% |
| Operating expenses: |  |  |  |
| Operating expenses before depreciation, amortization and gain on disposal of assets, net: | 45,654 | 50,016 | (9)\% |
| Corporate and administrative | 4,046 | 3,539 | 14\% |
| Depreciation and amortization of intangible assets | 8,410 | 9,084 | (7)\% |
| Gain on disposals of assets, net | $(1,522)$ | (921) | 65\% |
|  | 56,588 | 61,718 | (8)\% |
| Operating income | 4,766 | 9,281 | (49)\% |
| Other income (expense): |  |  |  |
| Miscellaneous income, net | 12 | 27 | (56)\% |
| Interest expense | $(10,113)$ | $(15,799)$ | (36)\% |
| Loss on early extinguishment of debt | $(8,352)$ | - |  |
| Loss before income tax benefit | $(13,687)$ | $(6,491)$ | 111\% |
| Income tax benefit | $(4,767)$ | $(2,641)$ | 80\% |
| Net loss | $(8,920)$ | $(3,850)$ | 132\% |
| Preferred dividends (includes accretion of issuance cost of \$301 and \$0, respectively) | 4,051 | - |  |
| Net loss available to common stockholders | $\underline{\underline{\text { (12,971) }}}$ | \$ (3,850) | 237\% |
| Basic and diluted per share information: |  |  |  |
| Net loss available to common stockholders | \$ (0.27) | \$ (0.08) |  |
| Weighted-average shares outstanding | 48,489 | 48,153 | 1\% |
| Political revenue (less agency commission) | \$ 1,009 | \$ 3,073 | (67)\% |

Gray Television, Inc.
Earnings Release for the three-month period ended March 31, 2009

## Guidance for the Second Quarter of 2009

We currently anticipate that our broadcasting results of operations for the three-month period ending June 30, 2009 will approximate the ranges presented in the table below.

| Selected operating data: | 2009 Guidance Low Range | \% Change From Actual 2008 | 2009 <br> Guidance <br> High <br> Range | \% Change From Actual 2008 | $\begin{gathered} \text { Actual } \\ 2008 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |  |
| OPERATING REVENUES: |  |  |  |  |  |
| Revenues (less agency commissions) | \$63,000 | (20)\% | 65,000 | (17)\% | \$78,743 |
| OPERATING EXPENSES: |  |  |  |  |  |
| (before depreciation, amortization and other expenses) |  |  |  |  |  |
| Broadcast | \$45,000 | (6)\% | \$46,250 | (5)\% | \$48,460 |
| Corporate | \$ 3,500 | 29\% | \$ 3,750 | 38\% | \$ 2,722 |
| OTHER SELECTED DATA: |  |  |  |  |  |
| Broadcast political revenues (less agency commissions) | \$ 600 |  | \$ 700 |  | \$ 4,951 |
| Expense for corporate non-cash stock-based compensation | \$ 325 |  | \$ 350 |  | \$ 395 |

## Comments on Guidance:

Net Revenues:
The current national economic recession has severely impacted our short-term revenue generation and has made revenue forecasting more difficult than in prior periods. Based on advertising orders received to date, pending advertising orders and advertising orders expected to be received in the future, we currently believe our second quarter 2009 local revenue and national revenue, excluding political revenue, will decrease from 2008 results by approximately $12 \%$ and $31 \%$, respectively. While the decline is expected to be reflected in most advertising categories, the automotive advertising category is expected to be particularly challenged during the second quarter of 2009. At this time it is unclear as to how the bankruptcy filing by Chrysler LLC will, or a possible bankruptcy filing by General Motors Corp. would, affect our revenue for the second quarter. Political revenues reflect the off-year of the political cycle.

We anticipate that our retransmission consent revenues during the second quarter of 2009 will increase approximately $\$ 3.0$ million, to a total of approximately $\$ 3.8$ million, reflecting the successful retransmission negotiations concluded in December 2008. For the full year 2009, we currently anticipate retransmission consent revenues will range between $\$ 15.0$ million and $\$ 16.0$ million compared to $\$ 3.0$ million for full year 2008.

## Comments on Guidance (Continued)

Broadcast expenses (before depreciation, amortization and gain/loss on disposal of assets)
The anticipated decline in second quarter 2009 broadcast expenses reflects an approximate $\$ 1.3$ million, or $4 \%$, reduction in payroll and related expenses reflecting in part the staff reductions discussed above.

At this time it is unclear as to how the bankruptcy filing by Chrysler LLC will, or a possible bankruptcy filing by General Motors Corp. would, affect our accounts receivable reserves. Therefore, our anticipated second quarter 2009 broadcast expenses do not include additional expenses for either company's actual or potential bankruptcy.

For the full year 2009, we currently anticipate that our broadcast operating expenses will decrease by at least $\$ 15.0$ million, or approximately $7.5 \%$, compared to 2008.

## Corporate Expenses (before depreciation, amortization and gain/loss on disposal of assets)

The anticipated increase in corporate expense for the second quarter of 2009 compared to the second quarter of 2008 is due primarily to a reduction of $\$ 780,000$ in incentive-based compensation during 2008. A similar benefit is not anticipated for the second quarter of 2009.

## Net Revenue by Category:

The table below presents our net revenue by type for the three-month periods ended March 31, 2009 and 2008, respectively (dollars in thousands):

|  | Three Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | $\xrightarrow{2008}$ |  |
|  | Amount | $\underset{\text { Percent }}{ }$ | Amount | Percent of Total |
| Broadcasting net revenues: |  |  |  |  |
| Local | \$39,286 | 64.0\% | 45,719 | 64.4\% |
| National | 12,875 | 21.0\% | 16,337 | 23.0\% |
| Internet | 2,564 | 4.2\% | 2,629 | 3.7\% |
| Political | 1,009 | 1.6\% | 3,073 | 4.3\% |
| Retransmission consent | 3,640 | 5.9\% | 646 | 0.9\% |
| Production and other | 1,842 | 3.0\% | 2,421 | 3.4\% |
| Network compensation | 138 | 0.3\% | 174 | 0.3\% |
| Total | \$61,354 | 100.0\% | \$70,999 | 100.0\% |

The aggregate internet revenues presented above are derived from two sources: (i) direct internet revenue and (ii) internet related commercial time sales.

## Conference Call Information

Gray Television, Inc. will host a conference call to discuss its first quarter operating results on May 8, 2009. The call will begin at 11:00 AM Eastern Time. The live dial-in number is 1-888-256-0990 and the confirmation code is 3864276 . The call will be webcast live and available for replay at www.gray.tv. The taped replay of the conference call will be available at 1-888-203-1112, Confirmation Code: 3864276 until July 7, 2009.

## Reconciliation:

Reconciliation of net loss to the non-GAAP terms:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
|  | (in thousands) |  |
| Net loss | \$ (8,920) | \$ $(3,850)$ |
| Adjustments to reconcile from net loss to Broadcast Cash Flow Less |  |  |
| Cash Corporate Expenses: |  |  |
| Depreciation and amortization of intangible assets | 8,410 | 9,084 |
| Non-cash stock-based compensation | 353 | 294 |
| Gain on disposals of assets, net | $(1,522)$ | (921) |
| Miscellaneous (income) expense, net | (12) | (27) |
| Interest expense | 10,113 | 15,799 |
| Loss on early extinguishment of debt | 8,352 | - |
| Income tax benefit | $(4,767)$ | $(2,641)$ |
| Amortization of program broadcast rights | 3,770 | 3,851 |
| Common stock contributed to 401(k) plan excluding corporate 401(k) contributions | (41) | 626 |
| Network compensation revenue recognized | (138) | (174) |
| Network compensation per network affiliation agreement | 30 | 30 |
| Payments for program broadcast rights | $(3,856)$ | $(3,775)$ |
| Broadcast Cash Flow Less Cash Corporate Expenses | 11,772 | 18,296 |
| Corporate and administrative expenses excluding amortization of non-cash stock-based compensation | 3,693 | 3,245 |
| Broadcast Cash Flow | \$ 15,465 | \$ 21,541 |

## Non-GAAP Terms

This press release includes the non-GAAP financial measure of Broadcast Cash Flow and Broadcast Cash Flow Less Cash Corporate Expenses. These nonGAAP amounts are used by us to approximate the amount used to calculate a key financial performance covenant as defined in our senior credit facility. Broadcast Cash Flow is defined as operating income, plus corporate expense, depreciation and amortization (including amortization of program broadcast rights), impairment, non-cash compensation and (gain) loss on disposal of assets and cash payments received or receivable under network affiliation agreements, less payments for program broadcast obligations and less network compensation revenue, net of income taxes. Corporate expenses (excluding depreciation, amortization and non-cash stock-based compensation) are deducted from Broadcast Cash Flow to calculate "Broadcast Cash Flow Less Cash Corporate Expenses." These non-GAAP terms are used in addition to and in conjunction with results presented in accordance with GAAP and should be considered as supplements to, and not as substitutes for, net loss calculated in accordance with GAAP.

Gray Television, Inc.
Earnings Release for the three-month period ended March 31, 2009

## The Company

Gray Television, Inc. is a television broadcast company headquartered in Atlanta, GA. Gray currently operates 36 television stations serving 30 markets. Each of the stations are affiliated with either CBS (17 stations), NBC (10 stations), ABC (8 stations) or FOX (1 station). In addition, we currently operate 38 digital second channels including 1 ABC, 4 FOX, 7 CW, 16 MyNetworkTV and 1 Universal Sports Network affiliates plus 8 local news/weather channels and 1 "independent" channel in certain of its existing markets.

## Cautionary Statements for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act

The comments on our current expectations of operating results for the second quarter of 2009 and other future events are "forward looking statements" for purposes of the Private Securities Litigation Reform Act of 1995. Actual results of operations are subject to a number of risks and uncertainties and may differ materially from the current expectations discussed in this press release. All information set forth in this release and its attachments is as of May 8, 2009. We do not intend, and undertake no duty, to update this information to reflect future events or circumstances. Information about potential factors that could affect our business and financial results and cause actual results to differ materially from those in the forward-looking statements is included under the captions, "Risk Factors" and "Management’s Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report on Form 10K for the year ended December 31, 2008 which is on file with the SEC and available at the SEC's website at www.sec.gov.

## For information contact: <br> Bob Prather <br> President and Chief Operating Officer (404) 266-8333

Web site: www.gray.tv<br>Jim Ryan<br>Senior V. P. and Chief Financial Officer<br>(404) 504-9828

